

 **One Year  
Full Time MBA**  
in Digital Enterprise Management  
for Experienced Professionals

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# Student Profile Brochure DEM 2023-2024

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Forging  
Leaders for the  
**Digital World**



**IIMU**

भारतीय प्रबंध संस्थान उदयपुर  
Indian Institute of Management Udaipur

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## About IIMU

IIM Udaipur, a second-generation IIM, is one of the fastest-growing management schools in the country and was set up by the Indian Government in 2011. Taking the legacy of older IIMs forward, IIMU aspires to set new benchmarks in management education by combining excellence in teaching and research. At IIM Udaipur, we are committed to becoming a globally recognized management school by 2030 and are inevitably on our way.

With an accomplished faculty, a flourishing research ecosystem, and success in attracting the best minds in the , IIMU can champion our core values of excellence and integrity. At IIMU, we challenge our students to expand their knowledge and intellectual horizons so they emerge transformed and prepared to impact the world of business and society.

Additionally, the Institute strives to make a real difference in the region, forging strong relationships with local NGOs and government and working closely with the industry on live projects, internships, guest lectures, faculty research, and many events throughout the academic year.

Udaipur, the capital of the former princely state of Mewar, evokes the same sense of heritage, beauty, and grandeur as such timeless destinations as Venice and Prague. This cradle of culture and history is the perfect backdrop for IIM Udaipur.

If ever there was a place that lent itself as an environment for the kind of management education IIMU aspires to deliver, it is Udaipur and Rajasthan. With this heritage, culture, and location IIM Udaipur is where history meets the future.



## Key Building Blocks of IIMU



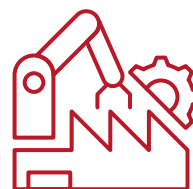
### Entrepreneurship

From in-depth orientation on entrepreneurship to intensive mentoring during the program and beyond with freedom and constant institutional support. If being an entrepreneur excites you, there is no better place to be in India.



### Immersion as a Philosophy

Indispensable ideas translated to real-life applications via Corporate Immersion, International Immersion, Live projects, and internships in India and abroad.



### Industry Interface

Ability to comprehend how theory meets practice across functional areas by organizing and moderating summits and panel discussions that bring together experts, thinkers, and practitioners across the globe.

## The 'U' Advantage



Global MBA  
Ranking 2021



The youngest AACSB-Accredited Management School in the country and was the 4th IIM to have attained it. Only 5% of B-Schools in the world are AACSB Accredited.

IIMU is only the 2nd IIM to be in the prestigious FT top 100 MIM ranking 2021 for the last four consecutive years, along with IIM Bangalore. Also, the youngest B-School in Asia to be in the Ranking.

7th IIM in the QS MIM 2022 Rankings and also the youngest B-School in the world to be in the Ranking

Ranked 4th in India after ISB, IIM Ahmedabad & IIM Bangalore, for research according to the globally recognized UT Dallas Rankings.

IIM Udaipur is ranked 16th amongst all B-Schools in the NIRF Rankings 2023. The ranking shows the relentless pursuit of excellence in research and academics. It reflects the stalwart contribution of our faculty members and students, who have demonstrated their efforts in all fields.



# Vision and values of IIM Udaipur

IIM Udaipur creates an environment where our students, faculty, and staff can achieve their maximum potential. All the stakeholders of IIM Udaipur were involved in articulating the institute's statement of its mission, core values, culture & vision 2030.

## Mission

- We commit to thought leadership in research that builds theory and inspires practice.
- We create responsible leaders by providing values-based and application-oriented management education.
- We provide a transformational learning experience.
- We contribute to the development of the region by focusing on wealth creation and social welfare.

## Culture

- A faculty-governed institute with a culture of academic excellence fostered by rigor in teaching and research.
- A culture that inspires entrepreneurship and innovation
- A non-hierarchical culture that encourages freedom of thought and expression for all
- A culture that promotes openness and transparency in all processes and information exchange
- A culture that provides an inclusive environment for growth

## Core Values

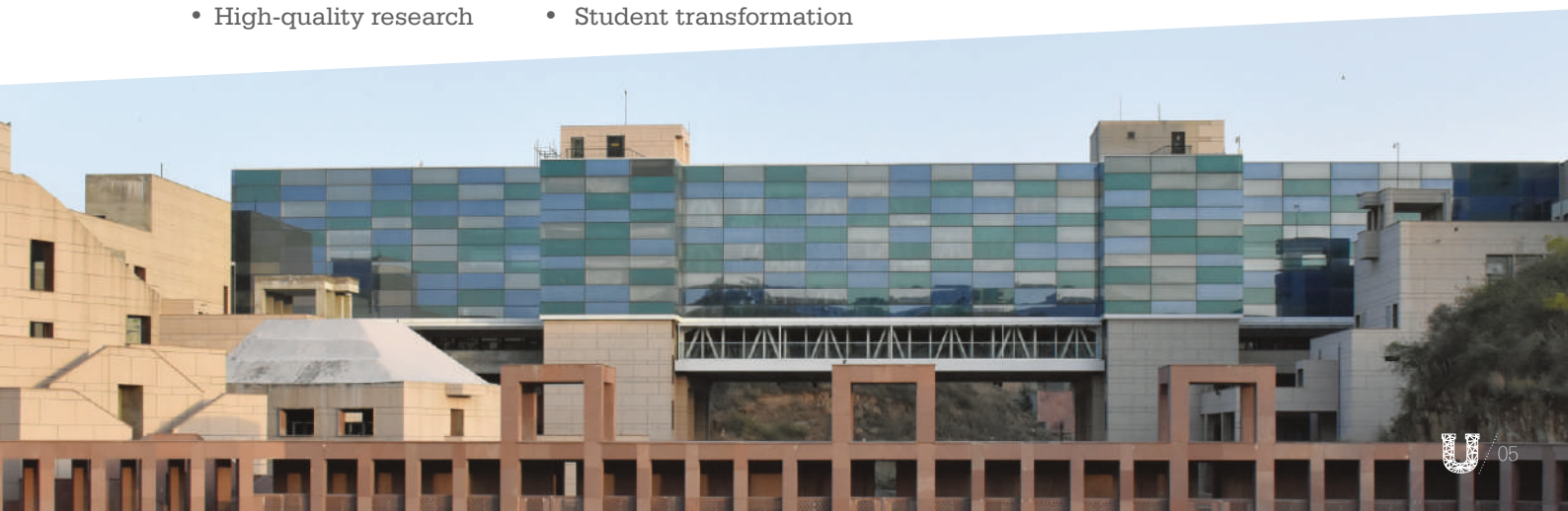
- Excellence
- Integrity
- Transparency
- Mutual Respect
- Inclusion
- Environmental consciousness/ecological sustainability

## Vision 2030

To continue on the path of meaningful growth, innovation, and achievements of the first decade, IIMU's Board led the development of Vision 2030. Steered by our Board member Mr. D Shivakumar (Group Executive President of Corporate Strategy and Business Development, Aditya Birla Management Corporation), the Institute carried out an elaborative visioning exercise involving all the stakeholders. The group identified 12 premier international schools that will be our benchmark till 2030. The group also engaged with administrators of higher learning from across the country. We want to build on the proud legacy we have laid in the past years in our new vision.

