



Global Supply Chain Management for Experienced Professionals

> Become a Leader in Global Supply Chain Management



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# The 'U' Advantage

Listed in the OS MIM World University Rankings 2022 for the third consecutive year

IIMU is only the 2nd IIM along with IIM Bangalore, to be in the FT Global MIM rankings for the 4th consecutive year.

Consistently ranked in the top 5 management schools in research in India, according to the methodology used by UT Dallas

Improved NIRF ranking from 22 (in 2022) to 16 (in 2023)

Alumni working in 15+ countries globally

05 Centers of Excellence

**100+** Corporate Partners

40+ Permanent Faculty

AACSB Accredited

# Vision 2030

To continue on the path of meaningful growth, innovation and achievements of the led development of the Vision 2030. Steered by our Board member Mr D Shivakumar (Group Executive President of Corporate Strategy and Business Development, Aditya Birla Management Corporation), the Institute had carried out an elaborative visioning exercise involving all the stakeholders. The group identified 12 premier international schools, that will be our benchmark till 2030. Additionally, the group also engaged with administrators of higher learning from across the country.

We want to build on the proud legacy we have laid in the past years in our new vision. We have set assertive goals for 2030, and the two core areas that have emerged are,

- High-quality research
- Student transformation



### Mission

- We commit to thought leadership in research that builds theory and inspires practice
- We create responsible leaders by providing values-based and application-oriented management education
- We provide a transformational learning experience
- We contribute to the development of the region by focusing on wealth creation and social welfare



### Core Values

- Core Values
- Excellence
- Integrity
- Transparency
- Mutual Respect
- Inclusion
- Environmental consciousness/ ecological sustainability

## Key Highlights: GSCM Class of 2023

- The only One Year Full-Time MBA program in India from an IIM that provides an intensive specialization in Global Supply Chain Management
- Students with diverse industry backgrounds ranging from Manufacturing, IT/ITES, Automobile, FMCG/FMCD & Retail, E-Commerce etc.
- No. of Students with 5+ years work ex: 19
- Live Project: Commitment of up to 600 hours per team per project to solve real complex industry problems in a team of two or three students
- Industry participation is fairly substantial for the program. We have guest sessions from industry stalwarts across varied domains such as Digital Supply Chain, Analytics, Consulting, among many others.
- Extensive L&D initiatives Designed and Delivered by Expert Facilitators & Coaches to develop perspective, agility and insight

# Message from the Director



Director, IIM Udaipur

Over more than half a century, the Indian Institutes of Management have established an enviable record of quality and accomplishment. In ten years since our inception, IIM Udaipur (IIMU) has built on this proud legacy and it took advantage of the opportunity to innovate

and bring a unique perspective to all our activities. Based on a 300-acre campus, IIMU has built stateof-the-art art hybrid classrooms and technology infrastructure that enabled us to hold regular classes online and in hybrid mode during Covid 19.

IIMU aspires to take its place among world-class management schools creating global knowledge, and we have already achieved many significant milestones. In this pursuit, IIMU gained AACSB accreditation in November 2018 and has been ranked on the prestigious OS 2022 Master's in Management Rankings and the Financial Times {FT) Masters in Management Ranking 2022. IIMU is now the youngest B-school in the world on both these rankings. Through the efforts of our accomplished faculty, our talented students, and exceptional alumni, we have been able to make rapid progress on our path of continuous growth and innovation.

The Vision 2030 of IIMU focuses on two core areas: high-quality research and student transformation. The institute aims to set a new benchmark in management education by combining excellence in both teaching and research. IIMU is committed to thought leadership in study and creating thought leaders for tomorrow through transformational value-based management education. On the bedrock of our core values, we will continue to scale up over the next decade to build a management institute of international repute. An underlying priority is to instil in our students a sense of commitment as managers to have a socially responsible impact on expanding their knowledge and their intellectual horizons, so they emerge transformed and prepared to impact the world of business and society at large. We have consciously created a culture that values collegiality and accessibility, with open doors at all levels.

