

 **One Year
Full Time MBA**
in Digital Enterprise Management
for Experienced Professionals

Student Profile Brochure DEM 2024-2025



Forging
Leaders for the
Digital World



भारतीय प्रबंध संस्थान उदयपुर
Indian Institute of Management Udaipur

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► About IIMU

IIM Udaipur, a second-generation IIM, is one of the fastest-growing management schools in the country and was set up by the Indian Government in 2011. Taking the legacy of older IIMs forward, IIMU aspires to set new benchmarks in management education by combining excellence in teaching and research. At IIM Udaipur, we are committed to becoming a globally recognized management school by 2030 and are inevitably on our way.

With an accomplished faculty, a flourishing research ecosystem, and success in attracting the best minds in the , IIMU can champion our core values of excellence and integrity. At IIMU, we challenge our students to expand their knowledge and intellectual horizons so they emerge transformed and prepared to impact the world of business and society.

Additionally, the Institute strives to make a real difference in the region, forging strong relationships with local NGOs and government and working closely with the industry on live projects, internships, guest lectures, faculty research, and many events throughout the academic year.

Udaipur, the capital of the former princely state of Mewar, evokes the same sense of heritage, beauty, and grandeur as such timeless destinations as Venice and Prague. This cradle of culture and history is the perfect backdrop for IIM Udaipur.

If ever there was a place that lent itself as an environment for the kind of management education IIMU aspires to deliver, it is Udaipur and Rajasthan. With this heritage, culture, and location IIM Udaipur is where history meets the future.



Key Building Blocks of IIMU



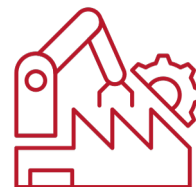
Entrepreneurship

From in-depth orientation on entrepreneurship to intensive mentoring during the program and beyond with freedom and constant institutional support. If being an entrepreneur excites you, there is no better place to be in India.



Immersion as a Philosophy

Indispensable ideas translated to real-life applications via Corporate Immersion, International Immersion, Live projects, and internships in India and abroad.



Industry Interface

Ability to comprehend how theory meets practice across functional areas by organizing and moderating summits and panel discussions that bring together experts, thinkers, and practitioners across the globe.

The 'U' Advantage



Global MBA
Ranking 2021



The youngest AACSB-Accredited Management School in the country and was the 4th IIM to have attained it. Only 5% of B-Schools in the world are AACSB Accredited.

IIMU is only the 2nd IIM to be in the prestigious FT top 100 MIM ranking 2021 for the last four consecutive years, along with IIM Bangalore. Also, the youngest B-School in Asia to be in the Ranking.

7th IIM in the QS MIM 2022 Rankings and also the youngest B-School in the world to be in the Ranking

Ranked 4th in India after ISB, IIM Ahmedabad & IIM Bangalore, for research according to the globally recognized UT Dallas Rankings.

IIM Udaipur is ranked 16th amongst all B-Schools in the NIRF Rankings 2023. The ranking shows the relentless pursuit of excellence in research and academics. It reflects the stalwart contribution of our faculty members and students, who have demonstrated their efforts in all fields.

Vision and values of IIM Udaipur

IIM Udaipur creates an environment where our students, faculty, and staff can achieve their maximum potential. All the stakeholders of IIM Udaipur were involved in articulating the institute's statement of its mission, core values, culture & vision 2030.

Mission

- We commit to thought leadership in research that builds theory and inspires practice.
- We create responsible leaders by providing values-based and application-oriented management education.
- We provide a transformational learning experience.
- We contribute to the development of the region by focusing on wealth creation and social welfare.

Culture

- A faculty-governed institute with a culture of academic excellence fostered by rigor in teaching and research.
- A culture that inspires entrepreneurship and innovation
- A non-hierarchical culture that encourages freedom of thought and expression for all
- A culture that promotes openness and transparency in all processes and information exchange
- A culture that provides an inclusive environment for growth

Core Values

- Excellence
- Integrity
- Transparency
- Mutual Respect
- Inclusion
- Environmental consciousness/ecological sustainability

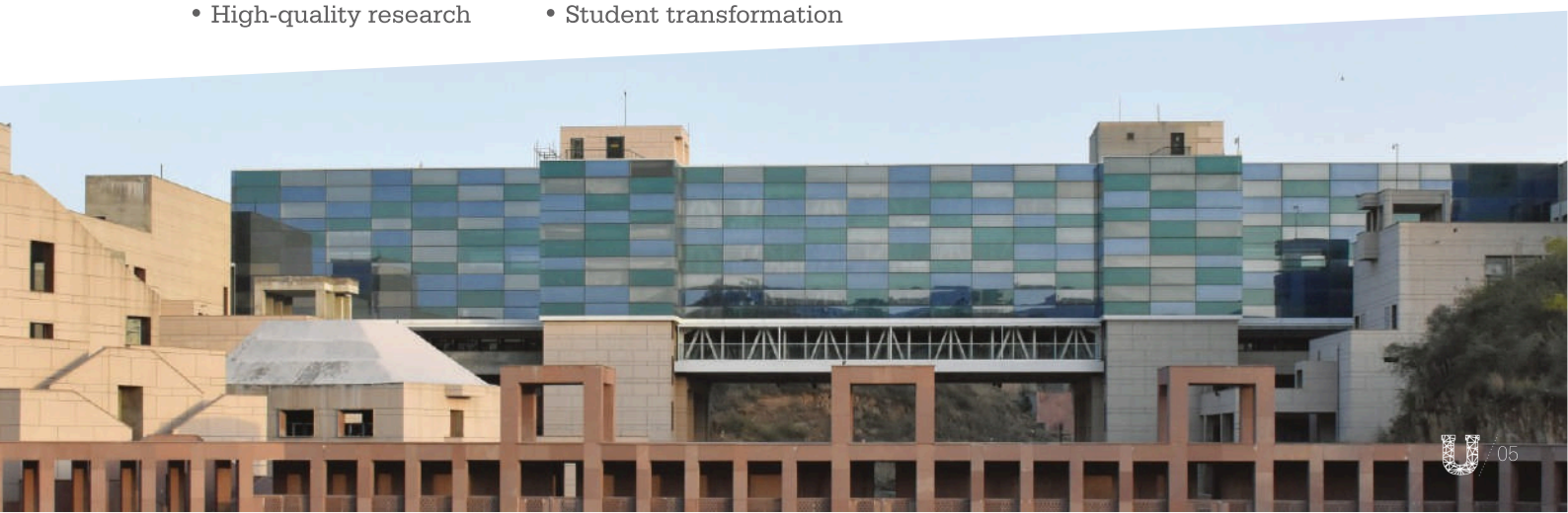
Vision 2030

To continue on the path of meaningful growth, innovation, and achievements of the first decade,

IIMU's Board led the development of Vision 2030. Steered by our Board member Mr. D Shivakumar (Group Executive President of Corporate Strategy and Business Development, Aditya Birla Management Corporation), the Institute carried out an elaborative visioning exercise involving all the stakeholders. The group identified 12 premier international schools that will be our benchmark till 2030. The group also engaged with administrators of higher learning from across the country. We want to build on the proud legacy we have laid in the past years in our new vision.

