

Dual Degree in Global Supply Chain Management



Final Placement Report | PGPX 2013-14



IIMU

भारतीय प्रबंधन संस्थान | उदयपुर

Indian Institute of Management | Udaipur

PURDUE

KRANNERT
SCHOOL OF MANAGEMENT



June 4, 2014

To
Director
Indian Institute of Management Udaipur
Udaipur

Dear Sir,

Re: Audit of Placement Report of 2013-14 the Post Graduate Program (Executive) in Management (PGP-X)

We have audited the Placement Report ("the Report") prepared by you for the final placements of students of 2013-14 batch of the Post Graduate Program (Executive) (PGP-X) of Indian Institute of Management, Udaipur ("IIMU"). The Report is the responsibility of IIMU. Our responsibility is to validate the information provided in the Report with the relevant documentation and comment on the Report's conformance with the Indian Placement Reporting Standards, Revision 2.1 (IPRS).

In this context, we confirm the following:

1. For the purpose of audit, we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary. In our opinion, the Report complies with the IPRS.
2. The validation of information presented in the Report is based on communication received by IIMU from recruiting companies. We have not independently sourced any information or documentation.
3. We have verified the information with respect to remuneration presented in the Report with communication received from recruiters. Information regarding compensation received from individual students has not been used.
4. The information has been categorized as best as possible under different salary heads as given in the IPRS. Where a breakup was not available, the salary has been considered only as "Maximum Earning Potential"

For **Sorab S Engineer & Co.**
Firm Registration No. 110417W
Chartered Accountants

Chokshi Shreyas B.

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A. Overview

Post Graduate Programme for Executives is a unique 15-month dual degree programme in Global Supply Chain Management, started at IIM Udaipur in the year 2013 in collaboration with Purdue University, USA. With general management orientation and emphasis on international exposure, this residential programme is ideal for mid-level managers looking at making a career in the global supply chain industry.

The first year of placements for the Post Graduate Programme for Executives (PGPX) saw serious interest and participation from a diverse group of recruiters. The spectrum of recruiters covered sectors such as Management Consulting, Information Technology, Analytics and Logistics offering a wide variety of roles spanning across Consulting, Operations, Analytics, Government Advisory, Product Management and Strategy. This year's placement process saw interest from recruiters such as Accenture Strategy, daVIZta India Pvt. Ltd., Dell International Services, Ernst & Young, Manhattan Associates, MindTree Ltd., Mu Sigma Business Solutions, Snowman Logistics etc. Manhattan Associates was the largest recruiter, hiring a total of 5 students from campus. The highest domestic offer was made by daVIZta India Pvt. Ltd.

It was heartening to see the confidence and trust that the Industry exhibited in the programme that was in its first year. The entire hiring was in the lateral domain and the supply chain depth coupled with the international exposure of the candidates landed them in fairly senior positions.

IIM Udaipur is signatory to Indian Placement Reporting Standards (IPRS), as laid down by IIM Ahmedabad and followed by a number of Management Institutes in India. We are the third IIM to adopt IPRS. Under IPRS, we strive, and are bound, to report Placement/Recruitment details with utmost transparency and clarity. The report is externally audited and hence stands testimony of an external legal entity.

The detailed placement report drafted as per the Indian Placement Reporting Standards is annexed below.