The one-year MBA in Global Supply Chain Management (GSCM) is a unique program that has become more relevant for the post-Covid world. Students learn from academicians and industry practitioners through case studies, simulations, frameworks, and practical live projects. Structured around leadership, innovation, strategy, decision making, and entrepreneurship, this program provides a wellrounded exposure to business management, data analytics and emerging technologies that are severely in demand in the corporate world. The supply chain shocks that started in China in early 2020 after the outbreak of Covid exposed vulnerabilities in the production strategies and supply chains of firms across the world. Bulk of projects that major consultancy firms are called upon to assist in the past two years is in the area of supply chain. This program showcases how diversified production centres and supply networks have evolved rapidly and technology has been a major enabler in this regard. The economic and business environment has become more challenging in recent times, thanks to the traditional barriers to the cross-border movement of goods and people. Further, the environmental impact of logistics has become a matter of concern and firms, who want to do well on the ESG front, are extremely mindful of the emissions caused by the entire supply chain networks. Students in this program are sensitised on all these supply chain challenges, and their attention is drawn to the fact that use of digital technology and data can help manage logistics and supply chain issues better.

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# About the Program

India's only One Year MBA in Global Supply Chain Management (GSCM) offers a solid foundation in Management Fundamentals and intensive specialization in GSCM.

The curriculum gives students a solid foundation in management principles and aids them in thoroughly learning about global supply chain management through electives and field-specific courses. To educate students on the most recent advancements in technology, courses on digitalization are also provided. Through real-world projects, students may put their learning into practise.



# Pedagogy

# 1 Term

- Accounting for Managers
- Business Statistics
- Economics for managers
- Entrepreneurship
- Financial Management
- Managerial Oral Communication
- Written Managerial Communication
- Marketing Management
- Organizational Behaviour
- Strategic Management
- Operations Research
- Advanced Analytics-I
- Supply Chain Management
- Digital Supply Chain Management
- Operations Management



- Logistics: Operations and Analysis
- Strategic Sourcing & Procurement
- Global Supply Chain Management
- Project Management
- Advanced Analytics- II
- The Internet of Things
- Artificial Intelligence and Future of Work
- B2B Marketing
- Financial Technology
- Digital Healthcare
- Digitalization in Social Sector
- Project



- Capstone Enterprise Simulations
- General Electives
- Project

## Advisory Board

The Advisory Board for Global Supply Chain Management is a group of highly experienced supply chain professionals from some of the leading companies. The purpose of the advisory board is to prepare both current and future managers in the supply chain management domain. In practice, the board will provide insights on strategic initiatives and development plans.



**Mr. Binny Mathews** Senior Vice President & Group Head of Procurement -Infosys Ltd



**Mr. Niraj Ambani** Group President -Supply Chain Management, Reliance Industries Ltd.



**Mr. Paras Mehta** Managing Director -Accenture Strategy



**Mr. Rizwan Soomar** CEO and Managing Director -DP World



**Mr. Sahil Barua** Co-founder - Delhivery



**Ms. Ushasri Tirumala** Senior Vice President & General Manager - Manhattan Associates



**Mr. Ramesh S. Ramakrishnan** Chairman - Transworld Group



# Faculties

The faculty for Global Supply Chain Management is a group of highly qualified and renowned professors having in-depth knowledge on specific domains which are key to develop the right perspective in the field of SCM. The vast experience and diverse practice regions of these professors does enhance the overall learning value for the course participants.



**Arundhati Bhattacharya** Marketing Ph.D., Schulich B. School, Canada



**Dina Banerjee** Organizational Behaviour Ph.D., Purdue University



**Janat Shah** Operations Management FPM, IIM Ahmedabad



**Lakshman P.S.** Strategy & Design MBA, Loyola Business School



**Pinkesh Shah** Product Management Design Leader at Exabeam



**Rajesh Agrawal** Finance and Accounting CA, ICAI





**Rajesh R Nanapurzha** Marketing FPM, IIM Ahmedabad



**S. Rajeev** Innovation MBA, Stanford University



**Shaleen Gopal** Business Policy & Strategy FPM, IIM Bangalore



**Shankar Prakash** Op Mgmt, Quantitative & Info Systems PGP, ISB Hyderabad



**Sunil Unny Guptan** Human Resource Management Ph.D., Osmania University



**Suma Damodaran** Economics FPM, IIM Bangalore



**Ujjwal Das** Quantitative Methods Ph.D., Northern Illinois



**Venkatraman** Supply Chain Management PGDM, IIM Calcutta

## Alumni Speaks





**Prasun Bhansali** Solutions Architect -Toll Group



**Anuj Gupta** Group Product Manager - Flipkart

The most valuable takeaway from IIMU has been to develop my ability to see end to end and not just via a single lens of business operations but to take decisions keeping in mind the multiple lenses such as finance, environment, human resource management, legal and compliances other than just keeping in mind regarding the standard business operations or giving technical expertise in silos. All the above points are very valid relevant for overall business growth. Before my MBA, I probably was not as sensitive to all these areas while making decisions, but post-MBA from IIM U, I became more aware of these areas primarily because of case studies. The course highlighted the importance of multiple facets while making business decisions and helped me in developing an end-to-end holistic approach towards decision making.



