

▶ **PGP**

IIM Udaipur's flagship 2 year
Post Graduate Program in Management



भारतीय प्रबंधन संस्थान उदयपुर
Indian Institute of Management Udaipur

Letter from Auditor

SORAB S. ENGINEER & CO. (Regd.)
CHARTERED ACCOUNTANTS

TELEPHONE : +91 79 29700466
: +91 79 48006782
EMAIL : sseahm@sseco.in
sseahm@hotmail.com
WEB : www.sseco.in



804, SAKAR-IX,
BESIDES OLD RBI,
ASHRAM ROAD,
AHMEDABAD-380 009

August 1, 2019

To
The Director,
Indian Institute of Management,
Udaipur

Dear Sir,

Re: Placement Audit Report for Post Graduate Programme in Management (PGP) – Batch 2017-19

We have audited the Placement Report ("the Report") for the final placements of students of Post Graduate Program (PGP) – Batch 2017-19. The Report is the responsibility of Indian Institute of Management Udaipur ("IIMU"). Our responsibility is to validate the information provided in the Report with the relevant documentation and comment on the Report's conformance with the Indian Placement Reporting Standards, Revision 2.2 (IPRS).

In this context, we confirm the following:

1. For the purpose of audit, we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary. In our opinion, the Report complies with the IPRS.
2. The validation of information presented in the Report is based on communication received by IIMU from recruiting companies. We have not independently sourced any information or documentation.



Head Office : 902, Raheja Centre, Free Press Journal Marg, Nariman Point, Mumbai-400 021.
Telephone : +91 22 2282 4811, 2204 0861 • Email : sorabsengineer@yahoo.com, ssemum@sseco.in

Bengaluru Branch : F-1, Vaastu Jayalaxmi, B Street, Opp. Fortis Hospital, 1st Main Road, Sheshadripuram, Bengaluru-560020.
Telephone : +91 9925879234 • Email : sseblr@sseco.in

SORAB S. ENGINEER & CO. (Regd.)

3. We have verified the information with respect to remuneration presented in the Report with communication received from recruiters. Information regarding communication received from individual students has not been used.
 - a. Where the offer letter or other recruiter communication was not available, the Report considers the record as data unavailable. We are unable to verify the status of such students since there is no record.
 - b. The information has been categorized as best as possible under different salary heads as given in the IPRS. Where a breakup was not available, the salary has been considered only as "Maximum Earning Potential".
 - c. Variable pay is considered only in "Maximum Earning Potential" and other long-term benefits are considered in "Guaranteed Cash Component".
4. The number of students opting out of the placement process has been established through written communication from the student who opted out.

For **Sorab S Engineer & Co.**
Firm Registration No. 110417W
Chartered Accountants

Chokshi Shreyas B.

CA. Chokshi Shreyas B.
Partner
Membership No. 100892
Ahmedabad



UDIN: 19100892AAAAQP5846

Placement

Report Highlights

79 firms recruited from IIMU
for final placements

Welcome to IIM Udaipur

Prominent first time recruiters include:

Ambuja Cement, Cipla Health, Color Tokens, Enhance UAE, Flipkart, GAIL, HSBC, IDFC FIRST Bank, Little Artists, Markets and Markets, Marico, Maruti Suzuki, Oyo Weddingz, Reliance Home Finance, Zydus Cadila, Zydus Wellness

Past Recruiters returning to campus include:

Aditya Birla Capital, Accenture Strategy, Accenture Technology, Amul, Axis Bank, Bajaj Auto, Berger Paints, Cognizant, Cummins, Deloitte, HDFC Bank, ICICI Bank, ICICI Lombard, Infosys BPM, ITC Infotech, KPMG, Landmark Group, L&T, MAQ Software, Quikr, Rural Electrification Corporation Limited, Tata Advanced Systems, Tata Steel, United Breweries, Ujjivan Bank, VF Corp, Xpress Money, Yes Bank

Pre-Placement Offers:

20% of the batch received PPOs/PPIs based on their performance during the summer internship

Entrepreneurship - the road less taken:

2 students opted out of the placement process to pursue their own ventures. To support the students in their endeavor, each student will be provided with a 2-year placement holiday and financial support in the form of a monthly hardship allowance by IIM Udaipur.