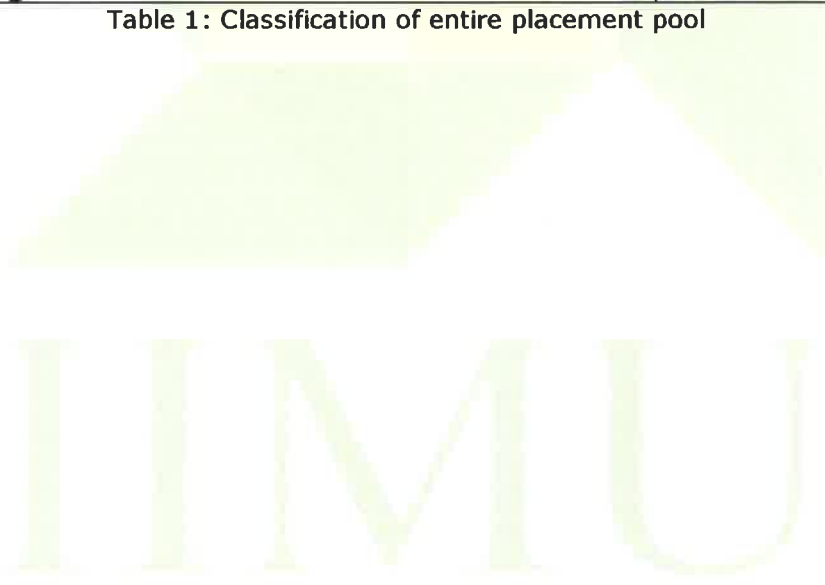
B. Placement details as per IPRS

The entire batch of 16 students was eligible for sitting in the Final Placements.

1. Classification of the entire placement pool

Categories	Number of students
1. Sought placement through the institute	
1a. Students placed via campus generated opportunities	13
2. Did not seek placement through the institute	
2a. Company-sponsored or already employed	0
2b. Continuing education	0
2c. Postponing job search	0
2d. Entrepreneurship (Starting a new business)	0
2e. Returning to / joining family business	0
2f. Sought placement outside the campus placement process	3
2g. Did not seek placements for other reasons	0
Total who did not seek employment through the institute	0
Total graduates	16

Table 1: Classification of entire placement pool



B

2. Classification Based on Sectors

Sector	No. of Offers accepted
Information Technology (IT)	7
Management Consulting	5
Consulting/ Analytics	3
Logistics	1
Total	16

Table 2: Classification based on sectors

3. Classification Based on Functions

Function	No. of offers accepted
Consulting	8
Analytics	1
Strategy	1
Operations / Supply Chain	5
Product Management	1
Total	16

Table 3: Classification based on functions



4. Classification Based on Location

4.1 Classification based on Locations (Global)

Locations	No. of offers accepted
India	16
Rest of Asia	-

Table 4.1: Classification based on Global Locations

4.2 Classification based on Locations within India

Indian Locations	No. of offers accepted
Pune	2
National Capital Region	5
Bangalore	9
Total	16

Table 4.2: Classification based on Indian Locations



5. Salary Data

Note:

1. The entries in the 'Data' column specify the data points for which the minimum, maximum, mean and median are specified.
2. As there are no international placements, irrelevant tables are deleted.

5.1 Salary head – Domestic Offers (INR)

Salary	Min	Max	Median	Mean	Data
A. Basic salary	325,008	709,200	441,698	483,396	11
B. Additional guaranteed cash components	514,250	1,390,800	785,165	839,921	11
C. One-time Cash Payments	20,000	60,000	50,000	46,667	6
D. Total guaranteed cash payments	800,000	2,100,000	1,085,481	1,195,218	16
E. Maximum Earning Potential (including non-cash, long term and performance linked components)	942,500	2,100,000	1,110,000	1,265,692	16

Table 5.1: Classification of salary heads - domestic

5.2 Salary Statistics at purchasing power parity (PPP)

Salary in USD at PPP	Min	Max	Median	Mean	Data
INR salary (Total guaranteed cash component)	\$35,714	\$93,750	\$48,459	\$53,358	16
Non-INR salary (Total guaranteed cash component)	-	-	-	-	0
Overall salaries (Total guaranteed cash component)	\$35,714	\$93,750	\$48,459	\$53,358	16
INR salary (Maximum Earning Potential)	\$42,076	\$93,750	\$49,554	\$56,504	16
Non-INR salary (Maximum Earning Potential)	-	-	-	-	0
Overall salaries (Maximum Earning Potential)	\$42,076	\$93,750	\$49,554	\$56,504	16

Note: The PPP has been referred from

<http://unstats.un.org/unsd/mdq/SeriesDetail.aspx?srid=699>.