Koshika Sharma Head of Product -Medoplus Services Private Limited

**C** IIMU is an institution that lays a lot of stress on creating a vision for oneself apart from strong academics. I joined IIMU after completing a post-graduation in Fashion Technology and years of experience in product merchandising. I wanted to understand how the business works, how decisions are made, and how the supply chain operates. IIMU provided me with the tools and knowledge to understand business and inculcated a multidimensional thinking habit as part of the teaching approach. My journey at IIMU prepared me to analyze problems of business considering different aspects of the organization, be it people management, technology, financial or strategic. I believe anybody joining the IIMU program should not look at just the academic aspect but also try to make it more of a transformative journey.



Shivam Chugh Strategy & Consulting Analyst -Accenture Strategy

The ability to think on your feet is one of the many lessons that IIM U- GSCM taught me. The course curriculum prepares you to navigate the complexities of organizational cultures and dynamics with ease. It is a transformational journey that transforms a person from average to an achiever over just one year. Moreover, as it is said, we cannot always control the outcome, we can only plan the journey, and if one enjoys the journey, results will follow automatically.

For our batch, the journey was unique and adventurous both at the same time. When the world around us was in Covid chaos, we gathered the courage to do an MBA, and that too in virtual mode. In those unprecedented times, it was the faculty force, director, and the institute that gave us the courage and strength to take the risk and go ahead with the transformational journey at IIM U in the field of Supply chain. Furthermore, with complete confidence, I can state that it has been the best decision of my life so far. As an outcome, I am now a management consultant at Accenture Strategy from being a construction professional.



**Gautam Hardikar** Sr. Manager, Mahindra Group

When selecting an MBA program, I had 2 key parameters in my mind - a program with a focus on supply chain and one which can help me transition to the next role in my career. The GSCM program at IIM Udaipur was among the top programs which not only fit my criteria but also offered a unique curriculum consisting of an internship and an international exposure. The strength of the program lies in the ecosystem of learning and the expertise in supply chain which empowers the students to mould their careers along their desired path. Driven by strong industry collaboration, a widening alumni base and academic excellence, I am confident this program will achieve many milestones and enrich students with the right skills for the future.

As I look back to the moment I finally decided to join the program, I feel nothing but happy and proud to have taken the step and truly thank the institution for providing me with an experience I will cherish all my life.

## Last Season's Highlights

- IIM Udaipur welcomed prominent recruiters like Accenture Strategy & Consulting, Adani, Allcargo Logistics Ltd, Berger Paints, Biocon, Bristlecone, Cognizant, DP World, Genpact, Infosys, Manhattan Associates, Mphasis, Publicis Sapient, Quantiphi, Reliance Retail, Sobha Realty, Tech Mahindra, The Math Company and Trukker.
- **100**% of MBA-GSCM students, who opted for campus placements, were placed through campus-generated opportunities.
- 19 recruiters extended offers to MBA-GSCM students at IIM Udaipur.
- Roles were offered across various domains like Analytics, Consulting & Strategy, General Management, Information Technology, Operations/Supply Chain Management (SCM), Product Management and Project Management.
- Highest maximum earning potential :
- Rs 36.83 lakhs per annum.
- Average maximum earning potential : Rs 20.37 lakhs per annum.
- Median earning potential : Rs 19 lakhs per annum.

### Classification Based on Functions

#### Batch of 2022-23

Sector	Number of Roles Offered
Analytics	1
Consulting & Strategy	23
General Management	2
Information Technology	2
Operations/Supply Chain Management (SCM)	10
Product Management	2
Project Management	4
Total	44









# > Pre - MBA Companies



# Live Projects

## What does the Company get?

**600+** hours of work in group of three students by Batch 2023-2024 without any cost to company. Weekly discussion for an hour with industry representatives for gauging the project's progress and further discussions

## What are we expecting?

Holistic exposure to real-life problem scenarios being faced by various firms in the industry. Involvement of a faculty member in each project to provide suitable expertise.

