

► **PGP**

IIM Udaipur's flagship 2 year  
Post Graduate Programme in Management



# Letter from Auditor

**SORAB S. ENGINEER & CO. (Regd.)**  
CHARTERED ACCOUNTANTS

TELEPHONE : +91 79 2658 4304  
FAX : +91 79 2658 9710  
EMAIL : sseahm@sseco.in  
sseahm@hotmail.com  
WEB : www.sseco.in



909, ATMA HOUSE,  
OPP. OLD RESERVE BANK OF INDIA,  
ASHRAM ROAD,  
AHMEDABAD-380 009

April 04, 2017

To  
Director  
Indian Institute of Management Udaipur  
Udaipur

We hereby certify the attached Summer Internship Placement Report of the Post Graduate Programme (PGP) –Batch 2016-18 of **INDIAN INSTITUTE OF MANAGEMENT UDAIPUR (IIMU)**. The Placement Report is the responsibility of IIMU. Our responsibility is to validate the information provided in the report with the relevant documents. The Placement Report is prepared in accordance with the Indian Placement Reporting Standards, Revision 2.1 (Refer Annexure Attached).

We have obtained all information and explanations which to the best of our knowledge and belief were necessary for the purpose and we would further bring to your notice the following points.

1. The Report is based on the information and explanation provided by IIMU which includes copies of Placement Letters given by the recruiters, copies of Mails and other such communications received by IIMU in relation to the Placement.
2. The Validation of the information is relied upon by us.
3. We have verified the information with respect to Job Function, Locations and Stipends mentioned in the communications received from recruiters. In cases where some relevant information was not available at the time of recruitment, we have relied upon the information received from individual students.

For Sorab S Engineer & Co.  
Firm Registration No. 110417W  
Chartered Accountants

*Chokshi Shreyas B.*



CA. Chokshi Shreyas B.  
Partner  
Membership No. 100892  
Ahmedabad

Head Office : 902, Raheja Centre, Free Press Journal Marg, Nariman Point, Mumbai-400 021.  
Telephone : +91 22 2282 4811, 2204 0861 • Email : sorabsengineer@yahoo.com, ssemum@sseco.in  
Bangalore Branch : F-1, Vaastu Jayalaxmi, B Street, Opp. Fortis Hospital, 1st Main Road, Sheshadripuram, Bangalore-560020.  
Telephone : +91 9925879234 • Email : sseblr@sseco.in

## Batch Demographics

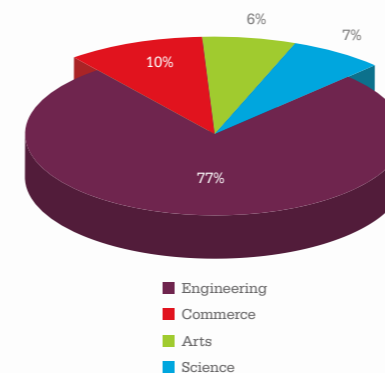
**181**  
Class Size

Women Students  
**31%**

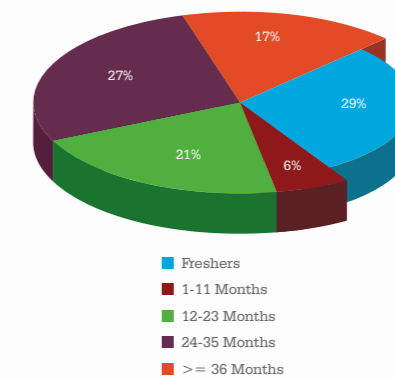
**71%**  
Students with Prior  
Work Experience

Average Work Experience  
**20 months**

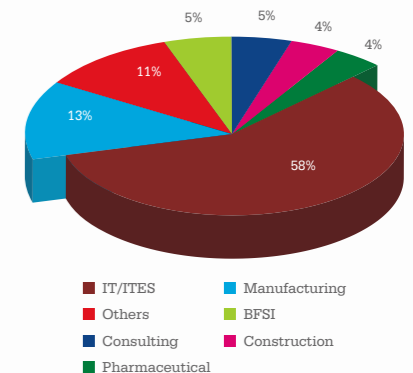
**Educational Background**



**Duration of Work Experience**



**Work Experience by Sector**



# Placement

## Season Highlights

**46** recruiters came to IIMU for summer placements

### Welcome to IIMU

**Prominent first time recruiters include:**

Access Development Services, Babaji Shivram, Bombay Shaving Company, Centurion Consulting Group, Decathlon, Decimal Point Analytics, Eicher Polaris, Eko India Financial Services, Intellectap, iVirtual CFO, Magma Fincorp, MobileFirst, National Innovation Foundation India, Orion Systems Integrators, PNB MetLife India Insurance Company, Rubique, SMC Global Securities, Wishtree Technologies.