We have set assertive goals for 2030, and the two core areas that have emerged are

- High-quality research
- Student transformation



# Message from the Director



**Prof. Ashok Banerjee**  
Director, IIM Udaipur

Over more than half a century, the Indian Institutes of Management have established an enviable record of quality and accomplishment. In ten years since our inception, IIM Udaipur (IIMU) has built on this proud legacy and it took advantage of the opportunity to innovate and bring a unique perspective to all our activities. Based on a 300-acre campus, IIMU has built state-of-the-art hybrid classrooms and technology infrastructure that enabled us to hold regular classes online and also in hybrid mode during Covid 19.

IIMU aspires to take its place among world-class management schools creating global knowledge,

and we have already achieved many significant milestones. In this pursuit, IIMU gained AACSB accreditation in November 2018 and has been ranked on the prestigious QS 2022 Master's in Management Rankings and the Financial Times (FT) Masters in Management Ranking 2022. IIMU is now the youngest B-school in the world on both these rankings.

Through the efforts of our accomplished faculty, our talented students, and exceptional alumni,

we have been able to make rapid progress on our path of continuous growth and innovation.

The Vision 2030 of IIMU focuses on two core areas: high-quality research and student transformation. The institute aims to set a new benchmark in management education by combining excellence in both teaching and research. IIMU is committed to thought leadership in study and creating thought leaders for tomorrow through transformational value-based management education. On the bedrock of our core values, we will continue to scale up over the next decade to build at management institute of international repute. An underlying priority is to instil in our students a sense of commitment as managers to have a socially responsible impact on expanding their knowledge and their intellectual horizons, so they emerge transformed and prepared to impact the world of business and society at large. We have consciously created a culture that values collegiality and accessibility, with open doors at all levels.

The one-year MBA in Digital Enterprise Management (DEM) is a programme well suited for the post-Covid world. The present business cannot be separated from technology and data. Our experience during Covid-19 showed that technology can be a major saviour during any pandemic that disturbs physical activities. The post-Covid world has already embraced a blend of physical and digital framework in managing business. This program introduces professionals to management concepts and leadership styles in emerging digital business enterprises. Students learn from academicians and industry practitioners through case studies, simulations, frameworks, and practical live projects. Structured around leadership, innovation, strategy, decision making, and entrepreneurship, this program provides a well-rounded exposure to business management, data analytics and emerging technologies that are severely in demand in the corporate world. We showcase how digital technology is changing the business world and equally highlight the need and usefulness of data-driven decision making. Traditionally, organisations only looked at internally generated data and used those sparingly in decision making. Today, thanks to massive computing power and availability of data from alternative sources, managers use data more productively. Students in this programme are sensitised on how to create a data enlightened organisation and thereby every business vertical can appreciate and profitably use data and technology to remain always ahead of the curve.

# ▶ About the Program

India's ONLY one-year MBA program in Digital Enterprise Management (DEM) introduces candidates with work experience in management concepts and leadership styles in emerging digital business enterprises.

The program is structured around five pillars to give a unique experience in continuously acquiring knowledge and developing managerial skills relevant to the digital era and the art of learning. This One Year MBA in Digital Enterprise Management (DEM) is a cross-pollination of Quantitative methods and Creative thinking.

**Fundamentals of Business Management & Digital Enterprise**

22 weeks

**Key Building Blocks**

**Data Analytics & Technology Management**

14 weeks

**Functional Expertise**

**Digital Industry Practices & Transformation Projects and Simulation**

11 weeks

**Solving Real World Business Problems**





# One Year of Transformation

India's only one-year, full-time MBA program in Digital Enterprise Management is directed towards early career professionals who wish to realign their career path to make it center stage in the digital domain.

The Digital Enterprise Management program has been devised with the guidance of IIM Udaipur's Industry Advisory Board. The Advisory Board includes founders of successful online digital platforms, professionals from the e-commerce industry, senior members of leading management consulting firms, top-ranking executives from leading technology companies, and digital transformers from large brick-and-mortar organizations.

The rigorous curriculum is spread over two terms of eighteen (18) weeks each and the final third term of eleven (11) weeks duration.

In the first term, candidates are focused on learning core, time-tested management fundamentals, giving them the functional expertise required to understand businesses.

In the second term, candidates learn the tools of managing transformations and the skills to thrive in an agile organization. Data Analytics is the other focus of this term, where candidates learn the art and science of strategic and operational decision-making while also covering the tools of data collection and organization. The concepts of visualization and storytelling, in general, and analytics, in particular, are the thread that connects digital and data analytics taught in this term.

The third and final term focuses on experiential learning by helping candidates understand how the concepts learned in the first two terms are implemented. The program covers digitalization in FinTech, Healthcare, B2B Marketing, and the Social Sector.

Candidates are involved in solving business problems by developing a practical solution to a specific industry-assigned business challenge that can be demonstrated under lab conditions. The Digital Enterprise Program at IIM Udaipur is designed to transform early career professionals into leaders who know how to use digital systems to make data-driven decisions and lead complex and diverse teams in digital environments. Candidates learn many unique subjects, including Artificial Intelligence, Storytelling & visualization, Blockchain, the Internet of Things, Advanced Analytics, Product Management, and Digital Transformation Management.

This distinctive combination of learning digital and emerging technologies, in addition to the core business subjects, through academic and practical learning, makes the Digital Enterprise Management program, administered by the Indian Institute of Management, Udaipur, truly transformational.



# Pedagogy

## 1 Term

- Accounting for Managers
- Business Statistics
- Economics for Managers
- Entrepreneurship
- Financial Management
- Managerial Oral Communication
- Written Managerial Communication
- Marketing Management
- Organizational Behaviour
- Strategic Management
- Operations Research
- Advanced Analytics - I
- Storytelling for Business Managers
- Design Thinking
- Product Management
- Agile & DevOps
- Operations Management

## 2 Term

- Blockchain
- Advanced Analytics - II
- Artificial Intelligence and Future of Work
- Digital Marketing
- Multi-sided Platform Business Model
- Digital Transformation Management
- The Internet of Things (IoT)
- Cloud Technology & Security
- B2B Marketing
- Financial Technology
- Digital Healthcare
- Digitization in Social Sector

## 3 Term

- Capstone Enterprise Simulations
- General Electives

# Center for Digital Enterprise (CDE)

The Centre for Digital Enterprise (CDE) at the Indian Institute of Management, Udaipur, primarily creates and sustains a dynamic environment for thought leadership in all aspects of digital transformation. CDE was chartered to enable IIMU to develop new initiatives and partnerships and expand research opportunities in digital transformation.