We have set assertive goals for 2030, and the two core areas that have emerged are

- High-quality research
- Student transformation



Message from the Director



Prof. Ashok Banerjee
Director, IIM Udaipur

Over more than half a century, the Indian Institutes of Management have established an enviable record of quality and accomplishment. In ten years since our inception, IIM Udaipur (IIMU) has built on this proud legacy and it took advantage of the opportunity to innovate and bring a unique perspective to all our activities. Based on a 300-acre campus, IIMU has built state-of-the-art hybrid classrooms and technology infrastructure that enabled us to hold regular classes online and also in hybrid mode during Covid 19.

IIMU aspires to take its place among world-class management schools creating global knowledge, and we have already achieved many significant milestones. In this pursuit, IIMU gained AACSB accreditation in November 2018 and has been ranked on the prestigious QS 2022 Master's in Management Rankings and the Financial Times (FT) Masters in Management Ranking 2022. IIMU is now the youngest B-school in the world on both these rankings.

Through the efforts of our accomplished faculty, our talented students, and exceptional alumni,

we have been able to make rapid progress on our path of continuous growth and innovation.

The Vision 2030 of IIMU focuses on two core areas: high-quality research and student transformation. The institute aims to set a new benchmark in management education by combining excellence in both teaching and research. IIMU is committed to thought leadership in study and creating thought leaders for tomorrow through transformational value-based management education. On the bedrock of our core values, we will continue to scale up over the next decade to build at management institute of international repute. An underlying priority is to instil in our students a sense of commitment as managers to have a socially responsible impact on expanding their knowledge and their intellectual horizons, so they emerge transformed and prepared to impact the world of business and society at large. We have consciously created a culture that values collegiality and accessibility, with open doors at all levels.

The one-year MBA in Digital Enterprise Management (DEM) is a programme well suited for the post-Covid world. The present business cannot be separated from technology and data. Our experience during Covid-19 showed that technology can be a major saviour during any pandemic that disturbs physical activities. The post-Covid world has already embraced a blend of physical and digital framework in managing business. This program introduces professionals to management concepts and leadership styles in emerging digital business enterprises. Students learn from academicians and industry practitioners through case studies, simulations, frameworks, and practical live projects. Structured around leadership, innovation, strategy, decision making, and entrepreneurship, this program provides a well-rounded exposure to business management, data analytics and emerging technologies that are severely in demand in the corporate world. We showcase how digital technology is changing the business world and equally highlight the need and usefulness of data-driven decision making. Traditionally, organisations only looked at internally generated data and used those sparingly in decision making. Today, thanks to massive computing power and availability of data from alternative sources, managers use data more productively. Students in this programme are sensitised on how to create a data enlightened organisation and thereby every business vertical can appreciate and profitably use data and technology to remain always ahead of the curve.

About the Program

India's ONLY one-year MBA program in Digital Enterprise Management (DEM) introduces candidates with work experience in management concepts and leadership styles in emerging digital business enterprises.

The program is structured around five pillars to give a unique experience in continuously acquiring knowledge and developing managerial skills relevant to the digital era and the art of learning. This One Year MBA in Digital Enterprise Management (DEM) is a cross-pollination of Quantitative methods and Creative thinking.

Fundamentals of Business
Management & Digital
Enterprise

22 weeks

Key Building Blocks

Data Analytics
& Technology
Management

14 weeks

Functional Expertise

Digital Industry Practices &
Transformation Projects and
Simulation

11 weeks

Solving Real World
Business Problems



One Year of Transformation

India's only one-year, full-time MBA program in Digital Enterprise Management is directed towards early career professionals who wish to realign their career path to make it center stage in the digital domain.

The Digital Enterprise Management program has been devised with the guidance of IIM Udaipur's Industry Advisory Board. The Advisory Board includes founders of successful online digital platforms, professionals from the e-commerce industry, senior members of leading management consulting firms, top-ranking executives from leading technology companies, and digital transformers from large brick-and-mortar organizations.

The rigorous curriculum is spread over two terms of eighteen (18) weeks each and the final third term of eleven (11) weeks duration.

In the first term, candidates are focused on learning core, time-tested management fundamentals, giving them the functional expertise required to understand businesses.

In the second term, candidates learn the tools of managing transformations and the skills to thrive in an agile organization. Data Analytics is the other focus of this term, where candidates learn the art and science of strategic and operational decision-making while also covering the tools of data collection and organization. The concepts of visualization and storytelling, in general, and analytics, in particular, are the thread that connects digital and data analytics taught in this term.

The third and final term focuses on experiential learning by helping candidates understand how the concepts learned in the first two terms are implemented. The program covers digitalization in FinTech, Healthcare, B2B Marketing, and the Social Sector.

Candidates are involved in solving business problems by developing a practical solution to a specific industry-assigned business challenge that can be demonstrated under lab conditions. The Digital Enterprise Program at IIM Udaipur is designed to transform early career professionals into leaders who know how to use digital systems to make data-driven decisions and lead complex and diverse teams in digital environments. Candidates learn many unique subjects, including Artificial Intelligence, Storytelling & visualization, Blockchain, the Internet of Things, Advanced Analytics, Product Management, and Digital Transformation Management.

This distinctive combination of learning digital and emerging technologies, in addition to the core business subjects, through academic and practical learning, makes the Digital Enterprise Management program, administered by the Indian Institute of Management, Udaipur, truly transformational.