### From strength to strength

**Past recruiters returning to campus include:**

Amul, Berger Paints, Bosch India, Cummins, Dell, Droom, General Electric India, Genpact, HPCL, ICICI Bank, Info Edge India Limited (Naukri.com), IP Rings, Jaipur Rugs, Jindal Steel and Power, NMC Healthcare, PhillipCapital, RBL Bank, Resonance Eduventures, Secure Meters, Shree Cement, Snapdeal, Titan, United Biscuits, United Breweries, VF Corporation, Wipro, Xpress Money, Yes Bank.

The Manufacturing/Engineering/Energy sector emerged to offer the largest number of internships followed by Banking, Financial Services and Insurance (BFSI).

The largest number of internship roles was in Business Development/Sales & Marketing followed by Finance.

Companies operating in the Fintech (Financial Technology) sector offered internships to students who will have the opportunity to understand the fast emerging technologies reshaping the future of financial services.

The number of international offers by firms doubled this year. The campus played host to three international companies - Centurion Consulting Group, NMC Healthcare and Xpress Money. These companies recruited 14 students who will have a unique opportunity to intern outside the country.

The institute proactively supports and encourages entrepreneurship and hence, is supporting eight students to work on their B-plan as a part of internship program. As a part of this the students will be supported by the institute and corporate mentors throughout the process. Besides, the students will also be offered stipend of Rs.10,000 per month by the institute.

# Placement details

## as per IPRS

Indian Placement Reporting Standards (IPRS) endeavors to provide transparency and authenticity in the reporting of placement related information across B-Schools through standardized and audited placement reports. IIM Udaipur is the third IIM in India to be a signatory to the IPRS and this report has been audited by an external legal entity

### Batch-wise Classification

<b>1. Total Batch Strength</b>	<b>181</b>
1.a. Students eligible to participate in summer placements	181
1.b. Students opted out of summer placements	0
<b>2. Students eligible to participate in Summer Placements</b>	<b>181</b>
2.a. Seeking internship through the Institute	156
2.b. Seeking Entrepreneurship support from the institute	8
2.c. Not seeking internship through the Institute	17

### Classification Based on Nature of Internship

Nature of Internship	With Stipend	Without Stipend	Total
Seeking Internship through the Institute	151*	13**	164
Not Seeking internship through the Institute	7	10	17
<b>Total</b>	<b>158</b>	<b>23</b>	<b>181</b>

\* Includes 8 students seeking Entrepreneurship support from the institute.