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Placement details

as per IPRS

The entire batch of PGP 2017-19 students was eligible for sitting in the Final Placements.

Classification of the entire placement pool

This placement report has been prepared as per the Indian Placement Reporting Standards (IPRS) revision 2.2

Table 1: Classification of entire placement pool

| Categories | Number of students |
|--|--------------------|
| 1. Sought placement through the institute | 205 |
| 2. Did not seek placement through the institute | |
| 2a. Company-sponsored or already employed | 0 |
| 2b. Continuing education | 0 |
| 2c. Postponing job search | 0 |
| 2d. Entrepreneurship (Starting a new business) | 2 |
| 2e. Returning to / joining family business | 1 |
| 2f. Sought placement outside the campus placement process | 11 |
| 2g. Did not seek placements for other reasons | 4 |
| Total who did not seek employment through the institute | 18 |
| Total graduates | 223 |

Classification

Based on Sectors

Table 2: Classification based on sectors

| Sector | No. of offers accepted |
|--|------------------------|
| Aerospace & Defense | 2 |
| Analytics | 6 |
| Banking, Financial Services and Insurance (BFSI) | 45 |
| Consulting | 32 |
| E-Commerce | 14 |
| Education | 12 |
| Fast moving consumer goods (FMCG) / Retail | 17 |
| Healthcare | 5 |
| Information Technology | 23 |
| Logistics | 5 |
| Manufacturing | 27 |
| Market Research | 7 |
| Others | 10 |
| Total | 205 |

Classification

Based on Functions

Table 3: Classification based on functions

| Function | No. of Offers accepted |
|--|------------------------|
| Analytics | 33 |
| Consulting | 30 |
| Finance | 16 |
| General Management | 24 |
| Human Resource | 3 |
| Operations / Supply Chain Management (SCM) | 21 |
| Product Management | 6 |
| Sales & Marketing / Business Development | 66 |
| Strategy | 6 |
| Total | 205 |

Classification

Based on Location

Table 4.1: Classification based on Global Locations

| Location (Global) | No. of offers accepted |
|-------------------|------------------------|
| India | 196 |
| Rest of Asia | 9 |

Table 4.2: Classification based on Indian Locations

| Location (within India) | No. of offers accepted |
|-------------------------------|------------------------|
| Ahmedabad | 3 |
| Bengaluru | 51 |
| Chennai | 6 |
| Hyderabad | 11 |
| Kolkata | 5 |
| Mumbai | 49 |
| National Capital Region (NCR) | 42 |
| Pune | 13 |
| Rest of India (Others) | 16 |
| Total | 196 |

Salary Data

Note: The entries in the 'Data' column specify the data points for which the minimum, maximum, mean and median are specified

Salary head – Domestic Offers (INR) - Table 5.1

| Salary | Min | Max | Median | Mean | Data |
|--|----------|-----------|-----------|-----------|------|
| A. Basic salary | 1,80,000 | 8,10,000 | 3,78,000 | 3,85,582 | 171 |
| B. Additional guaranteed cash components | 16,800 | 4,87,500 | 1,65,650 | 1,84,610 | 118 |
| C. One-time Cash Payments | 10,000 | 6,00,000 | 1,30,000 | 1,46,694 | 49 |
| D. Total guaranteed cash payments | 30,000 | 24,56,400 | 9,71,787 | 10,10,200 | 178 |
| E. Maximum Earning Potential (including performance linked components) | 6,98,040 | 30,37,500 | 12,00,000 | 12,25,027 | 196 |

Salary heads – International Offers (USD) - Table 5.2

| Salary | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| A. Basic salary | \$11,110 | \$32,820 | \$19,693 | \$20,301 | 7 |
| B. Additional guaranteed cash components | \$2,957 | \$2,957 | \$2,957 | \$2,957 | 1 |
| C. One-time Cash Payments | - | - | - | - | - |
| D. Total guaranteed cash payments | \$7,013 | \$44,352 | \$32,676 | \$27,759 | 9 |
| E. Maximum Earning Potential (including performance linked components) | \$27,775 | \$47,444 | \$32,964 | \$37,061 | 9 |

Note: All conversions to USD have been made as per the closing rate of September 15, 2018 with conversion rate of 0.2723 USD/AED, 2.6008 USD/OMR, 0.2747 USD/QAR, 2.6596 USD/BHD, 3.2862 USD/KWD and 0.7392 USD/SGD.