5.3 Classification of salary based on sector – Domestic (INR)

Base Salary					
Sectors	Min	Max	Median	Mean	Data
Information Technology (IT)	325,008	520,189	441,698	434,777	7
Management Consulting	-	-	-	-	0
Consulting/ Analytics	420,750	709,200	709,200	613,050	3
Logistics	434,760	434,760	434,760	434,760	1

Table 5.3.1: Classification of base salary based on sector – Domestic

Additional Guaranteed Cash Components					
Sectors	Min	Max	Median	Mean	Data
Information Technology (IT)	683,028	865,292	785,165	768,289	7
Management Consulting	-	-	-	-	0
Consulting/ Analytics	514,250	1,390,800	1,390,800	1,098,617	3
Logistics	565,255	565,255	565,255	565,255	1

Table 5.3.2: Classification of Additional Guaranteed Cash Component based on sector – Domestic

One Time Cash Payments					
Sectors	Min	Max	Median	Mean	Data
Information Technology (IT)	60,000	60,000	60,000	60,000	1
Management Consulting	50,000	50,000	50,000	50,000	4
Consulting/ Analytics	20,000	20,000	20,000	20,000	1
Logistics	-	-	-	-	0

Table 5.3.3: Classification of One-time Cash Payments based on sector – Domestic

Maximum Earning potentials					
Sectors	Min	Max	Median	Mean	Data
Information Technology (IT)	1,100,000	1,410,000	1,300,000	1,258,575	7
Management Consulting	942,500	1,099,580	1,031,750	1,024,206	5
Consulting/ Analytics	955,000	2,100,000	2,100,000	1,718,333	3
Logistics	1,000,015	1,000,015	1,000,015	1,000,015	1

Table 5.3.4: Classification of Maximum Earning Potentials based on sector – Domestic



5.4 Classification of salary based on function – Domestic (INR)

Base Salary					
Function	Min	Max	Median	Mean	Data
Consulting	325,008	520,189	441,698	434,777	7
Operations	434,760	434,760	434,760	434,760	1
Analytics	420,750	420,750	420,750	420,750	1
Product Management	709,200	709,200	709,200	709,200	1
Strategy	709,200	709,200	709,200	709,200	1

Table 5.4.1: Classification of base salary based on function – Domestic

Additional Guaranteed Cash Components					
Function	Min	Max	Median	Mean	Data
Consulting	683,028	865,292	785,165	768,289	7
Operations	565,255	565,255	565,255	565,255	1
Analytics	514,250	514,250	514,250	514,250	1
Product Management	1,390,800	1,390,800	1,390,800	1,390,800	1
Strategy	1,390,800	1,390,800	1,390,800	1,390,800	1

Table 5.4.2: Classification of Additional Guaranteed Cash Component based on function – Domestic

One Time Cash Payments					
Function	Min	Max	Median	Mean	Data
Consulting	60,000	60,000	60,000	60,000	1
Operations	50,000	50,000	50,000	50,000	4
Analytics	20,000	20,000	20,000	20,000	1
Product Management	-	-	-	-	0
Strategy	-	-	-	-	0

Table 5.4.3: Classification of One-time Cash Payments based on function – Domestic

Maximum Earning potentials					
Function	Min	Max	Median	Mean	Data
Consulting	950,000	1,410,000	1,250,000	1,220,003	8
Operations	942,500	1,099,580	1,031,750	1,034,209	5
Analytics	1,120,000	1,120,000	1,120,000	1,120,000	1
Product Management	2,100,000	2,100,000	2,100,000	2,100,000	1
Strategy	2,100,000	2,100,000	2,100,000	2,100,000	1

Table 5.4.4: Classification of Maximum Earning potentials based on function – Domestic