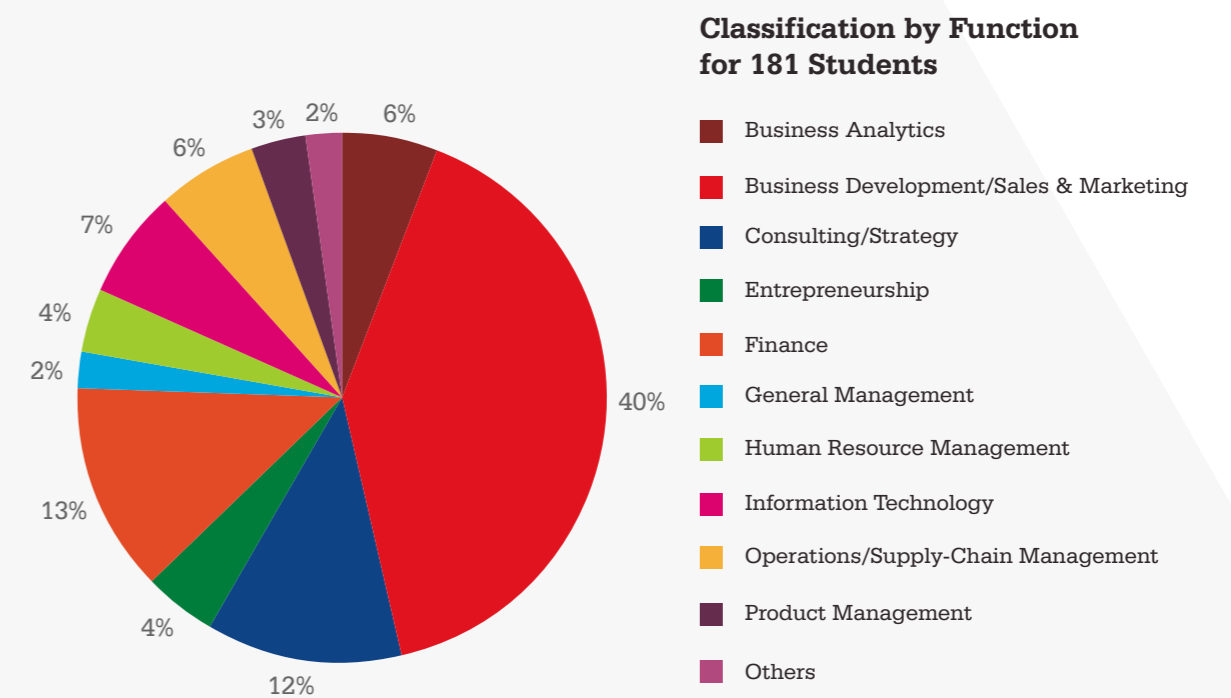
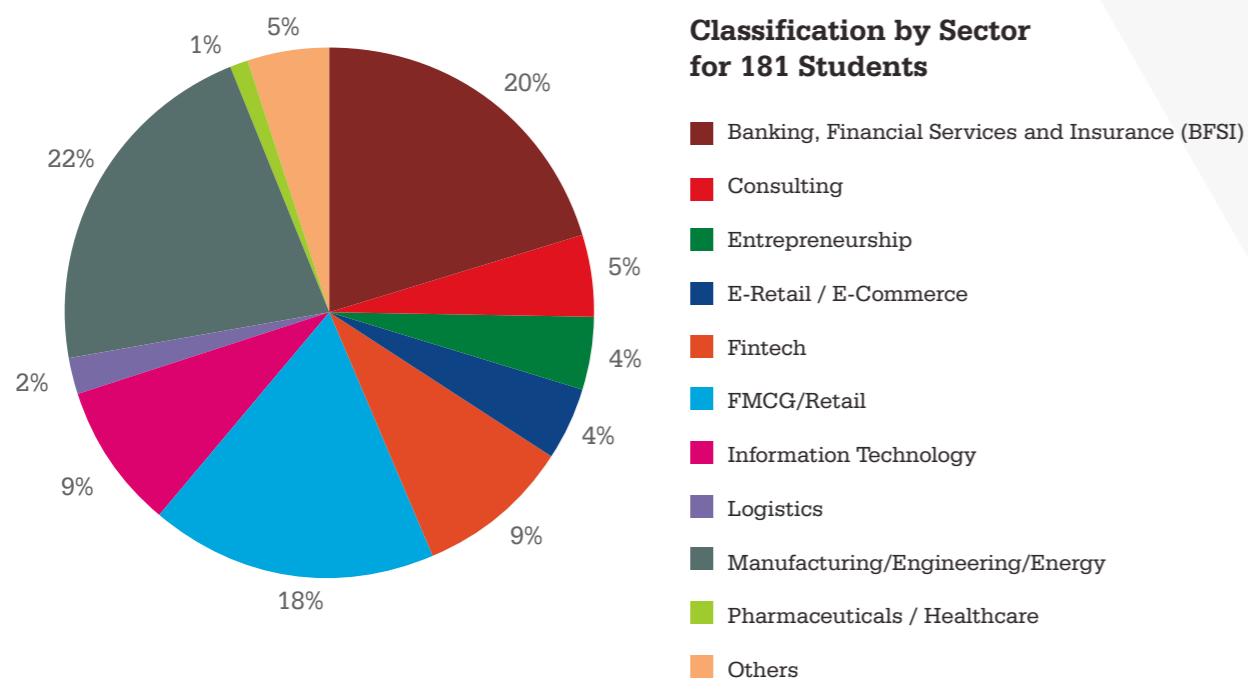
\*\* To ensure that no good internship opportunity is lost due to budgetary/project sanction constraints from the company's end, IIMU provides a sustenance allowance of Rs. 10,000 per month in cases where the company does not provide stipend to the students.