Salary Statistics at purchasing power parity (PPP) - Table 5.3

| Salary in USD at PPP | Min | Max | Median | Mean | Data |
|--|----------|------------|------------|------------|------|
| INR Salary (Total guaranteed cash component) | \$1,657 | \$1,35,713 | \$53,690 | \$55,812 | 178 |
| Non-INR Salary (Total guaranteed cash component) | \$12,157 | \$1,01,160 | \$60,000 | \$53,451 | 9 |
| Overall Salaries (Total guaranteed cash component) | \$13,814 | \$2,36,873 | \$113,690 | \$109,263 | 187 |
| INR Salary (Maximum Earning Potential) | \$38,566 | \$1,67,818 | \$66,298 | \$67,681 | 196 |
| Non-INR Salary (Maximum Earning Potential) | \$48,571 | \$1,01,160 | \$63,120 | \$69,501 | 9 |
| Overall Salaries (Maximum Earning Potential) | \$87,137 | \$2,68,978 | \$1,29,418 | \$1,37,182 | 205 |

*Note: As per the PPP conversion rate for 2018 for all the available currencies from the World Development Indicators (WDI) database of the World Bank.
Source: <http://wdi.worldbank.org/table/4.16>

Classification of salary

based on sector – Domestic (INR)

Base Salary - Table 5.4.1

| Sector | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| Aerospace & Defense | - | - | - | - | - |
| Analytics | 2,50,000 | 4,95,360 | 3,80,680 | 3,88,824 | 6 |
| Banking, Financial Services and Insurance (BFSI) | 2,04,000 | 4,80,000 | 3,53,250 | 3,44,606 | 41 |
| Consulting | 2,76,000 | 4,50,000 | 3,94,200 | 3,77,098 | 30 |
| E-Commerce | 3,60,000 | 8,10,000 | 6,30,000 | 5,91,500 | 12 |
| Education | 1,92,000 | 3,90,600 | 3,60,000 | 3,19,889 | 11 |
| Fast moving consumer goods (FMCG) / Retail | 2,94,000 | 7,80,000 | 4,00,800 | 4,46,509 | 11 |
| Healthcare | 3,34,788 | 4,92,720 | 4,32,000 | 4,06,459 | 5 |
| Information Technology | 1,80,000 | 5,87,224 | 3,99,996 | 3,87,125 | 15 |
| Logistics | 3,60,000 | 5,66,807 | 4,89,216 | 4,72,008 | 3 |
| Manufacturing | 1,86,000 | 6,00,000 | 3,46,000 | 3,37,025 | 22 |
| Market Research | 3,20,400 | 3,75,000 | 3,20,400 | 3,31,320 | 5 |
| Others | 3,85,000 | 6,00,000 | 3,85,000 | 4,30,500 | 10 |

Additional Guaranteed Cash Components - Table 5.4.2

| Sector | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| Aerospace & Defense | - | - | - | - | - |
| Analytics | 1,40,000 | 1,57,500 | 1,42,500 | 1,46,000 | 5 |
| Banking, Financial Services and Insurance (BFSI) | 99,996 | 2,00,000 | 99,996 | 1,35,164 | 12 |
| Consulting | 82,800 | 3,87,200 | 1,00,000 | 1,35,770 | 20 |
| E-Commerce | 84,000 | 1,80,000 | 1,40,000 | 1,49,538 | 13 |
| Education | 2,00,000 | 2,16,000 | 2,00,000 | 2,05,333 | 3 |
| Fast moving consumer goods (FMCG) / Retail | 1,00,000 | 4,87,500 | 1,82,144 | 2,31,710 | 9 |
| Healthcare | 16,800 | 1,43,484 | 91,842 | 85,992 | 4 |
| Information Technology | 80,000 | 2,49,000 | 1,60,500 | 1,62,239 | 16 |
| Logistics | 90,689 | 2,00,000 | 1,45,345 | 1,45,345 | 2 |
| Manufacturing | 50,000 | 4,04,400 | 3,00,000 | 2,50,566 | 20 |
| Market Research | 4,00,000 | 4,00,000 | 4,00,000 | 4,00,000 | 4 |
| Others | 2,00,000 | 2,44,738 | 2,20,000 | 2,22,948 | 10 |

