

**PGP**

IIM Udaipur's flagship 2 year  
Post Graduate Program in Management



[www.iimu.ac.in](http://www.iimu.ac.in)

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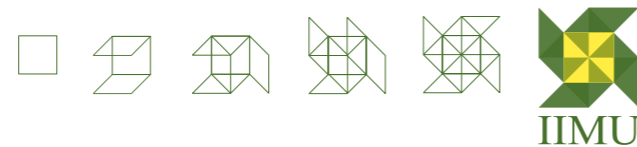
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**IIMU**  
भारतीय प्रबंधन संस्थान उदयपुर  
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# Letter from Auditor

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909, ATMA HOUSE,  
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ASHRAM ROAD,  
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October 5, 2018

To  
**The Director,**  
**Indian Institute of Management Udaipur**  
**Udaipur.**

Dear Sir,

**Re: Placement Audit Report for Post Graduate Programme in  
Management (PGP) – Batch 2016-18**

We have audited the Placement Report ("the Report") for the final placements of students of Post Graduate Program (PGP) – Batch 2016-18. The Report is the responsibility of Indian Institute of Management Udaipur ("IIMU"). Our responsibility is to validate the information provided in the Report with the relevant documentation and comment on the Report's conformance with the Indian Placement Reporting Standards, Revision 2.2 (IPRS).

In this context, we confirm the following:

1. For the purpose of audit, we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary. In our opinion, the Report complies with the IPRS.
2. The validation of information presented in the Report is based on communication received by IIMU from recruiting companies. We have not independently sourced any information or documentation.
3. We have verified the information with respect to remuneration presented in the Report with communication received from recruiters. Information regarding communication received from individual students has not been used.

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- a. Where the offer letter or other recruiter communication was not available, the Report considers the record as data unavailable. We are unable to verify the status of such students since there is no record.
  - b. The information has been categorized as best as possible under different salary heads as given in the IPRS. Where a breakup was not available, the salary has been considered only as "Maximum Earning Potential"
  - c. Variable pay is considered only in "Maximum Earning Potential" and other long-term benefits are considered in "Guaranteed Cash Component"
4. The number of students opting out of the placement process has been established through written communication from the student who opted out.

For **Sorab S Engineer & Co.**  
Firm Registration No. 110417W  
Chartered Accountants

*Chokshi Shreyas B.*  
**CA. Chokshi Shreyas B.**  
Partner  
Membership No. 100892



Ahmedabad

# Placement

## Report Highlights

64 firms recruited from IIMU  
for final placements

### Welcome to IIM Udaipur

#### Prominent first time recruiters include:

Aditya Birla Capital, Axis Bank, Blue Star, BAIF, Beverly Hills Polo Club, Career Launcher, DCDC Health Services, Deezeno, Dunia Finance, Federal Bank, HDFC Bank, Hero MotoCorp, ICICI Lombard, Indiamart, Infoedge.com, L&T, Muthoot Fincorp, Orient Cement, Paayas Milk, Panasonic, Rentomojo, Suryoday Small Finance Bank, Tolaram Group, Toppr, Ujjivan Bank, Value Labs, VF Corp, Vinculum.

#### Past Recruiters returning to campus include:

Accenture Technology, Alstom, Amul, Apttus, Babaji Shivram, Berger, Bombay Shaving Company, Cognizant Technology, Cummins, Dell, Deloitte, Droom, Fidelity Business & Research Services, GMR, GroupM, IBM, ICICI Bank, IIFL Wealth Management, Infosys BPO, Jaipur Rugs, KPMG, Landmark, NMC Healthcare, Orion Systems Integrators, Quikr, RBL Bank, Resonance Eduventures, Srijan, Tata Advanced Systems, Titan, Vaibhav Global, Vedanta, VKL Spices, Wipro, Xpress Money, Yes Bank

#### Pre-Placement Offers:

13.88% of the batch received PPOs/PPIs based on their performance during the summer internship.

#### Entrepreneurship - the road less taken:

2 students opted out of the placement process to pursue their own ventures. To support the students in these endeavors, they will be provided with a 2-year placement holiday and financial support in the form of a monthly hardship allowance by IIM Udaipur.

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## Placement details

### as per IPRS

The entire batch of 178 students was eligible for sitting in the Final Placements.