#### Some major live projects topic includes:

- Using 4<sup>th</sup> generation tech like Blockchain application/Machine learning for cost analysis, demand forecast, inventory management, setting spare part distribution business model and optimal planning models for manufacturing through simulation
- Impact assessment and planning simulation of Various industrial standards and rules on warehousing and logistics like: E-Waste management rules, vehicle scrappage etc.
- Managing product mix capacity load in tier 3 cities services with time series analysis
- Creating a sustainable ecommerce model for efficient Battery Waste Management in India



















## Industry Interaction: Captain Series

Disruptive technologies are those that significantly alter the way we live and work. They have the potential to cause major disruptions in businesses and industries, and digitalization is one of the most disruptive technologies of our time. In this Captain Series we bring forth industry experts to shed light on how disruptive technologies have impacted business operations.



**Mr. Sahil Barua** Co-founder and CEO, Delhivery



**Ms. Padma Parthasarathy** Senior Vice President and Global Head, Consulting and Digital Services, Tech Mahindra



**Mr. K.B. Balmurali** Chief Operating Officer, Transworld



**Mr. Habeeb Mahaboob** Senior Vice President, Tech Mahindra



**Mr. Sreejit Roy** Global Application Modernization & Development Leader (Move & Build): Hybrid Cloud Transformation (GBS) at IBM



**Mr. Rohit Kumar** Chief Operating Officer, Global Delivery at Cognizant



**Mr. Kamesh Mullapadi** Managing Director, Deloitte Consulting



**Mr. Ganesan Ramachandran** Managing Directory, Tech Strategy & Advisory Accenture Service Pvt Ltd

# Profiles of GSCM Alumni

Profile	Organization
Consulting	
Engagement Manager	EY
Management Consultant	Accenture Strategies
Principal Consultant	Manhattan Associates
Supply Chain Analyst	McKinsey & Company
Manager	PwC
E-Commerce	
Senior Program Manager	Amazon
Senior Manager	Flipkart
Cluster Head	Udaan
Regional Head	Zomato
IT	
Vendor Operations Manager, Engineering	Google, Hyderabad
Strategic Account Partner	HCL
Manager - Demand Planning	Genpact
Solutions development manager	Delhivery
Logistics	
Manager - Network and Supply chain engineering	Kuehne +Nagel
Associate Consultant	OM Partners
Manufacturing	
DGM Sourcing	Cummins
Manager - Supply Chain and Demand Planning	Mahindra Rise
Service Supply Planning Manager	Tesla
Pharma	
Senior Manager- Supply Chain & Operations Excellence	Emcure Pharmaceuticals
Director Operations	IKS Health
Senior Manager- BD	Strides Pharma
Retails	
Manager	Reliance Retail
Associate Product Manager	Walmart
Lead Manager	Target
Deputy Manager - Contract Logistics	Future Group
Digital	
Senior Manager- Digital Strategy & Transformation	Mahindra & Mahindra Ltd
Digital Supply Chain consultant	Michelin
Senior Consultant	O9 Solutions

## Centre for Excellence-GSCM

The Centre for Supply Chain Management (CSCM) was established in order to facilitate, nurture and sustain a conducive environment for thought leadership in the domain of supply chain management.

Organization across the globe are experiencing major challenges to their supply chain and this has only been accentuated in the last 2 years by the pandemic. It is imperative that organizations quickly innovate their business models to make their supply chains more agile and resilient to future disruptions. It is in this extremely challenging environment that IIMU aspires, in the immediate term, to develop business leaders through the one-year MBA program in Global Supply Chain Management. The larger objective is for IIMU to contribute significantly in making the country more competent and competitive in supply chain

The role of the CSCM is to facilitate the integration of theoretical concepts and modern methods through the collaborative efforts of academicians, practitioners from the industry and policy makers.

## Vision

- To develop thought leaders in the domain of supply chain management.
- To contribute significantly, through academics and research, in making India a Supply Chain power-house.

## Mission

To be the institute of pre-eminence for learning and practicing contemporary supply chain concepts and theories as applicable to business management.

## Areas of focus

- The one year MBA Program in Global Supply Chain Management: The focus of CSCM will be to ensure that the program remains at all times appropriate to the needs of Industry. For this to be achieved, one of the main responsibilities of the Centre is to enhance collaboration with Industry at various levels such as curriculum improvements, guest sessions both as part of various supply chain courses as well as outside the courses, through involving our students in interesting and challenging projects that are an integral part of the program, by participating in events that are organized and finally by recruiting our students and offering them roles that are appropriate to their competencies.
- **Research in the area of Supply Chain:** The CSCM aspires to promote and facilitate research in supply chain that would be meaningful from an academic as well as industry perspective.