Pedagogy

1 Term

- Accounting for Managers
- Business Statistics
- Economics for Managers
- Entrepreneurship
- Financial Management
- Managerial Oral Communication
- Written Managerial Communication
- Marketing Management
- Organizational Behaviour
- Strategic Management
- Operations Research
- Advanced Analytics - I
- Storytelling for Business Managers
- Design Thinking
- Product Management
- Agile & DevOps
- Operations Management

2 Term

- Blockchain
- Advanced Analytics - II
- Artificial Intelligence and Future of Work
- Digital Marketing
- Multi-sided Platform Business Model
- Digital Transformation Management
- The Internet of Things (IoT)
- Cloud Technology & Security
- B2B Marketing
- Financial Technology
- Digital Healthcare
- Digitization in Social Sector

3 Term

- Capstone Enterprise Simulations
- General Electives

Center for Digital Enterprise (CDE)

The Centre for Digital Enterprise (CDE) at the Indian Institute of Management, Udaipur, primarily creates and sustains a dynamic environment for thought leadership in all aspects of digital transformation. CDE was chartered to enable IIMU to develop new initiatives and partnerships and expand research opportunities in digital transformation.

CDE was tasked with spearheading the creation of a new one-year MBA focused on digital enterprise management. The inaugural batch, which commenced in a challenging pandemic environment, graduated with flying colors and was accepted into a diverse set of roles in various industry-leading organizations ranging from strategy roles at global technology consulting firms to core analytics roles in industry organizations. CDE is also responsible for providing a platform for course design, content, and pedagogy relating to the digital transformation discipline across various other academic programs at IIM Udaipur.

Industry collaboration is another primary objective of CDE, which includes

- Engaging with globally renowned technology partners to foster opportunities for joint research, experimentation of new ideas, and knowledge creation.
- Leveraging these relationships to impact teaching and encourage knowledge diffusion.
- Partnering with the industry to undertake projects and activities focused on the strategic and practical challenges of managing the digital enterprise.
- Involving accomplished industry practitioners as guest lecturers or similar capacities.
- Creating opportunities for the industry to engage with students for live projects, internships, and final placements.

The third key objective of CDE comprises of research initiatives that include

- Contributing to the overall knowledge base relating to the management of digital enterprises.
- Actively promoting core and applied research projects relating to digital transformation by IIMU faculty.
- Generating ideas for research in collaboration with industry.
- Extending support to visiting academicians who are undertaking related research.
- Developing cases and other materials relating to the digital enterprise.

The Centre for Digital Enterprise is headed by Dr Y Shekar.



Industry Leaders in Advisory Board for DEM Program

The Advisory Board comprises highly esteemed professionals and entrepreneurs passionate about utilizing and enabling digitalization. The Advisory Board includes founders of successful online digital platforms, professionals from the e-commerce industry, senior members of leading management consulting firms, top-ranking executives from leading technology companies, and digital transformers from large brick-and-mortar organizations.



Mr. Kamesh Mullapudi
Leader
Leader of the Strategy and
Analytics and M&A practices
Deloitte Consulting.



Mr. Ravi Vijaya Raghavan
Vice President and Head
Analytics and Decision Sciences
at Flipkart



Mrs. Mahima B Grover
Managing Director
Technology Strategy & Advisory
Accenture Services Pvt. Ltd.



Ms. Rituparna Chakraborty
Wholetime Non-Executive Directo
TeamLease Services Ltd.



Ms. Padma Parthasarathy
Senior Vice-President and Head,
Consulting and Digital Services
Tech Mahindra



Mr. Sreejit Roy
Global Build and Move
Cloud Application Services
at IBM



Mr. Pratik Pal
Chief Executive Officer (CEO)
Tata Digital Private Ltd.

Industry Interaction

Inviting experienced guest speakers to interact with the cohort is a regular practice in the Digital Enterprise Management program. Each session is curated to help students gain alternative perspectives on many topics. Initially, the sessions host top corporate leadership, like CXOs and country heads, to enable candidates to understand the bigger picture of the latest trends in each industry. Sessions in the next stage are scheduled with industry leaders with in-depth subject and domain knowledge of a particular field that would help candidates see the application of concepts learned during the classes.

During these sessions, well-respected leaders worldwide share insights on effective leadership, their core values, and lessons learned throughout their careers. Some of the organizations the leaders represent are Deloitte, Abbott, Titan, Accenture Strategy, Mphasis, General Electric, IBM, Tech Mahindra, and CGI.



Mr. Ganesan Ramachandran

Managing Director- Technology Strategy and Advisory at Accenture Services Pvt. Ltd.

The students got to learn about numerous aspects of digital transformation, its fundamentals, the skill sets required to achieve the same, and how it can be efficiently implemented in organizations.



Mr. Rizwan Soomar

CEO & Managing Director - DP World

In modern boardrooms, discussions are dominated by digital transformation, supply chain optimization, and sustainability, reflecting the strategic priorities of organizations striving to innovate, enhance efficiency, and commit to environmental stewardship.



Mr. Vijay Sundaram

CSO, Zohocorp: Vijay Sundaram discussed the challenges in the SAAS market, highlighting issues of saturation in funds and products. He detailed Zoho's strategies to stay competitive in product strategy and pricing. Key concerns in AI adoption and the risks of over-investing in AI and LLMs were also addressed. He emphasized the importance of thoughtful decision-making at all organizational levels.



Mr. Vivek Kumaresan

Director, Movate: Vivek Kumaresan presented the digital transformation landscape in IT service firms, demonstrating a generative AI assistant that improves customer experience. He explored reasons behind the 70% failure rate of digital transformation projects, emphasizing strategic planning and leadership. The shift from Capex to Opex models and the challenges faced by startups in digital transformation were also discussed.



Mr. Gaurav Kejarwal

Vice President, EXL Analytics: Gaurav Kejarwal elaborated on the analytics spectrum, covering descriptive, diagnostic, predictive, prescriptive, and cognitive analytics. He showcased the application of analytics in financial products, marketing, operations, and risk management. The discussion included the everyday impact of analytics on health, retail, transport, and entertainment. He emphasized the societal benefits of predictive analytics in enhancing safety and efficiency.



Mr. Karan Sethi

Director- Product Management, Optiva: Karan Sethi emphasized the importance of data-driven decisions and empathy in product management. He discussed crafting a product vision aligned with company goals, supported by strategy and roadmap. Using real-life examples, he highlighted challenges and successes in product development. Continuous learning and adaptability were underscored as essential in the evolving field of product management.