# Sector-wise Classification

Sector	No. of Internships
Banking, Financial Services and Insurance (BFSI)	37
Consulting	9
Entrepreneurship	8
E-Retail / E-Commerce	8
Fintech	17
FMCG/Retail	32
Information Technology	16
Logistics	4
Manufacturing/Engineering/Energy	39
Pharmaceuticals / Healthcare	2
Others	9
<b>Total</b>	<b>181</b>

# Function-wise Classification

Function	No. of Internships
Business Analytics	11
Business Development / Sales & Marketing	73
Consulting / Strategy	22
Entrepreneurship	8
Finance	23
General Management	4
Human Resource Management	7
Information Technology	12
Operations / Supply-Chain Management	11
Product Management	6
Others	4
<b>Total</b>	<b>181</b>



## Location-wise Classification

## List of Companies offering Internships by Sector

### Global Locations

Locations	No. of Internships
India	167
Rest of Asia	14
<b>Total</b>	<b>181</b>

### Domestic Locations

Indian Location	No. of Internships
Ahmedabad	3
Bengaluru	21
Delhi	15
Gurgaon	14
Hyderabad	4
Jaipur	4
Kolkata	6
Kota	4
Mumbai	53
Pune	13
Udaipur	5
Rest Of India	25
<b>Total</b>	<b>167</b>

Rest of India includes Bhopal, Chennai, Cochin, Thodupuzha, Lucknow, Nasik, Noida, Patna, Raipur, Rajkot, Surat, Vizag.

For **Sorab S Engineer & Co.**  
Firm Registration No.110417W  
Chartered Accountants

*Chokshi Shreyas B.*

**CA. Chokshi Shreyas B.**  
Partner  
Membership No. 100892  
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For **Indian Institute of  
Management- Udaipur**

*Shabbir*

Authorized Person

#### Banking, Financial Services and Insurance (BFSI)

Access Development Services  
ICICI Bank  
Magma Fincorp  
PhillipCapital  
PNB MetLife India Insurance Company  
RBL Bank  
SMC Global Securities  
Xpress Money  
Yes Bank

#### Consulting

Centurion Consulting Group  
iVirtual CFO  
IntelleCap

#### E-Commerce

Droom  
Info Edge India Limited (Naukri.com)  
Snapdeal

#### Fintech

Decimal Point Analytics  
Eko India Financial Services  
Rubique

#### Healthcare

NMC Healthcare

#### Information Technology

Dell  
Genpact  
MobileFirst  
Orion Systems Integrators  
Wipro  
Wishtree Technologies

#### Logistics

Babaji Shivram

#### Manufacturing/Engineering/Energy

Berger Paints  
Bosch India  
Cummins  
Eicher Polaris  
General Electric India  
HPCL  
IP Rings  
Jindal Steel & Power  
Secure Meters  
Shree Cement

#### FMCG/ Retail

Amul  
Bombay Shaving Company  
Decathlon  
Jaipur Rugs  
Titan  
United Biscuits  
United Breweries  
VF Corporation

#### Others

National Innovation Foundation India  
Resonance Eduventures



[www.iimu.ac.in](http://www.iimu.ac.in)

**IIMU Corporate Relations Team**

**Shabbir Husain**  
Manager, Corporate Relations  
[shabbir.husain@iimu.ac.in](mailto:shabbir.husain@iimu.ac.in)  
+91 96494 73950

**Kavita Chotrani**  
[kavita.chotrani@iimu.ac.in](mailto:kavita.chotrani@iimu.ac.in)

**Student Placements Committee**

**Abhishek Gupta**  
[abhishek.gupta.2016@iimu.ac.in](mailto:abhishek.gupta.2016@iimu.ac.in)  
+91 99308 33951

**Alok Shukla**  
[alok.shukla.2016@iimu.ac.in](mailto:alok.shukla.2016@iimu.ac.in)  
+91 80037 33369

**Bhumika Patil**  
[bhumika.patil.2016@iimu.ac.in](mailto:bhumika.patil.2016@iimu.ac.in)  
+91 87673 89050

**Rahul Chandra**  
[rahul.chandra.2016@iimu.ac.in](mailto:rahul.chandra.2016@iimu.ac.in)  
+91 96333 97194

**Rajat Singh**  
[rajat.singh.2016@iimu.ac.in](mailto:rajat.singh.2016@iimu.ac.in)  
+91 81096 57397

**Saumya Baldi**  
[saumya.baldi.2016@iimu.ac.in](mailto:saumya.baldi.2016@iimu.ac.in)  
+91 96203 88281

**Shivam Kohli**  
[shivam.kohli.2016@iimu.ac.in](mailto:shivam.kohli.2016@iimu.ac.in)  
+91 97119 42587

**Vinay Hegde**  
[vinay.hegde.2016@iimu.ac.in](mailto:vinay.hegde.2016@iimu.ac.in)  
+91 97407 10726



**IIMU**

भारतीय प्रबंधन संस्थान उदयपुर  
Indian Institute of Management Udaipur