CDE was tasked with spearheading the creation of a new one-year MBA focused on digital enterprise management. The inaugural batch, which commenced in a challenging pandemic environment, graduated with flying colors and was accepted into a diverse set of roles in various industry-leading organizations ranging from strategy roles at global technology consulting firms to core analytics roles in industry organizations. CDE is also responsible for providing a platform for course design, content, and pedagogy relating to the digital transformation discipline across various other academic programs at IIM Udaipur.

## **Industry collaboration is another primary objective of CDE, which includes**

- Engaging with globally renowned technology partners to foster opportunities for joint research, experimentation of new ideas, and knowledge creation.
- Leveraging these relationships to impact teaching and encourage knowledge diffusion.
- Partnering with the industry to undertake projects and activities focused on the strategic and practical challenges of managing the digital enterprise.
- Involving accomplished industry practitioners as guest lecturers or similar capacities.
- Creating opportunities for the industry to engage with students for live projects, internships, and final placements.

## **The third key objective of CDE comprises of research initiatives that include**

- Contributing to the overall knowledge base relating to the management of digital enterprises.
- Actively promoting core and applied research projects relating to digital transformation by IIMU faculty.
- Generating ideas for research in collaboration with industry.
- Extending support to visiting academicians who are undertaking related research.
- Developing cases and other materials relating to the digital enterprise.

**The Centre for Digital Enterprise is headed by Dr Y Shekar.**



# Advisory Board for DEM Program,

The Advisory Board comprises highly esteemed professionals and entrepreneurs passionate about utilizing and enabling digitalization. The Advisory Board includes founders of successful online digital platforms, professionals from the e-commerce industry, senior members of leading management consulting firms, top-ranking executives from leading technology companies, and digital transformers from large brick-and-mortar organizations.



Mr. Kamesh Mullapudi  
Leader  
Leader of the Strategy and  
Analytics and M&A practices  
Deloitte Consulting.



Mr. Ravi Vijaya Raghavan  
Vice President and Head  
Analytics and Decision Sciences  
at Flipkart



Mrs. Mahima B Grover  
Managing Director  
Technology Strategy & Advisory  
Accenture Services Pvt. Ltd.



Ms. Rituparna Chakraborty  
Wholetime Non-Executive Directo  
TeamLease Services Ltd.



Ms. Padma Parthasarathy  
Senior Vice-President and Head,  
Consulting and Digital Services  
Tech Mahindra



Mr. Sreejit Roy  
Global Build and Move  
Cloud Application Services  
at IBM



Mr. Pratik Pal  
Chief Executive Officer (CEO)  
Tata Digital Private Ltd.

# Industry Interaction

Inviting experienced guest speakers to interact with the cohort is a regular practice in the Digital Enterprise Management program. Each session is curated to help students gain alternative perspectives on many topics. Initially, the sessions host top corporate leadership, like CXOs and country heads, to enable candidates to understand the bigger picture of the latest trends in each industry. Sessions in the next stage are scheduled with industry leaders with in-depth subject and domain knowledge of a particular field that would help candidates see the application of concepts learned during the classes.

During these sessions, well-respected leaders worldwide share insights on effective leadership, their core values, and lessons learned throughout their careers. Some of the organizations the leaders represent are Deloitte, Abbott, Titan, Accenture Strategy, Mphasis, General Electric, IBM, Tech Mahindra, and CGI.



## **Mr. Habeeb Mahaboob**

Consultant to CXO, CIO, Digital Strategist,  
Senior Vice President, Tech Mahindra

Outlined the ten crucial pointers required for the digital transformation of an enterprise and how they are mapped to its success.



## **Mr. K.B. Balmurali**

Chief Operating Officer at  
Transworld Group of Companies

He enlightened the students about the significance of individual and organizational synergy and also talked about workplace spirituality that encourages empathy for others, cultivates mindfulness within oneself while pursuing meaningful work, and fosters transcendence.



## **Ms. Padma Parthasarathy**

Senior Vice-President and Head,  
Consulting and Digital Services Tech Mahindra

Starting from ideation to implementation of a product, the approach to the design thinking process is centered on human desirability, technological feasibility, and economical viability.



## **Mr. Sahil Barua**

Co-Founder & Chief Executive  
Officer, Delhivery

He shared about Delhivery's core reason for success, which was through solving the key challenges of topographical complexity, resource complexity, building an integrated network through a telecom network, and the idea of delivery in a box.





**Mr. Sreejit Roy**

Global Application Modernization & Development Leader  
(Move & Build): Hybrid Cloud Transformation (GBS) at IBM

Corporates are moving towards Digital Transformation; Green- IT is the key to enterprise sustainability. In a broad sense, sustainability is an equal harmony of social, economic, and environmental factors. The companies are moving forward as "Sustainable Enterprise"



**Mr. Rohit Kumar**

Chief Operating Officer,  
Global Delivery at Cognizant

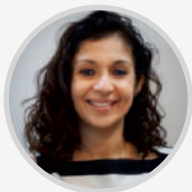
The students got insights on the significance of Emotional Quotient in corporate life and how balance is vital in decision making. He discussed the Customer Value Chain and shared various new perspectives with the students.



**Mr. Ganesan Ramachandran**

Managing Director- Technology Strategy and Advisory  
at Accenture Services Pvt. Ltd.

The students got to learn about numerous aspects of digital transformation, its fundamentals, the skill sets required to achieve the same, and how it can be efficiently implemented in organizations.



**Mrs. Mahima B Gorver**

Managing Director - Technology Strategy & Advisory  
Accenture Services Pvt. Ltd.

The students got to learn about numerous aspects of digital transformation, its fundamentals, the skill sets required to achieve the same, and how it can be efficiently implemented in organizations.

# ► Recruitment Process

IIMU's Corporate Relations Team of dedicated professionals oversees the recruitment process. Under their supervision, the Student Corporate Relations Committee facilitates all company interactions. A Relationship Manager is appointed to be the key point of contact with each company. We encourage companies to conduct their presentations and interviews in person on campus. Skype, video-conferencing, and telephonic facilities are available when this is impractical.

## Final Placements Recruitment

### ► Pre-placement Presentations

Companies can use a pre-placement presentation to give students information about their business, vision, work culture, and the roles and opportunities available, followed by a Q&A session. The candidates are offered conditional on their successful completion of the course. The respective companies' HR managers then guide candidates through the induction and joining process.