Classification of salary based on function – Domestic (INR)

One Time Cash Payments - Table 5.4.3

| Sector | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| Aerospace & Defense | - | - | - | - | - |
| Analytics | 10,000 | 10,000 | 10,000 | 10,000 | 1 |
| Banking, Financial Services and Insurance (BFSI) | 55,000 | 1,00,000 | 80,850 | 79,510 | 5 |
| Consulting | 1,50,000 | 3,50,000 | 2,00,000 | 2,00,000 | 17 |
| E-Commerce | 50,000 | 50,000 | 50,000 | 50,000 | 1 |
| Education | - | - | - | - | - |
| Fast moving consumer goods (FMCG) / Retail | 2,00,000 | 6,00,000 | 2,00,000 | 3,33,333 | 3 |
| Healthcare | 16,800 | 16,800 | 16,800 | 16,800 | 1 |
| Information Technology | 20,000 | 30,000 | 25,000 | 25,000 | 2 |
| Logistics | - | - | - | - | - |
| Manufacturing | 40,000 | 3,94,650 | 1,30,000 | 1,84,331 | 8 |
| Market Research | 18,500 | 26,000 | 22,250 | 22,250 | 4 |
| Others | 1,00,000 | 1,00,000 | 1,00,000 | 1,00,000 | 7 |

Maximum Earning potentials - Table 5.4.4

| Sector | Min | Max | Median | Mean | Data |
|--|-----------|-----------|-----------|-----------|------|
| Aerospace & Defense | 9,18,000 | 9,18,000 | 9,18,000 | 9,18,000 | 2 |
| Analytics | 8,00,000 | 14,10,000 | 11,68,311 | 11,57,770 | 6 |
| Banking, Financial Services and Insurance (BFSI) | 6,98,040 | 16,00,000 | 11,00,000 | 10,99,854 | 43 |
| Consulting | 8,34,001 | 20,75,500 | 13,40,004 | 12,91,952 | 32 |
| E-Commerce | 8,40,000 | 20,45,961 | 15,97,303 | 15,66,482 | 14 |
| Education | 7,00,000 | 10,00,011 | 8,00,000 | 8,45,459 | 11 |
| Fast moving consumer goods (FMCG) / Retail | 10,00,800 | 30,37,500 | 14,00,330 | 15,23,114 | 11 |
| Healthcare | 11,00,000 | 15,28,803 | 11,00,028 | 11,85,773 | 5 |
| Information Technology | 7,63,000 | 15,00,000 | 11,99,996 | 11,62,785 | 23 |
| Logistics | 7,00,000 | 12,50,000 | 12,00,000 | 10,70,489 | 5 |
| Manufacturing | 9,50,000 | 21,33,900 | 12,50,017 | 13,59,615 | 27 |
| Market Research | 7,99,523 | 12,26,004 | 12,18,504 | 10,69,791 | 7 |
| Others | 10,00,000 | 15,38,973 | 12,00,000 | 12,47,795 | 10 |

Base Salary - Table 5.5.1

| Function | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| Analytics | 2,31,000 | 8,10,000 | 4,95,000 | 5,01,060 | 25 |
| Consulting | 2,38,920 | 4,43,148 | 3,67,800 | 3,49,532 | 27 |
| Finance | 3,30,862 | 4,80,000 | 3,60,000 | 3,71,032 | 16 |
| General Management | 1,92,000 | 6,96,000 | 4,38,000 | 4,26,285 | 17 |
| Human Resource | 2,28,000 | 3,90,600 | 2,89,800 | 3,02,800 | 3 |
| Operations / Supply Chain Management (SCM) | 2,28,000 | 5,87,224 | 3,85,000 | 3,81,927 | 16 |
| Product Management | 2,31,000 | 5,10,000 | 3,00,000 | 3,36,500 | 6 |
| Sales & Marketing / Business Development | 1,80,000 | 7,80,000 | 3,54,900 | 3,55,291 | 56 |
| Strategy | 2,28,000 | 4,92,720 | 4,00,000 | 3,70,544 | 5 |