Mr. Santhosh Kumar Jha

Head of Technology, CAMS: Santhosh Kumar Jha introduced CAMS as a technology-driven financial services leader, highlighting its robust infrastructure and cybersecurity. He discussed the impact of AI-driven solutions, particularly deep generative multi-modal conversational agents, on customer acquisition and engagement. The importance of reliable and secure services in maintaining market leadership was emphasized.



Mr. Sidartha Satpathy

Vice President, HR, CAMS: Sidartha Satpathy shared insights on the power of positive organizational culture and CAMS' cultural journey. He advocated for a human-first approach that values both employees and customers, enhancing overall well-being and development. This approach, he argued, leads to better customer experiences and stronger business outcomes. The significance of fostering diverse skills and ideation within the organization was also highlighted.



Recruitment Process

IIMU's Corporate Relations Team of dedicated professionals oversees the recruitment process. Under their supervision, the Student Corporate Relations Committee facilitates all company interactions. A Relationship Manager is appointed to be the key point of contact with each company. We encourage companies to conduct their presentations and interviews in person on campus. Skype, video-conferencing, and telephonic facilities are available when this is impractical.

Final Placements Recruitment

Pre-placement Presentations

Companies can use a pre-placement presentation to give students information about their business, vision, work culture, and the roles and opportunities available, followed by a Q&A session. The candidates are offered conditional on their successful completion of the course. The respective companies' HR managers then guide candidates through the induction and joining process.

Placement Process

Interested students apply to the company and submit resumes through the Student Corporate Relations Committee. The selection process generally consists of resume-based shortlisting and one or more rounds of personal interviews. Offers, including details of the role, location, compensation, and other relevant terms and conditions, must be conveyed to the candidate through the Student Corporate Relations Committee. The Institute's placement rules govern the placement process.

Post-placement Process

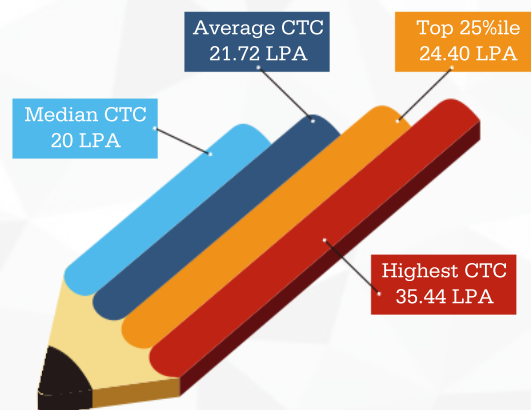
Once a company extends an offer during the campus placement process, the candidate is obligated to accept the offer if it aligns with the written confirmation previously provided by the company to the Placement Committee. Upon accepting the offer, it is mandatory for the student to withdraw from the placement process and is no longer considered available to other companies.

The offers made to candidates are conditional, contingent on their successful completion of the course. Subsequently, the HR managers of the respective companies will assist the candidates in navigating the induction and joining procedures.



► Last Season's Highlights

- 25 recruiters extended offers to MBA-DEM students at IIM Udaipur
- Roles were offered across domains like Consulting and Strategy, Product Management, Project Management, Information Technology, Sales & Marketing & Business Development.
- Highest maximum earning potential:
(Domestic) Rs 35.44 lakhs per annum.
- Average maximum earning potential:
(Domestic) Rs 21.72 lakhs per annum.



► Classification Based on Functions

Batch of 2023-24

Functions	Average Salary (LPA)	Maximum Salary (LPA)
Analytics	19.32	26.32
Consulting & Strategy	21.16	33.73
Product Management	26.44	35.44

Roles Offered

- Sr. Analyst - Operational Excellence
- Product Manager
- Enterprise Strategy Consultant
- Knowledge Analyst
- Lead Management Consultant
- Product Owner

► Recruiters 2024

accenture[>]strategy

accenture[>]

DELHIVERY

genpact

FarEye

nimble
Humanize Work

Our Mission. Your Growth
CAMS

protiviti®
Global Business Consulting

amaDEUS

o9

IBM

Infosys

Reliance
RETAIL

servicenow



Cognizant

Deloitte.

DP WORLD

MAQ
Software

McKinsey
& Company

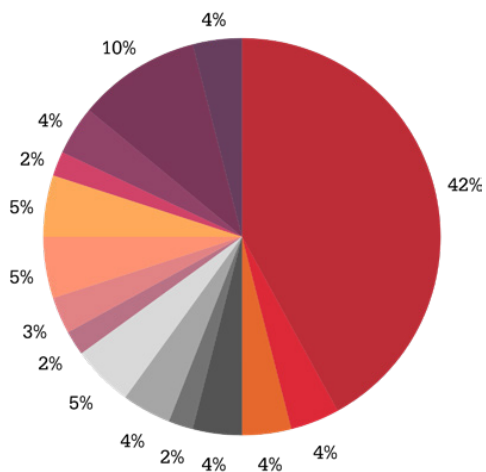
Mphasis
The Next Applied

thouCentric
RESOLVE.EVOLVE
A Xoriant Company

Tech
Mahindra

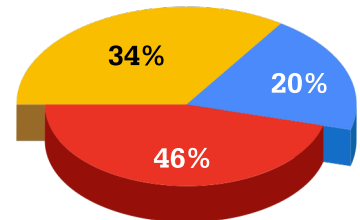
virtusa®
Accelerating Business Outcomes

Class of 2025



Industry Experience

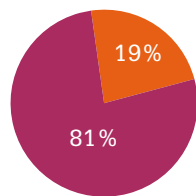
- Automobiles / Auto Ancillaries
- E-Commerce Food-tech
- Industry Industrial Engineering
- Manufacturing/Construction
- Aviation
- Education
- Healthcare/Pharma
- IT / Analytics services/AI
- Media House
- Banking / Financial Services
- FMCG/ Retail
- Hospitality
- Management Consulting
- Renewable Energy



Work Experience

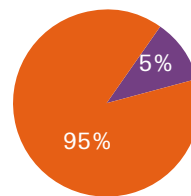
- 36-48 Months
- 48-60 Months
- 60+ Months

58 | Batch Strength



Gender Diversity

- Male
- Female



Batch Background

- Engineers
- Non-Engineers



Pre-MBA Companies

accenture AIR INDIA   Cognizant

HTC GLOBAL SERVICES
Let's make digital change happen

JUBILANT
FOODWORKS

JINDAL
STEEL & POWER

Jio

NTT DATA

oppo



tcs TATA
CONSULTANCY
SERVICES

DAIMLER

Deloitte.

dun & bradstreet


KONICA MINOLTA


Mahindra

meesho

 motherson
innovations

 NOVARTIS

ThoughtWorks®

TRANE
TECHNOLOGIES™

Uber



Student Profiles



A Akanksha Reddy

▶ Previous Employer

- Nxtwave

▶ UG Degree

- Btech

▶ UG Specialization

- ECE

▶ Summary

- 3.5+ years in Customer Experience Management within Ed-tech, with a track record of optimizing processes, collaborating with cross-functional teams, and leveraging data analysis and technology to enhance customer interactions and satisfaction. Skilled in training and development, project management, and implementing CRM systems to drive operational efficiency and meet company goals.