### ► Placement Process

Interested students apply to the company and submit resumes through the Student Corporate Relations Committee. The selection process generally consists of resume-based shortlisting and one or more rounds of personal interviews. Offers, including details of the role, location, compensation, and other relevant terms and conditions, must be conveyed to the candidate through the Student Corporate Relations Committee. The Institute's placement rules govern the placement process.

### ► Post-placement Process

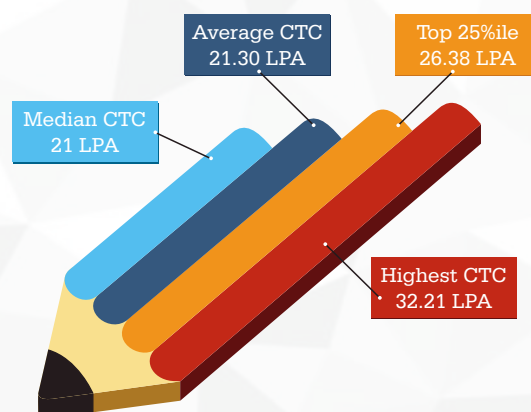
Once a company extends an offer during the campus placement process, the candidate is obligated to accept the offer if it aligns with the written confirmation previously provided by the company to the Placement Committee. Upon accepting the offer, it is mandatory for the student to withdraw from the placement process and is no longer considered available to other companies.

The offers made to candidates are conditional, contingent on their successful completion of the course. Subsequently, the HR managers of the respective companies will assist the candidates in navigating the induction and joining procedures.



## Last Season's Highlights

- **100%** of MBA-DEM students, who opted for campus placements, were placed through campus-generated opportunities.
- **21 recruiters** extended offers to MBA-DEM students at IIM Udaipur
- Roles were offered across domains like Consulting and Strategy, Product Management, Project Management, Information Technology, Sales & Marketing & Business Development.
- Highest maximum earning potential:  
**(Domestic) Rs 32.21 lakhs per annum.**
- Average maximum earning potential:  
**(Domestic) Rs 21.30 lakhs per annum.**



## Classification Based on Functions

Batch of 2022-23

Sector	Average Salary (LPA)	Maximum Salary (LPA)
Analytics	21.84	24.78
Consulting	20.79	32.21
Information Technology	21.48	25.92
Product Management	20.74	28.61
Strategy	23.33	24.00

### Roles Offered

- Sr. Analyst - Operational Excellence
- Product Manager
- Enterprise Strategy Consultant
- Knowledge Analyst
- Lead Management Consultant
- Product Owner

# Recruiters 2023

 **accenture**

 **adani**

 **cognizant**

 **CyberTech**

 **digité**  
How work *really* gets done

 **Fullerton  
India**

 **genpact**

 **IBM**

 **Infosys**

 **Manhattan**  
Associates®

 **McKinsey  
& Company**

 **Mphasis**  
The Next Applied

 **protiviti**®  
Global Business Consulting

 **publicis  
sapient**

 **quantiphi**

 **Reliance**  
RETAIL

 **servicenow**

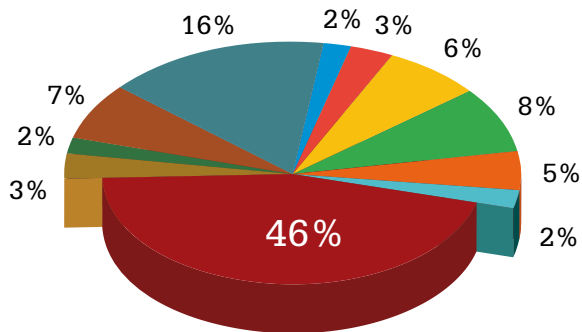
 **TheMathCompany**

 **TRUKKER**  
ANY TRUCK ANY TIME ANY WHERE

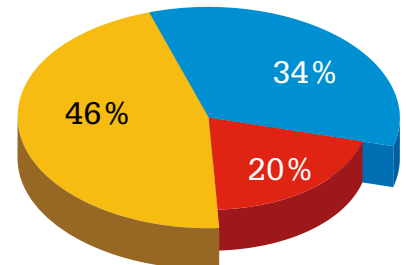
 **virtusa**®  
Accelerating Business Outcomes



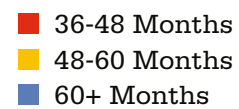
# Class of 2024



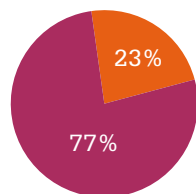
## Industry Experience



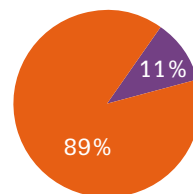
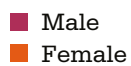
## Work Experience



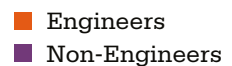
**61** | Batch Strength



## Gender Diversity



## Batch Background



## Pre-MBA Companies

accenturetechnology



केनरा बैंक Canara Bank

cognizant

Deloitte.

EMERSON  
Process Management

ERICSSON

Goldman  
Sachs

Hero

Infosys

KPMG

  
Mercedes-Benz

quantiphi

RELIANCE  
General Insurance

  
Reliance  
Industries Limited  
Growth is Life

SBI

Schneider  
Electric

tcs TATA  
CONSULTANCY  
SERVICES

ThoughtWorks®



# Student Profiles



**Aakash Sethi**

## ▶ Previous Employer

- Optum (UHG)

## ▶ UG Degree

- B.E.

## ▶ UG Specialization

- Information Technology

## ▶ Summary

- 4.5+ years of experience in leading and developing multiple business intelligence dashboards for US Healthcare Providers and Facilities. In depth knowledge of Software Product Development Lifecycle, creating Business Requirement Document and Functional Design Document, and BI tools like Power BI in addition to expertise in requirement gathering and problem solving.



**Aditya Joshi**

## ▶ Previous Employer

- Infosys

## ▶ UG Degree

- B.E.

## ▶ UG Specialization

- Computer Engineering

## ▶ Summary

- 3.6 years of work experience in the Data and Analytics domain with significant experience in development, data visualization, DevOps, design thinking, and quality assurance. Served as a Data Engineer and Data Governance Consultant for Logistics and Retail Clients. Worked with diverse teams across India, the US, and Canada to deliver effective and optimized solutions.



**Alisha Agarwal**

## ▶ Previous Employer

- Upfex Anarock India Private Limited

## ▶ UG Degree

- B.A (Hons.)

## ▶ UG Specialization

- Business Economics

## ▶ Summary

- 4 years of experience in Corporate Sales, PnL Management, Project Management in PropTech Industry with expertise in CXO level stakeholder management, team management, negotiation & problem solving skills also managed & delivered 2 City Expansion projects: Bengaluru & Pune for PropTech Company (myHQ Brand): Onboarded 100+ coworking spaces, onboarded first 10+ clients



**Aman Singhal**

## ▶ Previous Employer

- Emerson Automation Solution

## ▶ UG Degree

- B.Tech.