## ▶ Operations

The Centre shall have a Centre In-charge who will have overall responsibility for the effective functioning of the Centre. The Centre In-charge shall provide updates to the Dean-Programme and the Director, twice a year and shall conduct an open house meeting once a year. The operating structure of the CSCM is:

Position/ Role	Current Occupants
Centre Head for CSCM defining and driving the Centre's objectives	R. Chandrasekhar
Research Resources	IIMU has an enviable group of faculty members many of whom have done extensive research in this domain. Other resources required would be project specific and will be made available.
Faculty involved with CSCM as professor of practice	Prof. Shankar Prakash

## Advisory Board

The CSCM has an advisory board currently consisting of 7 members from the industry. The Centre is guided by the Advisory Board with regard to priorities and strategic direction. The Advisory Board shall meet twice a year.

## **F**unds

Operationally, the CSCM will be a cost centre and looks to the 1-year, fulltime MBA programme in GSCM and other specialized MDP initiatives, for generating revenue that will support the activities of the CSCM. The CSCM will assist in obtaining financial support from Industry for the research projects that IIMU wishes to undertake. From the perspective of Infrastructure requirements, the Centre shall be supported by the institute.

## Recruitment Process

IIMU's Corporate Relations Team of dedicated professionals oversees the recruitment process. Under their supervision, the Student Corporate Relations Committee facilitates all interactions with the companies. A Relationship Manager is appointed to be the key point of contact with each company.

We encourage companies to conduct their presentations and interviews in person on campus. When this is not practical, Skype, video-conferencing and telephonic facilities are available.

### Final Placements

Recruitment starting in November

#### Pre-placement Presentations

Companies have the option of using a pre-placement presentation to give students information about their business, vision, work culture and the roles and opportunities available, followed by a Q&A session.

#### Placement Process

Interested students apply to the company and submit their resumes through the Student Corporate Relations Committee. The selection process generally consists of resume-based shortlisting and one or more rounds of personal interviews. Offers, including details of role, location, compensation and other relevant terms and conditions, must be conveyed to the candidate through the Student Corporate Relations Committee. The placement process is governed by the Institute's placement rules.

#### Post-placement Process

Once a company has made an offer as part of the campus placement process, a candidate is bound to accept/reject the offer within a stipulated time frame. When a candidate accepts an offer, he/she automatically opts out of the placement process and ceases to be part of the pool of candidates available to companies.

The candidates are made the offer conditional on their successful completion of the course. The HR managers at the respective companies then take over to guide candidates through the induction and joining process.







## Batch Student **Profiles**



- Industry / Domain Manufacturing
- Number of years of Experience 3.5 yrs

#### Summarv

3.5 years of work experience in the manufacturing sector with expertise in procurement, vendor management, workforce management, strategy implementation, and process optimization, with a focus on forging healthy customer relationships and smoothening in-house operations.

# **Aaron Abraham Philip**

- Industry / Domain
- **Education and Services**
- Number of years of Experience 7.2 yrs

#### Summarv

7+ years of work experience in Manufacturing(Printing) field as Production Engineer and in Educational Field as Academic Mentor with demonstrable leadership in managing operations, leading a team of 102 members, delegating shift operations and rotations to meet targets, spearheading the Inhouse Quality Assurance, implementing Process Optimization and standardization, initiating and streamlining Trials and Testing of raw materials.



#### Industry / Domain FMCG

- Number of years of Experience
  - 4.8 yrs

#### Summary

4.8 years of experience managing cross-functional teams and implementing projects in the FMCG industry. Expertise in integrating digital technologies, process improvement, vendor management, negotiation and operations planning



- Industry / Domain E-Commerce
- Number of years of Experience
- 3.8 yrs

#### Summary

• 4 years of experience at amazon.de in ads and payment risks, German language professional expert in dealing with international brand managers (DE, FR, IT, ES) in prioritizing ads and saving revenue loss. Managed operations, mentored and trained resources with a team of 50 members, expertise in fraud - credit risk, and content moderation with process improvements and SOPs implementation



- Industry / DomainManufacturing
- Number of years of Experience
- = 5.5 yrs

#### Summary

 5.5 years of experience in Business Development and sales across diverse domains. Proficient in B2B negotiations, develop and execute marketing strategies, competitor analysis and customer acquisition.