Additional Guaranteed Cash Components - Table 5.5.2

| Function | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| Analytics | 1,00,000 | 2,49,000 | 1,80,000 | 1,71,896 | 21 |
| Consulting | 82,800 | 3,87,200 | 1,00,000 | 1,47,464 | 17 |
| Finance | 1,74,000 | 1,74,000 | 1,74,000 | 1,74,000 | 3 |
| General Management | 80,000 | 3,50,000 | 2,44,738 | 2,29,941 | 9 |
| Human Resource | 3,50,000 | 3,84,500 | 3,67,250 | 3,67,250 | 2 |
| Operations / Supply Chain Management (SCM) | 50,000 | 3,84,500 | 2,20,000 | 1,87,269 | 13 |
| Product Management | 84,000 | 1,80,000 | 99,996 | 1,12,798 | 5 |
| Sales & Marketing / Business Development | 50,000 | 4,87,500 | 1,66,800 | 2,03,520 | 43 |
| Strategy | 16,800 | 3,84,500 | 1,18,299 | 50,000 | 5 |

Classification of salary based on sector – International (USD)

One Time Cash Payments - Table 5.5.3

| Function | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| Analytics | 10,000 | 80,850 | 30,000 | 44,340 | 5 |
| Consulting | 1,50,000 | 3,50,000 | 1,50,000 | 2,00,000 | 11 |
| Finance | 55,000 | 55,000 | 55,000 | 55,000 | 1 |
| General Management | 16,800 | 3,94,650 | 50,000 | 1,53,817 | 3 |
| Human Resource | - | - | - | - | - |
| Operations / Supply Chain Management (SCM) | 40,000 | 1,00,000 | 1,00,000 | 93,333 | 9 |
| Product Management | 80,850 | 80,850 | 80,850 | 80,850 | 1 |
| Sales & Marketing / Business Development | 18,500 | 6,00,000 | 2,00,000 | 1,82,722 | 18 |
| Strategy | 40,000 | 40,000 | 40,000 | 40,000 | 1 |

Maximum Earning Potentials - Table 5.5.4

| Function | Min | Max | Median | Mean | Data |
|--|-----------|-----------|-----------|-----------|------|
| Analytics | 9,38,354 | 20,45,961 | 13,94,138 | 13,92,212 | 33 |
| Consulting | 7,63,000 | 20,75,500 | 12,37,500 | 12,01,183 | 30 |
| Finance | 8,00,000 | 16,00,000 | 10,50,000 | 10,89,976 | 16 |
| General Management | 7,00,020 | 20,00,000 | 12,00,000 | 12,12,353 | 18 |
| Human Resource | 8,00,000 | 14,20,224 | 13,00,000 | 11,73,408 | 3 |
| Operations / Supply Chain Management (SCM) | 7,00,000 | 14,00,000 | 12,00,000 | 11,33,215 | 20 |
| Product Management | 8,40,000 | 12,00,996 | 12,00,498 | 10,96,890 | 6 |
| Sales & Marketing / Business Development | 6,98,040 | 30,37,500 | 11,90,000 | 12,28,476 | 65 |
| Strategy | 10,50,000 | 15,28,803 | 12,00,996 | 12,49,621 | 5 |

Base Salary - Table 5.6.1

| Sector | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| Banking, Financial Services and Insurance (BFSI) | - | - | - | - | - |
| Education | \$32,820 | \$32,820 | \$32,820 | \$32,820 | 1 |
| Fast moving consumer goods (FMCG) / Retail | \$11,110 | \$19,954 | \$19,650 | \$18,215 | 6 |

Additional Guaranteed Cash Components - Table 5.6.2

| Sector | Min | Max | Median | Mean | Data |
|--|---------|---------|---------|---------|------|
| Banking, Financial Services and Insurance (BFSI) | - | - | - | - | - |
| Education | \$2,957 | \$2,957 | \$2,957 | \$2,957 | 1 |
| Fast moving consumer goods (FMCG) / Retail | - | - | - | - | - |

One Time Cash Payments - Table 5.6.3

| Sector | Min | Max | Median | Mean | Data |
|--|-----|-----|--------|------|------|
| Banking, Financial Services and Insurance (BFSI) | - | - | - | - | - |
| Education | - | - | - | - | - |
| Fast moving consumer goods (FMCG) / Retail | - | - | - | - | - |