## ▶ UG Specialization

- Electronics & Communication Engineering

## ▶ Summary

- 4.5 years of experience in product validation and project engineering for the industrial automation sector. Proficient in test planning, execution, defect tracking. Expert in software quality assurance through manual and automation testing. Adept at cross-functional collaboration, problem solving and stakeholder management with global onsite experience.



**Ankit**

- ▶ **Previous Employer**
  - Unisys
- ▶ **UG Degree**
  - B.E.
- ▶ **UG Specialization**
  - Computer Science
- ▶ **Summary**
  - 3.9 years of Industry experience in Technology and Product Development domain. Played the role of Scrum Master for globally distributed agile, cross functional teams. Exposure to Agile, Digital Transformation Strategies and DevOps. Proven track record in stakeholder management and architecting Cloud Native Technology implementation



**Ankit Mishra**

- ▶ **Previous Employer**
  - Tata Consultancy Services Limited
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Mechanical Engineering
- ▶ **Summary**
  - 5.8 years of professional experience as a Testing and Technical Services Analyst in the IT industry in the Banking and Financial domain. Expertise in managing cross-functional teams, functional analysis, process improvement, project management, and client management.



**Ankur Khattri**

- ▶ **Previous Employer**
  - Infosys Limited
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Mechanical Engineering
- ▶ **Summary**
  - 5.8 years of experience in software and IT management for global banking, finance and insurance services clients, data centre migration of critical banking applications spanning across multiple geographical regions, project management, resource management, and delivery of infrastructure and support projects.



**Anurag Kuppahalli Srinivasan**

- ▶ **Previous Employer**
  - Mercedes Benz Research and Development
- ▶ **UG Degree**
  - B.E.
- ▶ **UG Specialization**
  - Electronics and Communication Engineering
- ▶ **Summary**
  - 4 years of experience in enhancing digital products for Entertainment and Luxury automobile clients by working closely with the product team in the software testing and development domain. I worked closely with cross-functional teams to deliver effective user-centric solutions.





**Arjun Keshav**

- ▶ **Previous Employer**
  - Tata Consultancy Services
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Computer Science Engineering
- ▶ **Summary**
  - 4.5 years of experience as a development and deployment-oriented professional in the IT industry, serving extensively in the banking and insurance domain of a sizable industry. Keen problem solver with expertise in planning and deployment strategies and tech solutions. Proven track record of working with cross-functional teams and stakeholder management.



**Ashish Kaushik**

- ▶ **Previous Employer**
  - Identity Media INC.
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Electronics & Communication Engineering
- ▶ **Summary**
  - 5.2 years of experience in Marketing and Client servicing with a remarkable track record of delivering 50+ projects for prestigious Fortune 500 companies in the Automotive, Consumer Electronics, and BFSI sectors. Expertise in stakeholder management, Cross-functional team management, and Vendor Management. Additionally, possesses advanced skills in managing Dialers, WIFI IP phones, softphones and is efficient in VOIP telephony technology.



**Ashish Srivastava**

- ▶ **Previous Employer**
  - Goldman Sachs
- ▶ **UG Degree**
  - B.E.
- ▶ **UG Specialization**
  - Electronics and Communication Engineering
- ▶ **Summary**
  - 6.1 years of experience in product management, engineering, architecture, and go-to-market roles. Expertise in Fintech, Medtech, and Retailtech. Skilled in agile practices. Successfully guided products from ideation to market launch using agile and waterfall methods. Recognized advocate for FullStack Development, Business Intelligence, Research, Cloud, and AI.



**Ashwat Sai Paluvadi**

- ▶ **Previous Employer**
  - Amadeus Labs, Bangalore
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Computer Science and Engineering
- ▶ **Summary**
  - 4.8 years of experience in innovating and building Digital Travel Products. Spearheaded & implemented billing and payment solutions for the world's top railways distributors. Designed & Implemented sustainable Travel solutions, under a Scaled Agile Framework (SAFe) setup. Recognized at various levels for technical & domain competency, and leadership skills.



**Avilash Ghosh**

▶ **Previous Employer**

- Signify Innovations Pvt Ltd , formerly known as Philips Lighting India Ltd

▶ **UG Degree**

- B.Tech.

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

5.5 years of experience in Sales & Marketing across B2B & B2C domains with fortune 500 companies across multiple regions of India. An active thought leader having expertise in stakeholder management, team management, influencer management & problem-solving skills.



**Bharadwaj S**

▶ **Previous Employer**

- Schneider Electric

▶ **UG Degree**

- B.E.

▶ **UG Specialization**

- Electronics & Instrumentation

▶ **Summary**

- 4.5 years of experience in process automation, successfully overseeing 8 projects in oil and gas, chemical, and petrochemical sectors. Demonstrated expertise in international onsite work, handling site acceptance testing and commissioning. Proficient in end-to-end hardware and software engineering, prioritizing customer service for prompt issue resolution and client satisfaction.



**Deep Modi**

▶ **Previous Employer**

- Reliance General Insurance

▶ **UG Degree**

- B.Sc.

▶ **UG Specialization**

- Information Technology

▶ **Summary**

- 4 years of cross-industry experience in Project Management, Vendor management, Web development in Insurance and Enterprise Security domains. Expertise in B2C Tech operations and Project Management. Additionally, Founded two startups, a mirror trading platform for Cryptocurrencies and an Ecommerce platform, both operational for 2 years in total.



**Ganesh Thamangalath**

▶ **Previous Employer**

- Expleo India Infosystems Pvt Ltd

▶ **UG Degree**

- B.E.

▶ **UG Specialization**

- Biomedical Engineering

▶ **Summary**

- 5.2 years of experience in IT in automated and manual testing for insurance and CX based projects catering to Fortune 500 clients. Experience in test planning, defect analysis and defect logging. Significant experience working in cross-functional teams and SAFe agile methodologies. Maintained client relations throughout my career gaining customer satisfaction from clients.



**Jahangir Ahamad**

- **Previous Employer**
  - Tata Consultancy Services
- **UG Degree**
  - B.E.
- **UG Specialization**
  - Mechanical Engineering
- **Summary**
  - 4.2 years of cross functional experience in new product development, R&D and process improvement in manufacturing and IT industry. Proficient in diverse manufacturing technologies such as CAD tools, motion & stress analysis, PCB designing, and rapid prototyping. Successfully delivered digital transformation projects to world's leading medical device manufacturing companies.