- Industry / Domain
- Number of years of Experience 4.7 yrs

#### Summary

 4.7 years of experience as Business Analyst in the IT Sector and in Operations in E-Commerce Industry. Expertise in Agile/Scrum Methodology, Stakeholder Management, Requirements Management, and skills pertaining to collaborative development. Managed & delivered Digital Transformation projects for Cruise Industry giants & Healthcare industry



- Industry / Domain
   Manufacturing
- Number of years of Experience
  - 4.7 yrs

#### Summary

4.7 years of work experience in Process Engineering with expertise in Problem analysis, Designing, Procurement, Resource planning, manpower management and Project execution in manufacturing sector. Completed 15+ automation and Special Purpose Machine development projects.



- Industry / Domain
   BFSI
- Number of years of Experience
- 6.2 yrs

#### Summary

 6+ years of work experience in a Fortune 500 company with demonstrable leadership in financial services focusing on loan disbursements, Risk assessment, Risk Focussed Internal Auditing, Cross-selling of bank products and mobilizing consumers to integrated Digital Banking platforms.



- Industry / DomainManufacturing
- Number of years of Experience
- = 3.7 yrs

#### Summary

 3.7 years of experience across various functions such as Product Excellence, Operational Excellence, Departmental Strategy, Project Management, Design & Development of Existing & New Product, Customer dealing and SCM in a Manufacturing Industry. Hard working, enthusiastic and result oriented leader that led a team of 16 people in design department.

# Ashish Kumar Gupta

- Industry / Domain
   Manufacturing
- Number of years of Experience 7.9 yrs
- . , .

#### Summary

 7.9 years of experience in Steel plant Operations and Projects. Proven expertise in leading digitalization projects by implementing the cloudbased monitoring system. Proficient in enhancing automation by managing data visualization throughout the manufacturing floor.



## Industry / DomainManufacturing

- Number of years of Experience
  - 4.4 yrs

#### Summary

4.4 years of experience as a Control System Engineer in Defence & Aerospace manufacturing sector, with expertise in Design & Reliability engineering, Electromagnetic modelling, BOM management, Vendor development. Executed critical weapon engineering systems in different class of Navy Ships & Submarines for Indian Navy & for Naval forces of other friendly nations of India.



- Industry / Domain
   Automobile
- Number of years of Experience
- = 4.8 yrs

#### Summary

<sup>a</sup> 4.8 years of experience in Production, Operations, Process Improvement & amp; Project Management in the automobile industry. Lean Six Sigma Black Belt certified professional with high experience in Production Planning, Manpower Management, TOM, and tools like DOE, Kaizen, & amp; PDCA. Led a team of 10 professionals to win 5 Quality Circle Competitions in 2020-21.



#### Industry / Domain

Procurement Consulting

#### Number of years of Experience

3.1 yrs

#### Summary

3.1 years of experience in solution design and manufacturing with expertise in procurement, product consulting and production planning. Significant accomplishments in improving processes and leading teams to success, with a focus on optimizing sales, inventory control, and bid management.

# Edubilli

#### Edubilli Geethendra Kumar

#### Industry / Domain

- Manufacturing (Aerospace & Defence)
- Number of years of Experience
  3.5 yrs

#### Summarv

 3.5 years of work experience in product quality assurance, quality control and product development of Defence and Aerospace systems with expertise in vendor qualification, team management, client management and problemsolving skills. Managed & supported for delivery of 7 projects for DRDO, ISRO, BDL, and HAL.



## Industry / DomainManufacturing

- Number of years of Experience
  - 4.8 vrs

#### Summary

 4.8 years of work experience in project management, procurement, material management, and technical services focusing on process optimization & industrial digitization 4.0.
 Expertise in SAP-Ariba (MM, PM & sourcing), certified IMS internal auditor conducted audits and Piloted Master data management for customer 360-degree engagement by Pilog system.

# Goutam Gupta Velumure

- Industry / Domain
- Manufacturing/FMCD
- Number of years of Experience
- = 7.0 yrs

#### Summary

7 years of experience working as Technical Officer in Bank Note(Currency Paper) design, manufacturing & distribution, leading New initiatives, technology implementation and training, employer branding and negotiation.



- Industry / Domain
   Energy/Manufacturing
- Number of years of Experience
- 4.5 yrs

#### Summary

 4.5 Years of experience in Operations & Project Management in the Energy/Manufacturing sector.
 Expertise in Process Optimization, Change Management, Lean Six Sigma, SAP, Data Analysis & People management.Key Competencies in Asset Optimization, Business Excellence, Digitization & MIS.