## Classification of the entire placement pool

This placement report has been prepared as per the Indian Placement Reporting Standards (IPRS) revision 2.2

Table 1: Classification of entire placement pool

| Categories   | Number of students |
|--|--------------------|
| 1. Sought placement through the institute                      | 171                |
| 2. Did not seek placement through the institute                |                    |
| 2a. Company-sponsored or already employed                      | 0                  |
| 2b. Continuing education                                       | 2                  |
| 2c. Postponing job search                                      | 0                  |
| 2d. Entrepreneurship (Starting a new business)                 | 2                  |
| 2e. Returning to / joining family business                     | 2                  |
| 2f. Sought placement outside the campus placement process      | 0                  |
| 2g. Did not seek placements for other reasons                  | 1                  |
| <b>Total who did not seek employment through the institute</b> | <b>7</b>           |
| <b>Total graduates</b>   | <b>178</b>         |

## Classification

### Based on Sectors

Table 2: Classification based on sectors

| Sector   | No. of offers accepted |
|--|------------------------|
| Aerospace & Defense                              | 3                      |
| Banking, Financial Services and Insurance (BFSI) | 54                     |
| Consulting                                       | 7                      |
| Development                                      | 4                      |
| E-Commerce                                       | 6                      |
| Education  | 7                      |
| Fast moving consumer goods (FMCG) / Retail       | 29                     |
| Healthcare                                       | 3                      |
| Information Technology                           | 34                     |
| Logistics  | 1                      |
| Manufacturing                                    | 21                     |
| Media  | 1                      |
| Others   | 1                      |
| <b>Total</b>                                     | <b>171</b>             |

## Classification

### Based on Functions

Table 3: Classification based on functions

| Function                                 | No. of Offers accepted |
|--|------------------------|
| Analytics                                | 12                     |
| Consulting                               | 12                     |
| Finance                                  | 9                      |
| General Management                       | 47                     |
| Human Resource                           | 1                      |
| Information Technology                   | 6                      |
| Sales & Marketing / Business Development | 71                     |
| Strategy                                 | 5                      |
| Supply Chain / Operations                | 8                      |
| <b>Total</b>                             | <b>171</b>             |

## Classification

### Based on Location

Table 4.1: Classification based on Global Locations

| Location (Global) | No. of offers accepted |
|-------------------|------------------------|
| India             | 159                    |
| Africa            | 1                      |
| Rest of Asia      | 11                     |

Table 4.2: Classification based on Indian Locations

| Location (within India)       | No. of offers accepted |
|-------------------------------|------------------------|
| Andhra Pradesh                | 4                      |
| Bengaluru                     | 24                     |
| Chennai                       | 10                     |
| Hyderabad                     | 15                     |
| Jaipur                        | 4                      |
| Kolkata                       | 4                      |
| Mumbai                        | 47                     |
| National Capital Region (NCR) | 24                     |
| Pune                          | 8                      |
| Thiruvananthapuram            | 4                      |
| Udaipur                       | 4                      |
| Rest of India (Others)        | 11                     |
| <b>Total</b>                  | <b>159</b>             |

# Salary Data

Note: The entries in the 'Data' column specify the data points for which the minimum, maximum, mean and median are specified

**Salary head – Domestic Offers (INR) - Table 5.1**

| Salary   | Min     | Max       | Median    | Mean      | Data |
|--|---------|-----------|-----------|-----------|------|
| A. Basic salary  | 101,400 | 1,020,000 | 348,000   | 384,809   | 123  |
| B. Additional guaranteed cash components                               | 288,000 | 1,039,323 | 600,966   | 598,259   | 117  |
| C. One-time Cash Payments  | 20,000  | 200,000   | 150,000   | 115,617   | 42   |
| D. Total guaranteed cash payments                                      | 600,000 | 1,730,000 | 1,000,000 | 1,046,571 | 159  |
| E. Maximum Earning Potential (including performance linked components) | 704,040 | 1,950,000 | 1,166,004 | 1,195,947 | 159  |

**Salary heads – International Offers (USD) - Table 5.2**

| Salary   | Min      | Max      | Median   | Mean     | Data |
|--|----------|----------|----------|----------|------|
| A. Basic salary  | \$9,799  | \$40,013 | \$25,099 | \$26,776 | 12   |
| B. Additional guaranteed cash components                               | \$2,539  | \$38,850 | \$13,262 | \$16,129 | 12   |
| C. One-time Cash Payments  | -        | -        | -        | -        | -    |
| D. Total guaranteed cash payments                                      | \$32,860 | \$69,450 | \$40,875 | \$42,904 | 12   |
| E. Maximum Earning Potential (including performance linked components) | \$32,860 | \$81,450 | \$40,875 | \$43,904 | 12   |

Note: All conversions to USD have been made as per the closing rate of September 15, 2018 with conversion rate of 0.2723 USD/AED.