**Konga Sasidhar Reddy**

- **Previous Employer**
  - Accenture Technology
- **UG Degree**
  - B.Tech.
- **UG Specialization**
  - Mechanical Engineering
- **Summary**
  - 3.3 years of experience in the IT industry, worked as a Technology Consultant for one of the largest retail companies, with expertise in both functional and technical aspects of SAP. Proficient in SAP Data Services, data migration and SQL. Skilled in SDLC process, Agile methodologies from concept-to-execution.



**Krishna Vamsi Vuddagiri**

- **Previous Employer**
  - Thoughtworks
- **UG Degree**
  - B.Tech.
- **UG Specialization**
  - Electronics & Communication Engineering
- **Summary**
  - 3.5+ years of experience in Software Development and Analysis in IT, E-Commerce, and Automobile industries. Proven track record in techno-functional consulting, Innovation, and managing cross-functional teams and customer & internal stakeholder management



**Kshama B N**

- **Previous Employer**
  - Verana Networks
- **UG Degree**
  - B.E.
- **UG Specialization**
  - Electronics and Communications
- **Summary**
  - 4.8 years of software development work experience in cutting-edge features of the telecommunication sector (5G RAN). Expertise in Product Performance Analysis, Requirement Elicitation, Agile Development, and Refactoring Complex Code.



**Kumar Abhishek**

- ▶ **Previous Employer**
  - Conception Digital Services Pvt Ltd
- ▶ **UG Degree**
  - B.E.
- ▶ **UG Specialization**
  - Computer Science Engineering
- ▶ **Summary**
  - 9+ experience in banking and finance, insurance sales, real estate sales, and IT sales, as well as knowledge in B2B/B2C business development and marketing strategies. Having extensive expertise in managing teams, stakeholders, and client relationships.



**Kumod Ranjan**

- ▶ **Previous Employer**
  - Reliance Industries Limited
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Chemical Engineering
- ▶ **Summary**
  - 4.7 years of extensive experience in Advanced Materials with expertise in business and strategic planning, financial modeling, supply chain management and planning, procurement and operations, product management, pricing/costing, SAP modules, and analytical skills. Complemented with excellent CXO level stakeholder management, team management, and problem-solving skills.



**Kushagra Anand**

- ▶ **Previous Employer**
  - Pinelabs
- ▶ **PG Degree**
  - Post Graduate Diploma
- ▶ **PG Specialization**
  - Advanced Computing
- ▶ **Summary**
  - 8.5 years of experience in the digital payments and transactions landscape. Have worked with fintech startups to develop innovative solutions that helped in streamlining transactions, improving user experiences, and enhancing the enterprise security across multiple domains.



**M K Sai Prasanth**

- ▶ **Previous Employer**
  - mByom Consulting and Management Services LLP
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Civil Engineering
- ▶ **Summary**
  - 3.6 years of Transformation consulting, majorly with State Governments in India. Diverse Expertise in Sector Strategy, Tender management, Organizational Restructuring, Policy implementation, Change Management, Institutional Strengthening, Negotiation, Workforce Assessment and Planning.





**Manjula Mugada**

- ▶ **Previous Employer**
  - Infosys
- ▶ **UG Degree**
  - B.E.
- ▶ **UG Specialization**
  - Electronics and Telecommunication Engineering
- ▶ **Summary**
  - 3+ years of experience in Retail (QSR) domain as a SAFe Certified Business Technical Analyst and 1 year as a software developer in Hospitality domain. Experience in gathering business requirements, Functional Analysis and stakeholder management.



**Nagaraju Maheswar Varma**

- ▶ **Previous Employer**
  - Gemini Edibles & Fats India Limited
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Mechanical engineering
- ▶ **Summary**
  - 4.3 years of experience in Project planning, Machinery deployment, Commissioning and Managing operations of the Utilities department efficiently at maximum throughput. BEE certified Energy manager abled in designing Energy & Safety audits, preventive maintenance schedules, handling shutdowns, monthly GMP audits.



**Naga Udaya Kiran Mudda**

- ▶ **Previous Employer**
  - Infosys
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Electrical and Electronics Engineering
- ▶ **Summary**
  - 5.2 years of experience in Software Development & Technology Consulting in the Banking, Finance, and Insurance Industries. Expertise in Managing Client Leadership, Project Teams, Software development, testing, and Microservice architecture. Led and delivered large transformation projects for Fortune 500 Clients.



**Narasimha Rao Lakshmi Venkata Aitharaju**

- ▶ **Previous Employer**
  - Accenture
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Electrical And Electronics Engineering
- ▶ **Summary**
  - 3.9 years of experience in the IT Industry as an Operational Quality Manager for Swiss-American and Switzerland pharmaceutical clients. Proficient in Quality and Regulatory Compliance of the Pharmaceutical Industry, Testing. Collaborated with cross-functional teams and ensured end-to-end compliance of client applications.



**Neethu E V**

- ▶ **Previous Employer**
  - Quest Global
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Electronics & Communication Engineering
- ▶ **Summary**
  - 3.5 years of diverse experience in consultancy, embedded systems, Electronic Component Database Management Systems (ECDMS), R&D, Cyber Security and testing by working with global sustainable brands. Cofounder of a startup in career consultancy with a proven track record of 97% client conversion and possessing strong interpersonal and business model innovation skills.



**Ninaad Atri**

- ▶ **Previous Employer**
  - American Express Banking Corp.
- ▶ **UG Degree**
  - B.Com (Hons)
- ▶ **UG Specialization**
  - Accounts, finance & economics
- ▶ **Summary**
  - 3.5 years of experience in the banking industry, specializing in dispute/fraud investigation, Account Management and B2C sales. Professional expertise in key account management, financial analysis, reconciliation of accounts, mitigating fraud risks and process improvement. Awarded multiple times for exceeding targets and providing exceptional client experience.



**Nishit Govil**

- ▶ **Previous Employer**
  - Kone Elevator India Pvt. Ltd.
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Mechanical Engineering
- ▶ **Summary**
  - 4.7 Years of consultative & concept selling experience across consumer durables & retail Industries with expertise in B2B sales and Business Development. Adept in leading sales training, developing sales strategy, and handling complex projects in multi-stake holder environments



**Palak Agarwal**

- ▶ **Previous Employer**
  - Narayan Seva Sansthan
- ▶ **UG Degree**
  - B.B.A.
- ▶ **UG Specialization**
  - General Management
- ▶ **Summary**
  - 4 years of work experience in general management including formulating strategy for fundraising, worked on activity expansion by establishing presence in India as well as abroad, Organized several Training & Development sessions , closely worked on process optimization & on-round implementation of a few big projects involving investment worth Rs. 2 CR.



**Pavit Teg Bir Singh**

▶ **Previous Employer**

- Quantiphi Analytics

▶ **UG Degree**

- B.Tech.