- Industry / Domain
   Manufacturing
- Number of years of Experience 4.7 yrs
- Summary
  - 4.7 years of work experience in Design & New Product Development from conceptualization to commercialization. Proven expertise in Product development, Materials management in SAP, Product data management of cloud based PLM tool & Engineering consulting.



### Industry / Domain

- IT
- Number of years of Experience
  - 3.6 yrs

#### 🕨 Summary

3.6 years of experience in IT Quality Assurance of products and services, with focus on product development and management for multiple clients. Experience in working on agile methodologies, automation systems, and customer management, and led successful deliveries of products/features in the live environment.



- Industry / Domain
   IT-Logistics
- Number of years of Experience
- 4.5 yrs

#### Summary

4.5 years of rich, end to end business analysis experience in the IT projects/systems mostly related to Shipping & Logistics Domain with expertise in full software life-cycle development & implementation using Agile methodologies in meeting the exact requirements of stake holder, end user & product owner.



- Industry / DomainConsulting
- Number of years of Experience
- 4.7 yrs

#### Summary

4.7 years experience in Oil & Gas sector with expertise in project planning, execution, material management, manpower management, and asset management. Expert in safety and engineering improvement audits with national and international clients. Completed 5 reliability improvement projects while handling multiple stakeholders.

# Kausika Raajan V

- Industry / Domain
- Software Development
- Number of years of Experience
   4.6 yrs
- Summarv
  - 4.6 years of experience in Application Engineering, Production Planning, Product Engineering in Industrial Goods Manufacturing, and Content Writing in Source-to-Pay software company with expertise in negotiation, client management, team management, and problemsolving skills.



- Industry / Domain
- Product Management
- Number of years of Experience
  - 4.1 yrs
- 🕨 Summary
  - 4+ years of experience in Client & Vendor management in Commodities, handling container orders worth more than 50 million INR per month with demonstrable leadership in handling teams. Founded a company called "Shop Next Door" that sold household clothing and accessories and was operational for one year.

- Kuldeep Singh Sengar
- Industry / Domain
- Environment Sustainability & CSR
- Number of years of Experience
- 9.1 yrs
- Summary
  - 9+ years of experience in CSR and sustainability domain with confederation of Indian Industry (CII). Expertise in stakeholder management, end to end project execution & team management. Delivered multiple high impact CSR projects on climate change, circular economy, disaster and gender issues through collaboration with corporate, central & state governments.



#### Industry / Domain

Manufacturing (Industrial Equipments)

- Number of years of Experience
- 3.5 yrs

#### Summary

3.5 years of experience as a Service Engineer managing commissioning, maintenance, operations, after-sales service, spare sales, implementing SOPs, standardizing processes, crisis management during equipment blackout emergencies, and focusing on providing instant distant service with the help of data analytics.

# Mallika Tewari

- Industry / Domain
- Number of years of Experience
- = 3.3 yrs

#### Summary

3+ years of rich experience in the IT Industry. Expertise in software product conceptualization, development & Testing, and creating tangible and intangible value for clients. Thrive for excellence by solving complex business problems using technical management and digital skills.



- Industry / Domain
  - Technology Consulting
- Number of years of Experience
  - 4.6 yrs

#### Summary

4.6 years of Technology Consulting experience as a SAP security consultant. Expertise in implementing, maintaining and managing roles and responsibilities of IT and Business users of clients in SAP system. Delivered several Digital transformation projects by integration of new requirements of clients onto SAP systems.



- Industry / DomainPower Sector
- Number of years of Experience
- = 3.0 yrs

#### Summary

<sup>a</sup> 3 years of experience in the power industry as an executive engineer managing the operation of power networks, expansion, and revamping existing networks. Analyzing consumer base data, planning loss reduction projects, budget allocation with ROI calculations, vendor management, and surveillance of completed projects. Ensuring the smooth functioning of a project by building relationships with local authorities.



### Industry / Domain BFSI

#### Number of years of Experience

3.6 yrs

#### Summary

3.6 years of experience in banking/finance industry in a public sector bank with expertise in various banking operations, Customer Relations, Credit Appraisal with specialization in MSME lending, Financial Inclusion and Digital Banking.



- Industry / Domain
   Automobile Manufacturing
- Number of years of Experience 5.7 yrs
- Summary
- 5.7 years of experience in Manufacturing sector in facility planning & implementing, product & process improvement, problem solving, TOM and team building. Built expertise in handling digital transformation projects



## Industry / DomainManufacturing

- Number of years of Experience
  - 3.9 yrs

#### Summary

3.9 years of experience in the Steel and Power industry with demonstrable leadership in greenfield projects involving the erection and commission of Oxygen Plant of capacity 1200 tons per day.Formulated and implemented SOPs, preventive maintenance, and production planning of running plant.