**Salary Statistics at purchasing power parity (PPP) - Table 5.3**

| Salary in USD at PPP                               | Min       | Max       | Median    | Mean      | Data |
|--|-----------|-----------|-----------|-----------|------|
| INR Salary (Total guaranteed cash component)       | \$34,286  | \$98,857  | \$57,143  | \$59,804  | 159  |
| Non-INR Salary (Total guaranteed cash component)   | \$63,537  | \$100,789 | \$75,789  | \$77,555  | 12   |
| Overall Salaries (Total guaranteed cash component) | \$97,823  | \$199,646 | \$132,932 | \$137,359 | 171  |
| INR Salary (Maximum Earning Potential)             | \$40,231  | \$111,429 | \$66,629  | \$68,340  | 159  |
| Non-INR Salary (Maximum Earning Potential)         | \$63,537  | \$100,789 | \$78,620  | \$78,555  | 12   |
| Overall Salaries (Maximum Earning Potential)       | \$103,768 | \$212,218 | \$145,249 | \$146,895 | 171  |

\*Note: As per the PPP conversion rate for 2016 for all the available currencies from the World Development Indicators (WDI) database of the World Bank.  
Source: <http://wdi.worldbank.org/table/4.16>

# Classification of salary

## based on sector – Domestic (INR)

**Base Salary - Table 5.4.1**

| Sector   | Min     | Max       | Median  | Mean    | Data |
|--|---------|-----------|---------|---------|------|
| Aerospace & Defense                              | 400,000 | 400,000   | 400,000 | 400,000 | 1    |
| Banking, Financial Services and Insurance (BFSI) | 204,000 | 484,000   | 312,000 | 314,702 | 42   |
| Consulting                                       | 367,800 | 481,250   | 403,350 | 411,967 | 6    |
| Development                                      | 101,400 | 101,400   | 101,400 | 101,400 | 2    |
| E-Commerce                                       | 320,000 | 540,000   | 495,006 | 462,503 | 4    |
| Education  | 192,000 | 192,000   | 192,000 | 192,000 | 1    |
| Fast moving consumer goods (FMCG) / Retail       | 178,800 | 1,020,000 | 400,000 | 515,629 | 23   |
| Healthcare                                       | 225,000 | 225,000   | 225,000 | 225,000 | 1    |
| Information Technology                           | 212,508 | 720,000   | 420,000 | 437,801 | 24   |
| Logistics  | 360,000 | 360,000   | 360,000 | 360,000 | 1    |
| Manufacturing                                    | 228,000 | 519,996   | 300,840 | 320,466 | 17   |
| Media  | -       | -         | -       | -       | -    |
| Others   | 597,852 | 597,852   | 597,852 | 597,852 | 1    |

**Additional Guaranteed Cash Components - Table 5.4.2**

| Sector   | Min     | Max       | Median  | Mean    | Data |
|--|---------|-----------|---------|---------|------|
| Aerospace & Defense                              | 480,000 | 480,000   | 480,000 | 480,000 | 1    |
| Banking, Financial Services and Insurance (BFSI) | 408,960 | 821,536   | 597,000 | 611,033 | 42   |
| Consulting                                       | 288,000 | 683,496   | 515,907 | 504,170 | 6    |
| Development                                      | 659,964 | 659,964   | 659,964 | 659,964 | 2    |
| E-Commerce                                       | 428,400 | 638,400   | 551,504 | 542,452 | 4    |
| Education  | 559,740 | 559,740   | 559,740 | 559,740 | 1    |
| Fast moving consumer goods (FMCG) / Retail       | 316,128 | 618,000   | 552,000 | 531,365 | 17   |
| Healthcare                                       | 464,172 | 464,172   | 464,172 | 464,172 | 1    |
| Information Technology                           | 462,652 | 1,039,323 | 595,439 | 647,307 | 24   |
| Logistics  | 711,924 | 711,924   | 711,924 | 711,924 | 1    |
| Manufacturing                                    | 462,780 | 681,996   | 611,700 | 603,129 | 17   |
| Media  | -       | -         | -       | -       | -    |
| Others   | 780,554 | 780,554   | 780,554 | 780,554 | 1    |