Aayush Arora

▶ Previous Employer

- Novartis Healthcare

▶ UG Degree

- B. Tech

▶ UG Specialization

- Computer Science

▶ Summary

- 4.5 years of experience in technology and product development space in a Fortune 500 company. Spearheaded development and delivery of products catering to business process automation in healthcare domain, through innovation, product design, engineering expertise and data science, in close coordination with end users & cross-functional teams.



Abhinav Tuniki

▶ Previous Employer

- NSE Talentsprint

▶ UG Degree

- B.Tech

▶ UG Specialization

- Computer Science

▶ Summary

- A business development professional with over 6 years of experience in devising and implementing sales and marketing campaigns for B2B and B2C sectors. Skilled in Edtech, early-stage startups, and pharmaceutical industries. Proficient in leading sales, developing sales strategies, and managing complex projects in multi-stakeholder environments.



Akshat Saxena

▶ Previous Employer

- Trane Technologies

▶ PG Degree

- Masters of Technology

▶ PG Specialization

- Mechatronics Engineering

▶ Summary

- 3.5 years of hands-on experience as a Software Engineer, I have consistently driven innovative projects that enhance web architecture, development, and design. My diverse expertise spans several cutting-edge technologies and frameworks, such as React.js, Django, MySQL, Python, C#, Matlab, Simulink and Windows Presentation Foundation (WPF).



Akshayaram V

▶ **Previous Employer**

- Wipro

▶ **UG Degree**

- B.E.

▶ **UG Specialization**

- Computer Science

▶ **Summary**

- Digital Enthusiast with 6+ years of work experience who has managed & delivered 4 Digital Transformation and 2 Migration projects for large Banking and Hospitality Clients, AWS Cloud Certified and Product Management certified from Duke University.



Aman Vangani

▶ **Previous Employer**

- Meesho

▶ **UG Degree**

- B.Tech.

▶ **UG Specialization**

- Information and Communication Technology

▶ **Summary**

- 3.5+ years of experience in developing applications for multiple product-based companies. Knowledge of multiple architectures and frameworks from Front-End and Android Application Development, and created applications from scratch using Agile framework. Worked for a diverse set of industries like E-Commerce and E-Learning.



Amogh Simha A N

▶ **Previous Employer**

- Shell - IT

▶ **UG Degree**

- Bachelors of Engineering

▶ **UG Specialization**

- Information Sciences

▶ **Summary**

- Around 4 years experience as SAP S/4 Software Engineer at Shell IT, where I contributed to the technical design, development, and upgrade of custom SAP solutions. I am focused on the greenfield transitions of the Shell's operations to the next-generation S/4 HANA. I have worked to build tools to increase efficiency and reduce costs using Agile methodologies.



Aniket Paladhi

▶ **Previous Employer**

- BFSI

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

- Nearly six years of extensive experience analyzing financial data, interpreting market trends, and identifying investment opportunities that align with client objectives. Highly skilled in constructing and managing financial assets leading to successful investment outcomes. Proficient in presenting analysis and recommendations to clients clearly and concisely.



Anindya Sharma

▶ **Previous Employer**

- Assam Power Distribution Company Limited

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Electrical

▶ **Summary**

- 3+ years of experience in government power project planning and implementation, Energy Consulting, data handling and migration, energy auditing, commissioning, and managing operations of the utilities department. 6 months of experience in managerial accounting and data handling in the retail sector.



Aryan Makhija

▶ **Previous Employer**

- Air India LTD

▶ **PG Degree**

- M.Tech

▶ **PG Specialization**

- Software Engineering

▶ **Summary**

- Associate Manager at Air India LTD. with 4.2 years of experience in Digital Transformation, Stakeholder Management and Manpower Management. Led implementation of 2 key digital transformation projects with expertise in integration management, scope management, metrics-driven decision-making, and producing high-level solutions into business scenarios.



Aryan Narayan

▶ **Previous Employer**

- Byjus

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

- Team Lead with 3.2+ years of experience in team management and data-driven problem-solving within Ed-Tech. Skilled in process optimization, KPI analysis, and stakeholder engagement. Proven ability to drive operational excellence, align team goals with strategy, and consistently achieve performance targets in a high-performance culture.



Binayak Debta

▶ **Previous Employer**

- Jindal Steel & Power

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

- 3.8 years of experience in digital project management, stakeholder management, strategic road mapping, and product planning. Led digital transformation projects, including integrating IoT devices with ERP systems and developing mobile applications like 'Jindal World' and 'Nirman'.



Biswajeet Sahani

▶ **Previous Employer**

- Jio Platforms Limited

▶ **UG Degree**

- Bachelor of Technology (B.Tech)

▶ **UG Specialization**

- Electrical Engineering

▶ **Summary**

- 3.3 years of experience in the IoT & Power Distribution sectors for operations & project management roles, with expertise in cross-functional collaboration, team management & problem solving skills. Managed & delivered 3 key digital transformation projects for large OEM's and 1 ESMS project for a DISCOM.



Devesh trivedi

▶ **Previous Employer**

- TCS

▶ **UG Degree**

- Bachelor of Technology

▶ **UG Specialization**

- Information Technology

▶ **Summary**

- Possessing 4.5 years of experience in Information Technology and Product Development, I have taken on roles such as Front-End Web Developer, TechOps Specialist, and Business Analyst for globally recognized organizations. My expertise includes Agile methodology, TechOps, data processing, and stakeholder management.



Dhruv Sharma

▶ **Previous Employer**

- Media Entertainment MYRA FILMS

▶ **UG Degree**

- B.E.

▶ **UG Specialization**

- Industrial Engineering and Management

▶ **Summary**

- 6+ years of experience, I excel in manufacturing, process improvements, operations, inventory management, data analysis, sustainability, project management, SAP operations, internal auditing, cost reduction, and team management. My background spans multiple industries including manufacturing, entertainment, media, the government sector, and NGOs, where I've also built a firm specializing in filmmaking, advertising, digital marketing, and photography.