▶ **UG Specialization**

- Metallurgical Engineering

▶ **Summary**

- 4.75 years of diverse experience in IT and business strategy. Apart from working in CSO's strategy team in Saudi Arabia, I have specialized Pre-Sales experience of 3+ years working for a digital first AI engineering company. With 5+ Google Cloud certifications under my belt, I have expertise in consulting cloud based transformational projects.



**Piyush Pandey**

▶ **Previous Employer**

- Urjaswa Solutions Private Limited

▶ **PG Degree**

- M.A.

▶ **PG Specialization**

- Sociology

▶ **Summary**

- 7.5 years of experience in strategic planning, market analysis, digital transformation and turnkey business operations in corporates, startups, government & non government organizations. Adept in driving operational excellence, supply-demand planning, corporate relations and stakeholder management



**Pooja Khati**

▶ **Previous Employer**

- Ratna Sagar P. Ltd

▶ **PG Degree**

- Postgraduate Diploma in English Journalism

▶ **PG Specialization**

- English Journalism

▶ **Summary**

- 7.8 years of experience in Digital publishing and journalism. Have worked on multiple digital marketing campaigns and international book projects. Have reported on films and documentaries as a part of a leading national daily. A good researcher, content creator, communicator and have led multiple teams successfully.



**Pradeep Kumar Kota**

▶ **Previous Employer**

- State Bank of India

▶ **UG Degree**

- B.Tech.

▶ **UG Specialization**

- Electrical and Electronics Engineering

▶ **Summary**

- 4.3 years of experience in the Banking and Financial Services Industry(BFSI) working for India's largest Public sector Bank (PSB). Diverse Expertise in Fin-tech products, Customer due-diligence, Risk management and Credit operations. Proven abilities in Customer Relationship Management and Business Development in Core banking and allied operations.



**Pragati Pandey**

- ▶ **Previous Employer**
  - Infosys Ltd.
- ▶ **UG Degree**
  - BSc.
- ▶ **UG Specialization**
  - Computer Science
- ▶ **Summary**
  - 4+ years of experience in the development and delivery of software applications in the IT industry. Expertise in ETL process, Agile, and Cloud Computing for creating digital maintenance data. Hands-on experience with data analytics and Azure Databricks



**Pranjal Agarwal**

- ▶ **Previous Employer**
  - Deloitte India
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Computer Science and Engineering
- ▶ **Summary**
  - 3.6 years of work experience as a consultant in diverse sectors such as Information security, Risk management, and Human capital management transformation. Handled critical security breaches, Provided end-to-end HCM integration solutions, and Designed policies for major Fortune 500 companies. Recognized by Big 4 and Fortune companies for client eccentricity and leadership skills.



**Prateek Batra**

- ▶ **Previous Employer**
  - Quest Global Engineering Services Pvt. Ltd.
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Chemical Engineering with specialization in Refining and Petrochemicals
- ▶ **Summary**
  - 3.1 years of work experience in the Oil and Gas sector as Gas Measurement Analyst in upstream projects. Growth-oriented professional skilled in client management and data analysis. I have worked with multiple stakeholders to formulate strategic decisions across multiple geographies to deliver solutions in line with customer requirements.



**Prateek Khard**

- ▶ **Previous Employer**
  - Urban Development and Housing Department, Govt of Jharkhand
- ▶ **PG Degree**
  - Masters of Planning in Urban Development.
- ▶ **PG Specialization**
  - Urban Development
- ▶ **Summary**
  - 4 years of experience in Consulting and Government Advisory, Business Development, and Program Management in private and government organizations. Expertise in providing strategic guidance and implementing plans involving stakeholder management. Successfully Implemented various government flagship schemes such as PMAY(U), AMRUT 2.0, SBM(U) . Effectively managed Covid Response while working as a Nodal Officer





**Priyanka Ganta**

- ▶ **Previous Employer**
  - Sterlite Technologies Limited
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Computer Science and Engineering
- ▶ **Summary**
  - 4.6 years of experience in networking and data governance, implementing and supporting complex industrial networks (LAN and telephony systems) with planning, commissioning, and .Net developer, level 1 dashboard designer in Power Bi, documentation, and stakeholder management skills



**Rajath Dhanraj**

- ▶ **Previous Employer**
  - Deluxe Media Entertainment
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Mechatronics engineering
- ▶ **Summary**
  - 3.4 years of professional experience in project and stakeholder management in the media and publishing industry. Skilled in vendor, client, and team management. Proven track record of International program coordination and execution of marketing campaigns. Collaborated with worldwide cross-functional teams to ensure the effective localization of media assets.



**Reshma Roy**

- ▶ **Previous Employer**
  - Wipro
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Electronics and communication
- ▶ **Summary**
  - 3.8 years of cross-functional experience in the IT industry with significant experience in DevOps, Azure, and Resource Management (Operations). Proven track record of working as a bridge between delivery and talent acquisition teams to ensure optimized resource fulfillment through staffing, forecasting, budgeting, and managing quarterly net Add trajectory.



**Ritesh Rai**

- ▶ **Previous Employer**
  - Cognizant
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Electronics and Communication Engineering
- ▶ **Summary**
  - 5 years of IT industry experience in DevOps, Data Modeling and Data warehousing coupled with overall business knowledge worked for banking and pharmacy domain clients across the UK region. Developed multiple integration projects using ETL(Extract, Transform, Load) tools and technologies. Skilled in development in ETL Informatica tool, Automation testing, Azure and have a valuable understanding of Agile framework.



**Rohit Bharadwaj**

➤ **Previous Employer**

- Edifypath

➤ **UG Degree**

- B.Tech.

➤ **UG Specialization**

- Mechanical Engineering

➤ **Summary**

- 3.8 years of diverse industry experience, successfully managed sales, operations, and product development in Edutech, manufacturing, and automobile sectors. Proven expertise in go-to-market strategies, achieving objectives, and driving revenue growth. A track record of building high-performing teams and cultivating stakeholder relationships.



**Ruchit Thapliyal**

➤ **Previous Employer**

- Ericsson

➤ **UG Degree**

- B.Tech.

➤ **UG Specialization**

- Electronics and communication

➤ **Summary**

- 4 years of experience in the telecom industry, delivered commercial Digital twin use cases for clients across Europe. Spearheaded implementation of data-driven deployment utilizing information collected from 3D scanning cameras and Drones. Provided E2E 5G site deployment solutions to clients in the UK region.



**Sangita Basak**

➤ **Previous Employer**

- Accenture

➤ **UG Degree**

- B.Tech.

➤ **UG Specialization**

- Electronics and Communication

➤ **Summary**

- 8.8 years of experience in custom applications for businesses on cloud, automation, digital transformation and process improvement projects for global Banking, Insurance, Aviation, Retail and Energy sector clients. Expertise in design architecture, build, platform vulnerability remediation, and stakeholder management. Received multiple awards for automation implementations, risk mitigations and delivering exceptional outcomes.