Maximum Earning Potential - Table 5.6.4

| Sector | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| Banking, Financial Services and Insurance (BFSI) | \$47,394 | \$47,444 | \$47,444 | \$47,419 | 2 |
| Education | \$47,309 | \$47,309 | \$47,309 | \$47,309 | 1 |
| Fast moving consumer goods (FMCG) / Retail | \$27,775 | \$33,243 | \$32,754 | \$31,901 | 6 |

Classification of salary

based on function– International (USD)

Base Salary - Table 5.7.1

| Function | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| General Management | \$11,110 | \$19,954 | \$19,650 | \$18,215 | 6 |
| Operations / Supply Chain Management (SCM) | \$32,820 | \$32,820 | \$32,820 | \$32,820 | 1 |
| Sales & Marketing | - | - | - | - | - |
| Strategy | - | - | - | - | - |

Additional Guaranteed Cash Components - Table 5.7.2

| Function | Min | Max | Median | Mean | Data |
|--|---------|---------|---------|---------|------|
| General Management | - | - | - | - | - |
| Operations / Supply Chain Management (SCM) | \$2,957 | \$2,957 | \$2,957 | \$2,957 | 1 |
| Sales & Marketing | - | - | - | - | * |
| Strategy | - | - | - | - | - |

One Time Cash Payments - Table 5.7.3

| Function | Min | Max | Median | Mean | Data |
|--|-----|-----|--------|------|------|
| General Management | - | - | - | - | - |
| Operations / Supply Chain Management (SCM) | - | - | - | - | - |
| Sales & Marketing | - | - | - | - | - |
| Strategy | - | - | - | - | - |

Maximum Earning Potential - Table 5.7.4

| Function | Min | Max | Median | Mean | Data |
|--|----------|----------|----------|----------|------|
| General Management | \$27,775 | \$33,243 | \$32,754 | \$31,901 | 6 |
| Operations / Supply Chain Management (SCM) | \$47,309 | \$47,309 | \$47,309 | \$47,309 | 1 |
| Sales & Marketing | \$47,444 | \$47,444 | \$47,444 | \$47,444 | 1 |
| Strategy | \$47,394 | \$47,394 | \$47,394 | \$47,394 | 1 |

Classification of salary

based on location

Global Locations

Base Salary - Table 5.8.1.1

| Location | Min | Max | Median | Mean | Data |
|--------------------|----------|----------|----------|----------|------|
| India (INR) | 1,80,000 | 8,10,000 | 3,78,000 | 3,85,582 | 171 |
| Rest of Asia (USD) | \$11,110 | \$32,820 | \$19,693 | \$20,301 | 7 |

Additional Guaranteed Cash Components - Table 5.8.1.2

| Location | Min | Max | Median | Mean | Data |
|--------------------|---------|----------|----------|----------|------|
| India (INR) | 16,800 | 4,87,500 | 1,65,650 | 1,84,610 | 118 |
| Rest of Asia (USD) | \$2,957 | \$2,957 | \$2,957 | \$2,957 | 1 |

One Time Cash Payments - Table 5.8.1.3

| Location | Min | Max | Median | Mean | Data |
|--------------------|--------|----------|----------|----------|------|
| India (INR) | 10,000 | 6,00,000 | 1,30,000 | 1,46,694 | 49 |
| Rest of Asia (USD) | - | - | - | - | - |

Maximum Earning Potentials - Table 5.8.1.4

| Sector | Min | Max | Median | Mean | Data |
|--------------------|----------|-----------|-----------|-----------|------|
| India (INR) | 6,98,040 | 30,37,500 | 12,00,000 | 12,25,027 | 196 |
| Rest of Asia (USD) | \$27,775 | \$47,444 | \$32,964 | \$37,061 | 9 |

Indian Locations (in INR)

Base Salary - Table 5.8.2.1

| Indian Locations | Min | Max | Median | Mean | Data |
|-------------------------------|----------|----------|----------|----------|------|
| Ahmedabad | 4,32,000 | 4,92,720 | 4,38,000 | 4,54,240 | 3 |
| Bengaluru | 1,80,000 | 8,10,000 | 4,05,990 | 4,47,957 | 42 |
| Chennai | 2,28,000 | 4,40,000 | 3,50,970 | 3,32,989 | 6 |
| Hyderabad | 2,60,000 | 3,94,200 | 3,67,800 | 3,55,014 | 9 |
| Kolkata | 3,00,000 | 4,00,000 | 3,12,000 | 3,41,080 | 5 |
| Mumbai | 2,28,000 | 7,80,000 | 3,64,500 | 3,70,389 | 47 |
| National Capital Region (NCR) | 1,86,000 | 6,00,000 | 3,81,500 | 3,71,683 | 34 |
| Pune | 3,20,400 | 6,96,000 | 3,58,800 | 3,79,333 | 9 |
| Rest of India (Others) | 2,04,000 | 4,25,000 | 3,50,892 | 3,37,476 | 16 |