5.5 Classification of salary based on location

5.5.1 Global Locations

Base Salary					
Location	Min	Max	Median	Mean	Data
India (INR)	325,008	709,200	441,698	483,396	11
Rest of Asia (USD)	-	-	-	-	0

Table 5.5.1.1: Classification of base salary

Additional Guaranteed Cash Components					
Location	Min	Max	Median	Mean	Data
India (INR)	514,250	1,390,800	785,165	839,921	11
Rest of Asia (USD)	-	-	-	-	0

Table 5.5.1.2: Classification of Additional Guaranteed Cash Component

One Time Cash Payments					
Location	Min	Max	Median	Mean	Data
India (INR)	20,000	60,000	50,000	46,667	6
Rest of Asia (USD)	-	-	-	-	0

Table 5.5.1.3: Classification of One-time Cash Payments

Maximum Earning Potentials					
Location	Min	Max	Median	Mean	Data
India (INR)	942,500	2,100,000	1,110,000	1,265,692	16
Rest of Asia (USD)	-	-	-	-	0

Table 5.5.1.4: Classification of Maximum Earning Potentials



5.5.2 Indian Locations (in INR)

Base Salary					
Indian Locations	Min	Max	Median	Mean	Data
Bangalore	325,008	520,189	434,760	433,217	9
National Capital Region	-	-	-	-	0
Pune	709,200	709,200	709,200	709,200	2

Table 5.5.2.1: Classification of base salary within India

Additional Guaranteed Cash Components

Indian Locations	Min	Max	Median	Mean	Data
Bangalore	514,250	865,292	743,782	717,503	9
National Capital Region	-	-	-	-	0
Pune	1,390,800	1,390,800	1,390,800	1,390,800	2

Table 5.5.2.2: Classification of Additional Guaranteed Cash Component within India

One Time Cash Payments

Indian Locations	Min	Max	Median	Mean	Data
Bangalore	20,000	60,000	40,000	40,000	2
National Capital Region	50,000	50,000	50,000	50,000	4
Pune	-	-	-	-	0

Table 5.5.2.3: Classification of One-time Cash Payments within India

Maximum Earning Potentials

Indian Locations	Min	Max	Median	Mean	Data
Bangalore	1,000,015	1,410,000	1,200,000	1,214,449	9
National Capital Region	942,500	1,099,580	1,031,750	1,024,206	5
Pune	2,100,000	2,100,000	2,100,000	2,100,000	2

Table 5.5.2.4: Classification of Maximum Earning Potentials within India



6. Companies extending offers in Final placements 2013-14

Accenture Strategy	Manhattan Associates
daVIZta India Pvt. Ltd.	MindTree Ltd.
Ernst & Young	Mu Sigma
Dell International Services	Snowman Logistics

For **Sorab S Engineer & Co.**
Firm Registration No. 110417W
Chartered Accountants

Chokshi Shreyas B.

CA. ChokshiShreyas B.
Partner
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For **Indian Institute of Management Udaipur**

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Authorised Person

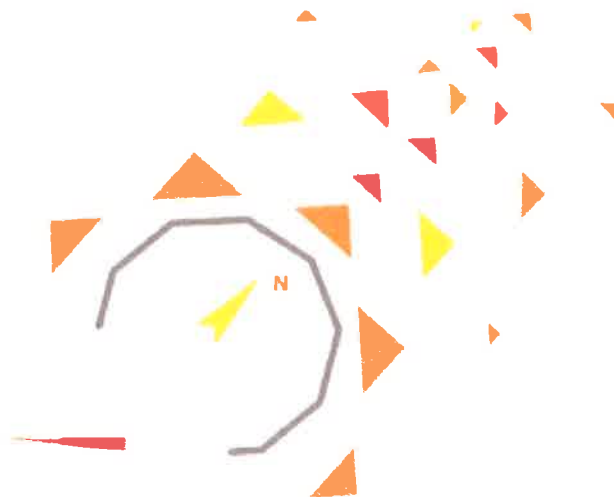
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