## Classification of salary based on function – Domestic (INR)

**One Time Cash Payments - Table 5.4.3**

| Sector   | Min     | Max     | Median  | Mean    | Data |
|--|---------|---------|---------|---------|------|
| Aerospace & Defense                              | 50,000  | 50,000  | 50,000  | 50,000  | 1    |
| Banking, Financial Services and Insurance (BFSI) | 50,000  | 200,000 | 80,844  | 110,537 | 11   |
| Consulting                                       | 150,000 | 150,000 | 150,000 | 150,000 | 4    |
| Development                                      | -       | -       | -       | -       | -    |
| E-Commerce                                       | -       | -       | -       | -       | -    |
| Education  | 150,000 | 150,000 | 150,000 | 150,000 | 4    |
| Fast moving consumer goods (FMCG) / Retail       | 50,000  | 50,000  | 50,000  | 50,000  | 2    |
| Healthcare                                       | -       | -       | -       | -       | -    |
| Information Technology                           | 20,000  | 200,000 | 100,000 | 108,333 | 18   |
| Logistics  | -       | -       | -       | -       | -    |
| Manufacturing                                    | 170,000 | 170,000 | 170,000 | 170,000 | 2    |
| Media  | -       | -       | -       | -       | -    |
| Others   | -       | -       | -       | -       | -    |

**Maximum Earning potentials - Table 5.4.4**

| Sector   | Min       | Max       | Median    | Mean      | Data |
|--|-----------|-----------|-----------|-----------|------|
| Aerospace & Defense                              | 918,000   | 1,050,000 | 918,000   | 962,000   | 3    |
| Banking, Financial Services and Insurance (BFSI) | 704,040   | 1,850,000 | 1,100,000 | 1,155,152 | 49   |
| Consulting                                       | 769,832   | 1,387,500 | 1,200,000 | 1,091,644 | 7    |
| Development                                      | 720,000   | 900,004   | 785,002   | 797,502   | 4    |
| E-Commerce                                       | 925,000   | 1,320,000 | 1,000,004 | 1,090,001 | 6    |
| Education  | 1,000,011 | 1,950,000 | 1,950,000 | 1,714,287 | 7    |
| Fast moving consumer goods (FMCG) / Retail       | 800,000   | 1,500,000 | 1,080,000 | 1,108,931 | 25   |
| Healthcare                                       | 750,000   | 750,000   | 750,000   | 750,000   | 1    |
| Information Technology                           | 850,008   | 1,900,000 | 1,335,000 | 1,300,864 | 34   |
| Logistics  | 1,230,008 | 1,230,008 | 1,230,008 | 1,230,008 | 1    |
| Manufacturing                                    | 940,033   | 1,500,000 | 1,300,000 | 1,244,206 | 20   |
| Media  | 900,000   | 900,000   | 900,000   | 900,000   | 1    |
| Others   | 1,578,763 | 1,578,763 | 1,578,763 | 1,578,763 | 1    |

**Base Salary - Table 5.5.1**

| Function                                 | Min     | Max       | Median  | Mean    | Data |
|--|---------|-----------|---------|---------|------|
| Analytics                                | 218,748 | 720,000   | 400,000 | 428,820 | 11   |
| Consulting                               | 212,508 | 496,199   | 448,250 | 422,991 | 11   |
| Finance                                  | 231,000 | 420,000   | 300,000 | 316,400 | 5    |
| General Management                       | 178,800 | 578,220   | 348,000 | 361,122 | 37   |
| Human Resource                           | 342,000 | 342,000   | 342,000 | 342,000 | 1    |
| Information Technology                   | 101,400 | 101,400   | 101,400 | 101,400 | 2    |
| Sales & Marketing / Business Development | 204,000 | 1,020,000 | 345,000 | 419,585 | 49   |
| Strategy                                 | 300,000 | 300,000   | 300,000 | 300,000 | 1    |
| Supply Chain /Operations                 | 225,000 | 342,000   | 258,900 | 268,940 | 6    |