Additional Guaranteed Cash Components - Table 5.8.2.2

| Indian Locations | Min | Max | Median | Mean | Data |
|-------------------------------|----------|----------|----------|----------|------|
| Ahmedabad | 16,800 | 40,200 | 28,500 | 28,500 | 2 |
| Bengaluru | 82,800 | 2,70,000 | 1,40,000 | 1,36,267 | 32 |
| Chennai | 2,00,000 | 3,87,200 | 3,84,500 | 3,11,240 | 5 |
| Hyderabad | 1,00,000 | 2,20,000 | 1,00,000 | 1,30,000 | 4 |
| Kolkata | 70,512 | 2,20,000 | 1,35,400 | 1,40,328 | 4 |
| Mumbai | 90,689 | 4,87,500 | 1,50,000 | 1,82,789 | 23 |
| National Capital Region (NCR) | 50,000 | 3,50,000 | 2,00,000 | 1,82,019 | 25 |
| Pune | 1,00,000 | 4,04,400 | 3,30,000 | 2,83,923 | 12 |
| Rest of India (Others) | 99,996 | 3,74,000 | 2,20,000 | 2,33,391 | 11 |

One Time Cash Payments - Table 5.8.2.3

| Indian Locations | Min | Max | Median | Mean | Data |
|-------------------------------|----------|----------|----------|----------|------|
| Ahmedabad | 16,800 | 16,800 | 16,800 | 16,800 | 1 |
| Bengaluru | 10,000 | 2,00,000 | 1,50,000 | 1,21,667 | 6 |
| Chennai | - | - | - | - | - |
| Hyderabad | 1,00,000 | 2,00,000 | 1,50,000 | 1,50,000 | 6 |
| Kolkata | 1,00,000 | 2,00,000 | 1,50,000 | 1,50,000 | 2 |
| Mumbai | 55,000 | 6,00,000 | 90,425 | 1,62,194 | 8 |
| National Capital Region (NCR) | 30,000 | 3,94,650 | 1,30,000 | 1,58,050 | 13 |
| Pune | 18,500 | 3,50,000 | 2,00,000 | 1,54,333 | 9 |
| Rest of India (Others) | 1,00,000 | 2,00,000 | 1,00,000 | 1,25,000 | 4 |

Maximum Earning Potentials - Table 5.8.2.4

| Indian Locations | Min | Max | Median | Mean | Data |
|-------------------------------|-----------|-----------|-----------|-----------|------|
| Ahmedabad | 11,00,000 | 15,28,803 | 11,00,004 | 12,42,936 | 3 |
| Bengaluru | 7,99,523 | 20,45,961 | 13,20,000 | 13,35,030 | 51 |
| Chennai | 8,00,000 | 13,68,300 | 11,99,996 | 11,42,086 | 6 |
| Hyderabad | 7,63,000 | 13,40,004 | 12,00,000 | 10,86,637 | 11 |
| Kolkata | 8,34,001 | 14,00,330 | 12,00,000 | 11,46,872 | 5 |
| Mumbai | 8,00,000 | 30,37,500 | 11,00,028 | 11,53,684 | 49 |
| National Capital Region (NCR) | 7,00,000 | 20,75,500 | 11,95,000 | 12,45,116 | 42 |
| Pune | 9,00,000 | 21,33,900 | 13,40,004 | 14,51,162 | 13 |
| Rest of India (Others) | 6,98,040 | 14,00,330 | 10,02,498 | 10,03,726 | 16 |

List of

Recruiters by Sector

Aerospace & Defence

Tata Advanced Systems

Analytics

Decimal Point Analytics
Evalueserve
iQuanti
Tredence

Banking, Financial Services and Insurance (BFSI)

