



भारतीय प्रबंध संस्थान उदयपुर
Indian Institute of Management Udaipur

Term-V Course List, Academic Year 2023-24:

SL.	Course Title	Code	Credits
1	AI & Future of Work	AI&FoW	4
2	Advanced Selling Skills and Management	ASSAM	4
3	Advanced Entrepreneurship	AE	2
4	Advanced Methods for Data Analysis	AMDA	4
5	Analytical Models for Operations and Supply Chain	AMOSC	4
6	Banking, Financial Markets and Systems	BFMS	4
7	Business and Government Relations	BGR	2
8	Corporate Valuation	CV	2
9	Digital Product Management	DPM	4
10	Digital Strategy and Digital Transformation	DSDT	4
11	Financial Risk Management	FRM	2
12	FINTECH	FINTECH	4
13	Investments	INV	2
14	Management Consulting	MC	4
16	Management Control Systems	MCS	2
17	Marketing Analytics	MA	4
18	Mergers, Acquisitions & Corporate Restructuring	MACR	4
19	Multi-Sectoral Analysis in Indian Context	MSAIC	2
20	Multi-sided Platform Business Strategy	MPBS	4
21	Innovation Management	IM	4
22	Project Management	PM	4
23	Retail Management	ReM	4
24	Rural Marketing	RuM	2
25	Strategy for Digital Supply Chain	SDSCM	4
26	Strategic Leadership Decisions & Drivers	SLDD	4
27	Supply Chain Management	SCM	4
28	The Leadership Personality - Public Speaking	TLP-PS	2