**Additional Guaranteed Cash Components - Table 5.5.2**

| Function                                 | Min     | Max       | Median  | Mean    | Data |
|--|---------|-----------|---------|---------|------|
| Analytics                                | 435,600 | 816,989   | 674,988 | 645,437 | 11   |
| Consulting                               | 288,000 | 683,496   | 595,439 | 532,711 | 11   |
| Finance                                  | 480,000 | 729,600   | 500,172 | 570,989 | 5    |
| General Management                       | 316,128 | 783,396   | 600,966 | 587,912 | 37   |
| Human Resource                           | 611,700 | 611,700   | 611,700 | 611,700 | 1    |
| Information Technology                   | 659,964 | 659,964   | 659,964 | 659,964 | 2    |
| Sales & Marketing / Business Development | 316,128 | 1,039,323 | 600,966 | 613,633 | 43   |
| Strategy                                 | 597,000 | 597,000   | 597,000 | 597,000 | 1    |
| Supply Chain / Operations                | 462,780 | 681,996   | 611,596 | 585,689 | 6    |

# Classification of salary based on sector – International (USD)

**One Time Cash Payments - Table 5.5.3**

| Function                                 | Min     | Max     | Median  | Mean    | Data |
|--|---------|---------|---------|---------|------|
| Analytics                                | 50,000  | 80,844  | 50,000  | 57,711  | 4    |
| Consulting                               | 150,000 | 160,000 | 150,000 | 153,750 | 8    |
| Finance                                  | 50,000  | 80,844  | 80,844  | 70,563  | 3    |
| General Management                       | 20,000  | 200,000 | 30,000  | 82,000  | 10   |
| Human Resource                           | -       | -       | -       | -       | -    |
| Information Technology                   | -       | -       | -       | -       | -    |
| Sales & Marketing / Business Development | 50,000  | 200,000 | 150,000 | 139,022 | 17   |
| Strategy                                 | -       | -       | -       | -       | -    |
| Supply Chain / Operations                | -       | -       | -       | -       | -    |

**Maximum Earning Potentials - Table 5.5.4**

| Function                                 | Min       | Max       | Median    | Mean      | Data |
|--|-----------|-----------|-----------|-----------|------|
| Analytics                                | 855,085   | 1,850,000 | 1,266,502 | 1,307,932 | 12   |
| Consulting                               | 769,832   | 1,387,500 | 1,297,087 | 1,153,877 | 12   |
| Finance                                  | 850,848   | 1,550,990 | 1,100,000 | 1,100,336 | 8    |
| General Management                       | 720,000   | 1,713,828 | 1,100,000 | 1,109,174 | 45   |
| Human Resource                           | 1,166,004 | 1,166,004 | 1,166,004 | 1,166,004 | 1    |
| Information Technology                   | 850,004   | 1,400,000 | 1,188,582 | 1,153,552 | 6    |
| Sales & Marketing / Business Development | 704,040   | 1,950,000 | 1,200,000 | 1,262,109 | 67   |
| Strategy                                 | 1,502,990 | 1,502,990 | 1,502,990 | 1,502,990 | 1    |
| Supply Chain / Operations                | 750,000   | 1,332,823 | 1,166,004 | 1,106,669 | 7    |

**Base Salary - Table 5.6.1**

| Sector   | Min      | Max      | Median   | Mean     | Data |
|--|----------|----------|----------|----------|------|
| Banking, Financial Services and Insurance (BFSI) | \$32,664 | \$40,013 | \$40,013 | \$38,543 | 5    |
| Fast moving consumer goods (FMCG) / Retail       | \$19,598 | \$19,598 | \$19,598 | \$19,598 | 4    |
| Healthcare                                       | \$9,799  | \$9,799  | \$9,799  | \$9,799  | 2    |
| Manufacturing                                    | \$30,600 | \$30,600 | \$30,600 | \$30,600 | 1    |

**Additional Guaranteed Cash Components - Table 5.6.2**

| Sector   | Min      | Max      | Median   | Mean     | Data |
|--|----------|----------|----------|----------|------|
| Banking, Financial Services and Insurance (BFSI) | \$2,539  | \$19,462 | \$6,949  | \$8,570  | 5    |
| Fast moving consumer goods (FMCG) / Retail       | \$13,262 | \$13,262 | \$13,262 | \$13,262 | 4    |
| Healthcare                                       | \$29,398 | \$29,398 | \$29,398 | \$29,398 | 2    |
| Manufacturing                                    | \$38,850 | \$38,850 | \$38,850 | \$38,850 | 1    |

**One Time Cash Payments - Table 5.6.3**

| Sector   | Min | Max | Median | Mean | Data |
|--|-----|-----|--------|------|------|
| Banking, Financial Services and Insurance (BFSI) | -   | -   | -      | -    | -    |
| Fast moving consumer goods (FMCG) / Retail       | -   | -   | -      | -    | -    |
| Healthcare                                       | -   | -   | -      | -    | -    |
| Manufacturing                                    | -   | -   | -      | -    | -    |