Aditya Birla Capital
AU Small Finance Bank
Axis Bank
Future Generali
HDFC Bank
HSBC
ICICI Bank
ICICI Lombard
IDFC
Loan Simple
RBL Bank
Reliance Home Finance
Ujjivan Bank
Xpress Money
Yes Bank

Consulting

Accenture Strategy
Cognizant
Deloitte
Fonds Nikkel Consulting LLP
ITC Infotech
Jarvis Consulting
KPMG

E-Commerce

Droom
Flipkart
Indiamart
Quikr

Education

Career Launcher
K12 Techno Services
Little Artists
Mahendra's Education

FMCG/Retail

Amul
Berger Paints
DS Group
Enhance UAE
Landmark Group
Marico
United Breweries
VF Corp

Healthcare

Cipla Health
Zydus Cadila
Zydus Wellness

Information Technology

Accenture Technology
Advaiya
ColorTokens
Dell
Genpact
Infosys BPM
MAQ Software
MPS Limited
Nucleus Software
Orion India Systems

Logistics

4tigo
Crystal Logistics
DHL
Future Supply Chain
NBHC

Manufacturing/Engineering/Energy

Addverb Technologies
Ambuja Cement
Bajaj Auto
Cummins
GAIL
GMR
Larsen & Toubro
Maruti Suzuki
Rural Electrification Corporation Ltd.
Tata Steel
Vedanta
Waaree

Market Research

Euro monitor
Group M
Markets and Markets

Others

Aspiring Minds
Kestone
Oyo Weddingz

6. Compliance Statement

This placement report has been prepared as per the Indian Placement Reporting Standards, Revision 2.2

The instances where the report deviates from standards and the reasons for them are mentioned below:

| Deviation from the standards | Reason |
|------------------------------|--------|
| - | - |

For **Sorab S Engineer & Co.**
Firm Registration No. 110417W
Chartered Accountants

Chokshi Shreyas B.

CA. Chokshi Shreyas B.
Partner
Membership No. 100892
Ahmedabad



For **Indian Institute of Management- Udaipur**

[Signature]

Authorized Person

www.iimu.ac.in

Student Placement Committee 2017-19

Jebanezer Rajeev
jebanezer.2017@iimu.ac.in
+91 96772 62161

Madhuri Awate
madhuri.awate.2017@iimu.ac.in
+91 86986 64911

Nandan Agarwal
nandan.agarwal.2017@iimu.ac.in
+91 80021 21012

Saloni Vats
saloni.vats.2017@iimu.ac.in
+91 96362 28048

Saransh Vyawahare
saransh.vyawahare.2017@iimu.ac.in
+91 97910 61974

Shantanu Korada
shantanu.korada.2017@iimu.ac.in
+91 95424 56890

Shantanu Ugemuge
shantanu.ugemuge.2017@iimu.ac.in
+91 88790 00777

Shreyash Gupta
shreyash.gupta.2017@iimu.ac.in
+91 79843 12218

Shubham Sharma
shubham.sharma.2017@iimu.ac.in
+91 84467 36992

Vatsal Shah
vatsal.shah.2017@iimu.ac.in
+91 96194 03470

IIMU Corporate Relations Team

Arun Singhal
Consultant- Career Services
& IBP Instructor
arun.singhal@iimu.ac.in
+91 99201 61582

Kavita Chotrani
kavita.chotrani@iimu.ac.in
+91 0294 2477100

Student Placements Committee 2018-20

Aleeza Shaikh
aleeza.shaikh.2018@iimu.ac.in
+91 96738 33830

Asutosh Behera
asutosh.behera.2018@iimu.ac.in
+91 88957 97457

Bhavesh Bagaria
bhavesh.bagaria.2018@iimu.ac.in
+91 89396 05657

Hitarth Bhatt
hitartha.bhatt.2018@iimu.ac.in
+91 70163 75791

Jay M Jetani
jay.jetani.2018@iimu.ac.in
+91 90352 11190

Parth Gupta
parth.gupta.2018@iimu.ac.in
+91 80562 30767

Prateek Kumar Tripathi
prateek.tripathi.2018@iimu.ac.in
+91 88262 48298

Rajat Birla
rajat.birla.2018@iimu.ac.in
+91 98733 20250

Sidharth Anil
sidharth.2018@iimu.ac.in
+91 94468 04095



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भारतीय प्रबंधन संस्थान उदयपुर
Indian Institute of Management Udaipur