Divisha Kaushik

▶ **Previous Employer**

- Motherson Innovations Pvt Ltd

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Electrical & Electronics

▶ **Summary**

- 4.5 years of experience in Product Validation in R & D for the Industrial Automation and the Automobile sectors. Expertise in Automation Script Development, Process Automation, Project Management. Proficient in test planning, execution, defect tracking, and software quality assurance. Skilled in cross-functional collaboration and stakeholder management with global teams.



Divya Bansal

▶ **Previous Employer**

- Infosys(IT)

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Computer Science & Engineering

▶ **Summary**

- 3.5 years of experience as a Software Developer in the IT sector, specializing in full-stack development, digital transformation, and design thinking. Demonstrated skills in stakeholder management, cross-functional collaboration, and user research. Successfully delivered high-impact projects for government and financial services clients in the US and India.



Divyesh Pershad

▶ **Previous Employer**

- Endpoint Clinical

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Computer Science - Bioinformatics

▶ **Summary**

- 3.5 years of experience in data management and data visualization in the healthcare domain. Responsible for end-to-end data management function including requirement gathering to productionising large-scale clinical trials. Expertise in managing cross-functional and global teams using Agile Methodology to deliver outcomes based on service-level agreements.



Hariprasadh J

▶ **Previous Employer**

- Tata Consultancy Services

▶ **UG Degree**

- B.E.

▶ **UG Specialization**

- Computer Science & Engineering

▶ **Summary**

- Data professional with nearly 5 years of experience in Data Warehouse Management, specializing in SAP BW and GCP within the retail sector. Experienced in migrating on-premise data warehouses to the cloud. Proficient in applying Agile methodologies to enhance project delivery and team collaboration. Skilled in stakeholder management and working with cross-functional teams to streamline change processes and coordinate multiple releases.



Jahnavi Reddy Vangala

▶ **Previous Employer**

- Deloitte

▶ **UG Degree**

- B-Tech

▶ **UG Specialization**

- Electrical and Electronics Engineering

▶ **Summary**

- 4 years of experience in the IT industry, as Technology Consultant. I have been a part of the entire implementation lifecycle from build to go-live and worked with multi-national customers based in US, Australia, UK and India.



Jaivertic Singh

▶ **Previous Employer**

- R K Jain Infra Pvt Ltd

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Civil engineer

▶ **Summary**

- Site Manager with 3.6 years of experience in managing diverse engineering teams for the implementation of inter-state highway projects. Spearheaded project management software implementation. Also worked in the CEO's office of a SaaS startup, ExportKaro, in product development and product strategy roles.



Kartik Ratnala

▶ **Previous Employer**

- Cognizant

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Electronics and Communication Engineering

▶ **Summary**

- 3.6 years of experience in the IT industry as a Quality Engineering and Assurance product tester for American pharmaceutical manufacturer and distributor client. Experienced product software tester skilled in designing comprehensive test plans to ensure product quality and reliability. Successfully led a team, fostering a clear understanding of requirements and driving project success. Proficient in product design, actively contributing valuable insights during reviews.



Kripal K Sabesan

▶ **Previous Employer**

- Deloitte

▶ **UG Degree**

- Bachelor of Technology

▶ **UG Specialization**

- Electronics and Communication Engineering

▶ **Summary**

- Experienced E-Discovery Specialist with 3.5+ years in Forensic Technology Services, Litigation Support, and Mobile App Development. Skilled in stakeholder management, agile methodologies, and cross-functional collaboration. Led full-scale IoT projects from scratch, driving process enhancements and optimizing workflows while ensuring high-quality results.



Kunal Mahajan

▶ **Previous Employer**

- Crefa

▶ **UG Degree**

- B.E.

▶ **UG Specialization**

- Mechanical

▶ **Summary**

- 4.5 years of experience in retail and merchandising. Played the role of brand head and was responsible for starting and scaling a brand from scratch. My responsibilities included vendor management, strategy and digital marketing.



Lakshay Takkar

▶ **Previous Employer**

- Sun King

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

- 4 years of diverse experience in hardware and software product management. Successfully guided products from ideation to market launch using agile and waterfall methodologies. Proficient in product lifecycle management, building and leading high-performing teams, and cultivating strong customer relationships. Double Lean Six Sigma certified, with expertise in leading strategic improvement projects and managing multiple stakeholders effectively.



Lipika Thadhani

▶ **Previous Employer**

- KPMG

▶ **UG Degree**

- B.E

▶ **UG Specialization**

- Electronics and Communication

▶ **Summary**

- Experienced Consultant with 3.5 years of proven success in operations and project management. Demonstrated proficiency in streamlining recharge processes, enhancing efficiency, and driving revenue growth. Skilled in leveraging analytical capabilities to address business challenges and support achievement of key objectives in customer excellence, corporate communication, and account coordination.



Mahesh Reddy

▶ **Previous Employer**

- Deloitte

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Electronics and communication

▶ **Summary**

- 4+ years of experience in the consulting domain, working in diverse roles including development, testing, and Application support across five different industries: Retail, Insurance, Banking, E-commerce, and Government sectors. Experienced in gathering client requirements, creating user stories, and implementing agile methodologies in projects. Proficient in client communication, cross-team collaboration, and problem-solving.



Manasa Reddy

▶ **Previous Employer**

- Uber

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Information Technology

▶ **Summary**

- Experienced professional with 3.5 years in Operational Analytics, Project Management, and CRM in IT and Interior Design Industry. Excels in stakeholder management, project governance, specializing in risk management across India, Sri Lanka, and Bangladesh, and process improvement.



Megha Gupta

▶ **Previous Employer**

- Aero Telcom Solutions Pvt. Ltd.

▶ **PG Degree**

- Integrated Dual Degree B.Tech and M.Tech

▶ **PG Specialization**

- Electronics and Communication Engineering

▶ **Summary**

- 4+ years of experience in the IT industry and SaaS-based startups with marketing experience in AI-based hiring and AI-driven tender-based startups. Have taken care of IT operations in healthcare and banking clients worldwide in a Fortune 500 company. An active thought leader with expertise in team management, negotiation, stakeholder management, and problem-solving skills



Mendam Sundeep

▶ **Previous Employer**

- KMV Spaces LLP

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Civil Engineering

▶ **Summary**

- 5 years of experience in driving business growth, leading projects, and planning budgets for both private and government entities, bringing unparalleled expertise in offering strategic plans and executing that involve effective stakeholder management. Delivered two projects flawlessly, on time, and within budget.