**Maximum Earning Potential - Table 5.6.4**

| Sector   | Min      | Max      | Median   | Mean     | Data |
|--|----------|----------|----------|----------|------|
| Banking, Financial Services and Insurance (BFSI) | \$42,552 | \$52,126 | \$46,962 | \$47,113 | 5    |
| Fast moving consumer goods (FMCG) / Retail       | \$32,860 | \$32,860 | \$32,860 | \$32,860 | 4    |
| Healthcare                                       | \$39,197 | \$39,197 | \$39,197 | \$39,197 | 2    |
| Manufacturing                                    | \$81,450 | \$81,450 | \$81,450 | \$81,450 | 1    |



## Classification of salary

### based on function– International (USD)

**Base Salary - Table 5.7.1**

| Function                  | Min      | Max      | Median   | Mean     | Data |
|---------------------------|----------|----------|----------|----------|------|
| Finance                   | \$32,664 | \$32,664 | \$32,664 | \$32,664 | 1    |
| General Management        | \$9,799  | \$9,799  | \$9,799  | \$9,799  | 2    |
| Sales & Marketing         | \$19,598 | \$30,600 | \$19,598 | \$22,349 | 4    |
| Strategy                  | \$40,013 | \$40,013 | \$40,013 | \$40,013 | 4    |
| Supply Chain / Operations | \$19,598 | \$19,598 | \$19,598 | \$19,598 | 1    |

**Additional Guaranteed Cash Components - Table 5.7.2**

| Function                  | Min      | Max      | Median   | Mean     | Data |
|---------------------------|----------|----------|----------|----------|------|
| Finance                   | \$19,462 | \$19,462 | \$19,462 | \$19,462 | 1    |
| General Management        | \$29,398 | \$29,398 | \$29,398 | \$29,398 | 2    |
| Sales & Marketing         | \$13,262 | \$38,850 | \$13,262 | \$19,659 | 4    |
| Strategy                  | \$2,539  | \$6,949  | \$6,949  | \$5,847  | 4    |
| Supply Chain / Operations | \$13,262 | \$13,262 | \$13,262 | \$13,262 | 1    |

**One Time Cash Payments - Table 5.7.3**

| Function                  | Min | Max | Median | Mean | Data |
|---------------------------|-----|-----|--------|------|------|
| Finance                   | -   | -   | -      | -    | -    |
| General Management        | -   | -   | -      | -    | -    |
| Sales & Marketing         | -   | -   | -      | -    | -    |
| Strategy                  | -   | -   | -      | -    | -    |
| Supply Chain / Operations | -   | -   | -      | -    | -    |

**Maximum Earning Potential - Table 5.7.4**

| Function                  | Min      | Max      | Median   | Mean     | Data |
|---------------------------|----------|----------|----------|----------|------|
| Finance                   | \$52,126 | \$52,126 | \$52,126 | \$52,126 | 1    |
| General Management        | \$39,197 | \$39,197 | \$39,197 | \$39,197 | 2    |
| Sales & Marketing         | \$32,860 | \$81,450 | \$32,860 | \$45,008 | 4    |
| Strategy                  | \$42,552 | \$46,962 | \$46,962 | \$45,860 | 4    |
| Supply Chain / Operations | \$32,860 | \$32,860 | \$32,860 | \$32,860 | 1    |

## Classification of salary

### based on location

#### Global Locations

**Base Salary - Table 5.8.1.1**

| Sector             | Min      | Max       | Median   | Mean     | Data |
|--------------------|----------|-----------|----------|----------|------|
| Africa (USD)       | \$30,600 | \$30,600  | \$30,600 | \$30,600 | 1    |
| India (INR)        | 101,400  | 1,020,000 | 348,000  | 384,809  | 123  |
| Rest of Asia (USD) | \$9,799  | \$40,013  | \$19,598 | \$26,428 | 11   |

**Additional Guaranteed Cash Components - Table 5.8.1.2**

| Sector             | Min      | Max       | Median   | Mean     | Data |
|--------------------|----------|-----------|----------|----------|------|
| Africa (USD)       | \$38,850 | \$38,850  | \$38,850 | \$38,850 | 1    |
| India (INR)        | 288,000  | 1,039,323 | 600,966  | 598,259  | 117  |
| Rest of Asia (USD) | \$2,539  | \$29,398  | \$13,262 | \$14,063 | 11   |