**Satyam Kumar**

➤ **Previous Employer**

- Bharat Petroleum Corporation Limited

➤ **UG Degree**

- B.Tech.

➤ **UG Specialization**

- Mechanical Engineering

➤ **Summary**

- 4.8 plus years of experience in Retail Operations and Sales as an Operations Officer and Sales Officer at Bharat Petroleum Corporation Limited. Expertise in Control Room Operations, Product Despatch Planning and Scheduling, Inventory Management, and Stakeholder Management with a propensity for innovation through a keen problem-solving mindset.



**Saumya Srivastava**

- ▶ **Previous Employer**
  - Accenture Technology
- ▶ **UG Degree**
  - B.Tech. - Computer Science
- ▶ **UG Specialization**
  - Computer Science
- ▶ **Summary**
  - 3.5 years of work experience as an Application Development Analyst and adept in the CRM industry on Salesforce Marketing Cloud, Sales Cloud and Adobe Campaign. Worked for leading retail brands and an American financial service company. Automated marketing across cross channels and dealt in converting prospects into engaging customers.



**Shashwat Mishra**

- ▶ **Previous Employer**
  - KPMG India
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Electrical and Electronics Engineering
- ▶ **Summary**
  - 3.8 years of experience as a Consultant with the Digital Advisory - Risk Consulting practice at KPMG India. Experience with clients from various industries, functions and sectors, predominantly in TPRM engagements, IRDAI-ISNP and ticket audits with telecom giants, multinational banks, insurance companies, and stock exchange companies.



**Shivika Gupta**

- ▶ **Previous Employer**
  - Raghav Farm Fresh
- ▶ **UG Degree**
  - B.E.
- ▶ **UG Specialization**
  - Electrical
- ▶ **Summary**
  - 3.6 years of experience as a pre-sales and business development engineer at Schneider Electric. Specialized in providing mission-critical data center infrastructure solutions. Later transitioned to family business, overseeing the export of rice to the Middle Eastern region, which broadened the responsibilities with respect to stakeholder management, negotiation and communication skills.



**Shobhit Gupta**

- ▶ **Previous Employer**
  - Accenture Technology
- ▶ **UG Degree**
  - B.Tech.
- ▶ **UG Specialization**
  - Electronics & Communication Engineering
- ▶ **Summary**
  - 4.2 years of experience in Product Development, Analytics & Data Management in the AI-based chatbot industry. Expertise in stakeholder management at the level of Product Managers with past experience in managing a diverse scrum team along with solid knowledge of the entire customer journey with respect to SDLC.



**Siddharth Bhalekar**

▶ **Previous Employer**

- Canara Bank

▶ **UG Degree**

- B.E.

▶ **UG Specialization**

- Computer Science

▶ **Summary**

- 5.7 years of experience in one of India's premier nationalized banks, specializing in risk management, rural banking, and loan portfolio management, exceptional performance has been recognized in completing staff accountability of NPA accounts, completing risk-based internal audits, and effectively arresting NPA slippages.



**Som Pratap Singh**

▶ **Previous Employer**

- Sorting Hat technologies pvt ltd

▶ **UG Degree**

- B.Tech.

▶ **UG Specialization**

- Mechanical

▶ **Summary**

- 4+ years of experience in business development, managing sales teams along with new categories formation. Proven track record in cross functional collaboration, problem solving skills and people management.



**Suraj Powdel**

▶ **Previous Employer**

- Hero Motocorp

▶ **UG Degree**

- B.Tech.

▶ **UG Specialization**

- Mechanical Engineering

▶ **Summary**

- 4.7 years of experience in implementing strategies for Process Quality and Product Warranty improvement through establishment of clear quality standards in order to achieve statistical process control using plan-do-check-act-methodology. Data-driven problem solver skilled in pattern recognition, insight generation, and cross-functional collaboration.



**Tanakala Jeewanthi**

▶ **Previous Employer**

- Univariety

▶ **UG Degree**

- Bachelor of Business Administrations

▶ **UG Specialization**

- Human Resource

▶ **Summary**

- 3.1 years of rich industry work experience as a business development professional in the edutech industry. Worked as an Assistant Manager for an online-based platform and have expertise in data visualization and financial modeling.



**Tushagra Anand**

- **Previous Employer**
  - TCS
- **UG Degree**
  - B.Tech.
- **UG Specialization**
  - Electronics & Communication
- **Summary**
  - 5 years of experience in provisioning and implementation of different SAP ERP solutions on SAP Private Cloud. Worked with a diverse clientele spanning various geographical regions worldwide.



**Varsha S**

- **Previous Employer**
  - TextileGenesis (Omnitrouw Technology Limited)
- **UG Degree**
  - Bachelors of Engineering
- **UG Specialization**
  - Computer Science
- **Summary**
  - 3.9 years of diverse experience in project management, customer onboarding, and software testing within sustainability in Fashion and IT sectors. Proven track record with Fortune 500 clients, guaranteeing customer satisfaction and timely project completion. Founding member of the customer engagement team.



**Vignesh Kumar SP**

- **Previous Employer**
  - Infosys
- **PG Degree**
  - Post Graduate Diploma in Management
- **PG Specialization**
  - Marketing and Operations
- **Summary**
  - 3.7 years of experience in the IT industry as an SAP EWM Functional Consultant on Implementing & Managing Rollouts, Stakeholder Communication, Change Request Management, SAP Notes Implementation, and User Training. Experienced in Digital Transformation in Organizations; passionate about Adoption, Implementation, and Sustenance of Enterprise Level Digital Technologies.



**Vinayak Awasthi**

- **Previous Employer**
  - Infosys Ltd.
- **UG Degree**
  - B.Tech.
- **UG Specialization**
  - Mechanical
- **Summary**
  - 3.1 years of experience in the I.T. industry as a Test Analyst and Test Engineer specializing in the verification and validation area. Worked with globally distributed agile teams and stakeholders in validating various financial and trading applications. Good experience in customer relationship management with exposure to constrained and challenging environments.





**Yugant Bhardwaj**

▶ **Previous Employer**

- Axalta Coatings System

▶ **UG Degree**

- B.Tech.

▶ **UG Specialization**

- Electrical and Electronics

▶ **Summary**

- 4.7 years of experience in operations and supply chain domain, predominantly working in SAP Master data Management (MDM), with expertise in Vendor and Customer Master data. Skilled in requirement gathering and stakeholder management. Adept at cross-functional collaborations. Conducted testing and data quality analysis to meet business requirements.



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#### **IIMU Corporate Relations Team**

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**IIMU**

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