Mohankumar Palaniappan

▶ **Previous Employer**

- Wipro

▶ **UG Degree**

- B.E

▶ **UG Specialization**

- Electrical Electronics Engineering

▶ **Summary**

- 4.8 years of IT experience, specialized in Cloud Migration, DevOps, and Azure. Proficient in requirement gathering, stakeholder management, and Change Management. Worked with diverse teams across India and UK and Led six Cloud Transformation projects for major European banking and insurance clients.



Nayan Ranjan Kumar

▶ **Previous Employer**

- Konica Minolta

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

- Over 6+ years of experience in the printing and packaging industry, where I have excelled in diverse roles as a business developer and inventory manager. I have accrued problem-solving, negotiation skills and client management skills. I have enhanced profitability by 20%, secured additional revenue of ₹1 Cr per annum, and earned the Leadership & Service Hotshot Award and Highest Customer Satisfaction Achiever Award.



Nilabh

▶ **Previous Employer**

- Infosys Ltd

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Computer Science

▶ **Summary**

- With 3+ years in software/web development, IT, and QA, I excel in full-stack development, system administration, and testing frameworks. Skilled in team management and problem-solving, I lead projects and resolve technical issues efficiently. I have successfully enhanced performance and security in Angular projects for banking and insurance clients.



Parikshit Singh Bais

▶ **Previous Employer**

- TTEC Customer Solutions Pvt Ltd

▶ **UG Degree**

- Bachelor of Engineering

▶ **UG Specialization**

- Civil Engineering

▶ **Summary**

- Bringing over 3.5 years of extensive experience as a team lead in customer success operations for a leading e-commerce website, consistently exceeding KPIs, adept at leveraging data analysis skills to create insightful reports and dashboards. Excelled in ensuring effective client communication and driving impactful outcomes. Provided optimum service delivery, boosted efficiency and customer satisfaction, and creatively optimized available resources.



Piyush Taneja

▶ **Previous Employer**

- Sigmoid

▶ **UG Degree**

- Bachelor of Technology

▶ **UG Specialization**

- Computer Science

▶ **Summary**

- 3.7 Years of industry experience in product development, analytics, and data engineering domains. Hands-on experience with Microsoft Azure, Databricks, and multiple coding languages. Designed end-to-end ETL pipelines for one of the Fortune 500 companies. Collaborated with cross-functional teams and ensured end-to-end development of the products.



Pradhi Goel

▶ **Previous Employer**

- Airports Authority of India

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Electronics and Communications

▶ **Summary**

- 5 years of diverse experience in logistics and product quality control. Served as an air traffic controller in zero error, real-time, high-pressure environment at the world's busiest single runway airport -Mumbai. Expert in risk mitigation, crisis management and efficiency maximization. Supervised testing department in a corrugated board manufacturing firm.



Prajwal Joshi

▶ **Previous Employer**

- Dun & Bradstreet

▶ **UG Degree**

- B.E.

▶ **UG Specialization**

- Electronics and Telecommunication

▶ **Summary**

- 3.3 years of experience as a Business Analyst and Tester in building and enhancing products and web applications in Healthcare and BFSI domains. Expertise in analysing business problems, problem-solving, and Implementing solutions. Experience in Stakeholder management and Agile practices with a strong hold of SDLC.



Ratendeeep Mehta

▶ **Previous Employer**

- Randstad India

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Computer Science

▶ **Summary**

- Experienced hospitality operations manager with expertise in project engineering, procurement, and tender management. Executed power distribution projects and project implementation services for tata power.



Rishi Agarwal

▶ **Previous Employer**

- Tata Consultancy Services

▶ **UG Degree**

- BTech

▶ **UG Specialization**

- Electronics and Communication

▶ **Summary**

- 3.5+ years of experience in the IT industry as a Business Analyst. I worked in project management and software development and was also involved in pre-sales. Skilled in requirement gathering and stakeholder management. Adept at cross-technology and functional collaborations.



Ritwik Rajesh

▶ **Previous Employer**

- Deloitte

▶ **UG Degree**

- Bachelor of Computer Applications (BCA)

▶ **UG Specialization**

- Computer Science

▶ **Summary**

- 4.8 years of experience as Software Developer and Business Analyst in the Consulting vertical of one of the Big 4 professional services firms. Domain experience in Cloud Engineering, Application Modernization, and Integration for major US Healthcare clients.



Rohit Anilkumar

▶ **Previous Employer**

- Daimler Truck

▶ **UG Degree**

- Bachelor of Technology

▶ **UG Specialization**

- Electrical and Electronics Engineering

▶ **Summary**

- Data Enthusiast eager to contribute to team success through hard work, attention to detail and excellent organizational skills. Analytical problem-solver with a detail-oriented and methodical approach. Prepared to offer years of related experience to a dynamic new position with room for advancement. Motivated to learn, grow and excel in the field of Data Analytics.



Rohit Tamboli

▶ **Previous Employer**

- Infosys Ltd.

▶ **UG Degree**

- Bachelor of Engineering

▶ **UG Specialization**

- Computer Science

▶ **Summary**

- A seasoned IT professional with 3.1 years of experience in developing full-stack web applications for the banking industry. Experienced with global agile teams and proven in driving organizational success and innovation in challenging environments.



Sahil Agrawal

▶ **Previous Employer**

- Maruti Traders

▶ **UG Degree**

- Bachelor of Arts

▶ **UG Specialization**

- Political Science, Economics and History

▶ **Summary**

- 3.2 years of experience as a Manager in Retail industry, managing inventory and sales of various retail outlets including fertilizer, agricultural goods trading, and FMCG stores. Expertise in team management, negotiation and problem solving skills. Also expertise in strategy formulation and profit maximization.



Shaik Mahammad Zaid

▶ **Previous Employer**

- Accenture Technology

▶ **UG Degree**

- B. Tech

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

- 4.3 years of Work experience as a Application development analyst and adept in the CRM industry on Salesforce Service Cloud and Sales Cloud. Skilled in SDLC process and Agile methodologies from concept- to execution. Proven track record of working with cross-functional teams and stakeholder management.