**One Time Cash Payments - Table 5.8.1.3**

| Sector             | Min    | Max     | Median  | Mean    | Data |
|--------------------|--------|---------|---------|---------|------|
| Africa (USD)       | -      | -       | -       | -       | -    |
| India (INR)        | 20,000 | 200,000 | 150,000 | 115,617 | 42   |
| Rest of Asia (USD) | -      | -       | -       | -       | -    |

**Maximum Earning Potentials - Table 5.8.1.4**

| Sector             | Min      | Max       | Median    | Mean      | Data |
|--------------------|----------|-----------|-----------|-----------|------|
| Africa (USD)       | \$81,450 | \$81,450  | \$81,450  | \$81,450  | 1    |
| India (INR)        | 704,040  | 1,950,000 | 1,166,004 | 1,195,947 | 159  |
| Rest of Asia (USD) | \$32,860 | \$52,126  | \$39,197  | \$40,491  | 11   |

## Indian Locations (in INR)

Base Salary - Table 5.8.2.1

| Indian Locations              | Min     | Max       | Median  | Mean    | Data |
|-------------------------------|---------|-----------|---------|---------|------|
| Ahmedabad                     | 348,000 | 720,000   | 580,000 | 557,000 | 4    |
| Bengaluru                     | 212,508 | 540,000   | 450,000 | 422,401 | 18   |
| Chennai                       | 204,000 | 437,700   | 411,300 | 338,100 | 9    |
| Hyderabad                     | 300,000 | 519,996   | 394,200 | 412,399 | 5    |
| Jaipur                        | 282,000 | 380,000   | 380,000 | 347,333 | 3    |
| Kolkata                       | 294,000 | 496,199   | 353,250 | 374,175 | 4    |
| Mumbai                        | 178,800 | 900,000   | 297,504 | 303,480 | 35   |
| National Capital Region (NCR) | 192,000 | 1,020,000 | 440,125 | 486,243 | 20   |
| Pune                          | 101,400 | 342,000   | 259,794 | 244,049 | 8    |
| Thiruvananthapuram            | 345,000 | 345,000   | 345,000 | 345,000 | 4    |
| Udaipur                       | 289,800 | 350,000   | 289,800 | 304,850 | 4    |
| Rest of India (Others)        | 225,000 | 1,020,000 | 380,460 | 550,918 | 9    |

Additional Guaranteed Cash Components - Table 5.8.2.2

| Indian Locations              | Min     | Max       | Median  | Mean    | Data |
|-------------------------------|---------|-----------|---------|---------|------|
| Ahmedabad                     | 550,728 | 816,989   | 720,746 | 702,302 | 4    |
| Bengaluru                     | 462,780 | 751,852   | 626,464 | 602,134 | 18   |
| Chennai                       | 475,560 | 774,780   | 729,348 | 680,969 | 9    |
| Hyderabad                     | 562,619 | 1,039,323 | 638,064 | 704,100 | 5    |
| Jaipur                        | 316,128 | 618,000   | 316,128 | 416,752 | 3    |
| Kolkata                       | 288,000 | 655,450   | 625,445 | 548,585 | 4    |
| Mumbai                        | 493,560 | 821,536   | 591,934 | 596,223 | 34   |
| National Capital Region (NCR) | 366,750 | 821,536   | 508,836 | 530,666 | 18   |
| Pune                          | 462,780 | 659,964   | 611,700 | 575,792 | 8    |
| Thiruvananthapuram            | 783,396 | 783,396   | 783,396 | 783,396 | 4    |
| Udaipur                       | 591,165 | 611,491   | 611,491 | 606,410 | 4    |
| Rest of India (Others)        | 408,960 | 674,988   | 552,954 | 544,288 | 6    |

One Time Cash Payments - Table 5.8.2.3

| Indian Locations              | Min     | Max     | Median  | Mean    | Data |
|-------------------------------|---------|---------|---------|---------|------|
| Ahmedabad                     | 50,000  | 150,000 | 50,000  | 83,333  | 3    |
| Bengaluru                     | 50,000  | 200,000 | 155,000 | 137,000 | 10   |
| Chennai                       | 200,000 | 200,000 | 200,000 | 200,000 | 5    |
| Hyderabad                     | 150,000 | 150,000 | 150,000 | 150,000 | 2    |
| Jaipur                        | -       | -       | -       | -       | -    |
| Kolkata                       | 160,000 | 170,000 | 170,000 | 166,667 | 3    |
| Mumbai                        | 80,844  | 150,000 | 80,844  | 105,992 | 11   |
| National Capital Region (NCR) | 20,000  | 50,000  | 30,000  | 33,750  | 8    |
| Pune                          | -       | -       | -       | -       | -    |
| Thiruvananthapuram            | -       | -       | -       | -       | -    |
| Udaipur                       | -       | -       | -       | -       | -    |
| Rest of India (Others)        | -       | -       | -       | -       | -    |

Maximum Earning Potentials - Table 5.8.2.4

| Indian Locations              | Min       | Max       | Median    | Mean      | Data |
|-------------------------------|-----------|-----------|-----------|-----------|------|
| Ahmedabad                     | 1,350,012 | 1,850,000 | 1,731,914 | 1,665,960 | 4    |
| Bengaluru                     | 850,008   | 1,450,452 | 1,319,587 | 1,235,734 | 24   |
| Chennai                       | 704,040   | 1,565,004 | 1,490,004 | 1,379,770 | 10   |
| Hyderabad                     | 918,000   | 1,900,000 | 1,394,138 | 1,365,687 | 15   |
| Jaipur                        | 800,000   | 950,044   | 862,500   | 868,761   | 4    |
| Kolkata                       | 769,832   | 1,335,000 | 1,325,671 | 1,189,044 | 4    |
| Mumbai                        | 722,040   | 1,950,000 | 1,080,000 | 1,151,953 | 47   |
| National Capital Region (NCR) | 720,000   | 1,578,763 | 1,055,780 | 1,057,554 | 24   |
| Pune                          | 704,040   | 1,166,004 | 920,019   | 970,887   | 8    |
| Thiruvananthapuram            | 1,300,000 | 1,300,000 | 1,300,000 | 1,300,000 | 4    |
| Udaipur                       | 1,300,000 | 1,730,000 | 1,300,000 | 1,407,500 | 4    |
| Rest of India (Others)        | 750,000   | 1,600,000 | 1,200,000 | 1,199,970 | 11   |

For **Sorab S Engineer & Co.**  
Firm Registration No.110417W  
Chartered Accountants

**CA. Chokshi Shreyas B.**  
Partner  
Membership No.100892  
Ahmedabad

For **Indian Institute of Management- Udaipur**

  
Authorized Person

# List of

# Recruiters by Sector

## Aerospace & Defence

GMR  
Tata Advanced Systems

## Banking, Financial Services and Insurance (BFSI)

Aditya Birla Capital  
Axis Bank  
Dunia Finance  
Federal Bank  
Fidelity International  
HDFC Bank  
ICICI Bank  
ICICI Lombard  
IIFL Wealth Management  
Muthoot Fincorp  
RBL Bank  
Suryoday Small Finance Bank  
Ujjivan Bank  
Xpress Money  
Yes Bank

## Consulting

Deloitte  
KPMG

## Development

BAIF  
Srijan India

## E-Commerce

Droom  
Indiamart  
Quikr  
Rentomojo  
Vaibhav Global

## Education

Career Launcher  
Resonance Eduventures  
Toppr

## FMCG/Retail

Amul  
Beverly Hills Polo Club  
Bluestar  
Bombay Shaving Company  
Deezeno  
Jaipur Rugs  
Landmark  
Paayas Milk  
Panasonic  
Titan  
VF Corp  
VKL Spices

## Healthcare

DCDC Health Services  
NMC Healthcare

## Information Technology

Accenture Technology  
Apptus  
Cognizant Technology  
Dell  
IBM  
Infosys BPO  
Orion Systems Integrators  
Value Labs  
Vinculum  
Wipro

## Logistics

BabajiShivram

## Manufacturing

Alstom  
Berger  
Cummins  
Hero MotoCorp  
L&T  
Orient Cement  
Tolaram Group  
Vedanta

## Media

GroupM

## Others

Infoedge

## 6. Compliance Statement

This placement report has been prepared as per the Indian Placement Reporting Standards, Revision 2.2

The instances where the report deviates from standards and the reasons for them are mentioned below:

| Deviation from the standards | Reason |
|------------------------------|--------|
|------------------------------|--------|

For **Sorab S Engineer & Co.**  
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Ahmedabad

For **Indian Institute of Management - Udaipur**

*Shaktin*

**Authorized Person**