Shashwat Jani

▶ **Previous Employer**

- Numerator

▶ **UG Degree**

- B-Tech

▶ **UG Specialization**

- Chemical Engineering

▶ **Summary**

- 3.5+ years of experience in Data and Tech Companies specializing in FMCG consumables and consumer behaviour, orchestrated promotional activities and analysis for Fortune 500 retail products, engaging with over 1000 brands and retailers in the North American market. Proficient in market research, digital marketing, strategy, consulting, and data-driven decision-making.



Shrayashri Mondal

▶ **Previous Employer**

- Infosys Limited

▶ **UG Degree**

- B.Sc

▶ **UG Specialization**

- Computer Science

▶ **Summary**

- 3+ years of experience in IT industry as a DevOps Engineer. Expertise in managing cloud infrastructure, cost optimization, process automation and implementing DevOps solutions. Collaborated with cross-functional agile teams and cultivated global stakeholder relationships to deliver effective and optimized solutions.



Solasa Sahithi Manogna

▶ **Previous Employer**

- Deloitte

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Electronics and Communication Engineering

▶ **Summary**

- 3.2 years of experience in implementing and maintaining agile project delivery softwares. Experienced in developing integrations with various applications, ensuring an efficient project management ecosystem. Successfully collaborated with cross-functional teams to ensure smooth functioning, team collaboration and continuous improvement.



Srinivas Prasad Meher

▶ **Previous Employer**

- Deloitte USI

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Computer Science and Engineering

▶ **Summary**

- IT consulting professional with over 3 years of experience in the Life Sciences and Healthcare sector. Experienced in managing and delivering digital transformation projects for large US clients utilizing agile methodologies. Proficient in client management, team leadership, quality analysis, analytical thinking, and strategic problem-solving.



Swapnil Godawat

▶ **Previous Employer**

- HTC Global Services

▶ **UG Degree**

- Bachelor of Engineering

▶ **UG Specialization**

- Information Technology

▶ **Summary**

- Full Stack Developer with 4.5+ years of experience in Healthcare, Fintech, and Oil & Gas industries. Specialising in machine learning, ChatBot development, and data privacy solutions. Demonstrated ability to lead teams and deliver complex projects across diverse domains.



Swaraj Khiste

▶ **Previous Employer**

- Cognizant Technology Solutions

▶ **UG Degree**

- B.E.

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

- 3.4 years of experience in digital transformation projects within the IT industry. Served as a developer in the implementation of large-scale Product Lifecycle Management (PLM) projects for media, entertainment, and retail clients. Collaborated with diverse teams to develop a connected, integrated, and collaborative product development platform.



Tushar Joshi

▶ **Previous Employer**

- Mahindra & Mahindra Ltd. (Automobile)

▶ **PG Degree**

- M.Tech

▶ **PG Specialization**

- Solid Mechanics & design

▶ **Summary**

- 3.7 years of experience in R&D, product development, in automobile industry across product lifecycle stages, through design failure analysis, CAD designs, and interdepartmental collaboration. Developed PowerBI dashboards for change management and project management and filed patents for the firm. Received multiple accolades throughout academic and corporate career.



Tushar Mehta

▶ **Previous Employer**

- Redseer Management Consulting Pvt Ltd

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

- Management Consulting professional with 3+ years of experience in strategy consulting, IT Services (BFSI), and Consumer Durables as an R&D Engineer. Expertise in strategy engagements for consumer internet clients and handling due diligence assignments for private equity and venture capitalist firms. Proficient in primary and secondary research, client engagements, qualitative and quantitative data analysis, and data visualization.



Tushita Bhattacharya

▶ **Previous Employer**

- TopHire

▶ **UG Degree**

- B.Tech

▶ **UG Specialization**

- ECE - Biomedical Engineering

▶ **Summary**

- 4 years in EdTech sales and operations, followed by extensive knowledge in tech recruitment for top tech giants. Demonstrated leadership as a Cluster Manager, building and scaling operations from 0 to 1, managed a team of 25 executives, and drove brand penetration in Karnataka. Experienced in startup environments, collaborated with CXOs on OKRs, SOPs, and leveraged data-driven decision making and deep customer understanding.



Utkarsh Dani

▶ **Previous Employer**

- Tata Consultancy Services

▶ **UG Degree**

- Bachelor of Engineering

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

- 4+ years of experience in product development, certified Scrum Master skilled in managing agile, cross-functional teams. Expertise in requirement gathering, negotiation with Product Owners, and building visionary products. Recognized for outstanding performance and teamwork.



Vibhor Sharma

▶ **Previous Employer**

- Jubilant FoodWorks Ltd

▶ **UG Degree**

- Bachelor of Technology

▶ **UG Specialization**

- Electronics and Communication

▶ **Summary**

- 4+ years of experience in business analytics working with leading product tech and management consulting firms with very close engagement and directly reporting to CXOs, team management and solved various business cases in a timely and efficient manner. Have performed in-depth complex data analysis, identified areas of opportunity and recommended strategic actions for key business decisions.



Vibhore Manjrekar

▶ **Previous Employer**

- Tata Consultancy Services

▶ **UG Degree**

- Bachelor of Engineering

▶ **UG Specialization**

- Electrical Engineering

▶ **Summary**

- 4.5 years of experience in Power Utilities, Technology and Product Development domain in the role as Business Analyst for globally distributed agile, cross functional team. Expertise in analysing & documenting business processes, identifying Kaizen opportunities, requirements gathering, ITSM, SDLC.



Yash Daga

▶ **Previous Employer**

- Trafitek Solutions Pvt Ltd

▶ **UG Degree**

- Bachelor of Commerce

▶ **UG Specialization**

- Accounts & finance

▶ **Summary**

- Financial consultant with 4+ years in accounting, tax, investment, and industry regulations. Expertise in fundamental investing across real estate, securities, and currencies. Proficient in R data analytics and successfully running an entrepreneurial investment venture since 2016.



K P S A Raghu Teja

▶ **Previous Employer**

- Tata Consultancy Services

▶ **PG Degree**

- Master of Science

▶ **PG Specialization**

- Data Science

▶ **Summary**

- With over 3.2+ years of work experience as a Business Analyst, I specialize in digital transformation, Big Data, AI/ML, and Cloud Technologies. Being a part of Business Transformation Advisory Group, I worked with several international clients. Leveraging my experience as a skilled classical Carnatic vocalist, I combine business, technical, and artistic skills for a versatile and dynamic approach to problem-solving and innovation.



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