- Industry / Domain
   Manufacturing
  - Manufacturing
- Number of years of Experience
- = 5.8 yrs

#### Summary

5.8 years of client-facing, problem-solving, and business development experience with multiple cross-functional clients in the mining sector across India and on-site technical support and project management for mining machinery



Industry / Domain
 EdTech & IT

#### Number of years of Experience

4.7 yrs

#### Summary

4.7 years of Product Management and Operations Management experience. Skilled in user analytics, wireframing, and Product/Process improvement. Responsible for launching successful products that took 2 startups from stage 0 to stage 1. Significant experience in building and managing teams with Agile methodology and complete ownership.

# Prashant Kumar

- Industry / Domain
- IT and R&D Services
- Number of years of Experience3.1 yrs

#### Summarv

 3+ years of experience in Mobile Development with demonstrable expertise in technical services focusing on integrating new features with the latest technology, with a focus on optimizing the performance of the mobile device and enhancing the end-user experience



#### Industry / Domain

- Manufacturing (Construction Equipment)
- Number of years of Experience
  - 4.8 yrs

#### 🕨 Summary

4.8 years of experience in Inside Sales, Corporate strategy for global major in Industrial process automation sector & Digital Transformation in Supply Chain Operations for world's leading Heavy Equipment Manufacturer Expertise in RFQ/RFP preparation, Product Pricing Strategy, Negotiations & SAP VC Variant Configuration Module Provided consulting for my family run travels business & reduced debt by 50% in two years



- Industry / Domain
- Metal & Mining Sector
- Number of years of Experience
- = 4.7 yrs

#### Summary

4.7 years of experience in Business excellence & Asset optimization of India's largest Zinc Lead mining company. Expertise in process optimization, mine digitalization, TPM & project management. Drove Continuous Improvement Projects to increase Volume, quality, safety and decrease COP.



#### Industry / Domain

Engineering Services-Steel Detailing

#### Number of years of Experience

4.5 yrs

#### Summarv

4.5 years of work experience in Business development and Electronic Compliance Management with demonstrable leadership in Customer Relationship Management, Price Negotiation, Team Management, Business strategy planning, Market Research, Product Life Cycle Management, BOM Analysis and Supplier Quality Auditing.



- Industry / Domain **E**-Commerce
- Number of years of Experience 4.2 yrs

#### Summarv

4+ years of experience in managing Operations Planning, Distribution Network Design, Launching Pepcart as a 3PL, Product Development, Business Development, on ground ops and designing an App-Based LMS at Pepperfry. Was responsible for project planning, project P&L, business operations, and sales for the EPC and OEM sectors at Fuji Electric.



#### Industry / Domain Manufacturing

- Number of years of Experience
  - 5.3 yrs

#### Summary

5.3 years of experience in Business Development and Project Management of specialized jobs in Infrastructure Sector. Significant experience in Strategy formulation, Clientele management, Costing and preparing Techno-Commercial offers, Contract Management, Project Planning and Scheduling, Optimized Resource Allocation, Small scale sourcing and Inventory Monitoring with reconciliation in Highway/Metro projects.



- Industry / Domain
- Power & Energy Sector
- Number of years of Experience
- 7.0 yrs

#### Summary

7 years of cross functional experience in Power & Energy sector with focus on project & operation management. Involved in construction of 10 numbers of power transmission projects worth Rs. 6000 million. Worked in collaborative environment with companies TATA projects, GE India Pvt Ltd., Toshiba T&D Ltd and Sterlite Power on turnkey projects. Proficient in people & stakeholder management, knowledge management & vendor management.



- Industry / Domain
   FMCG
- Number of years of Experience
- 7.6 yrs

#### Summary

7.6 years of experience in SCM with expertise in production ,resource & inventory planning and controlling, ensuring end-to-end supply. Expertise in Domestic and international customer support, process standardization, business term set-up. Strategic planning and forecasting based on demand trend and management of new projects.

# Saquib Shaikh

- Industry / Domain
   Pharmaceutical/ Healthcare
- Number of years of Experience
- 4.7 yrs

#### Summary

4.7 years of experience in Business Strategy & Operations roles in pharmaceutical/healthcare domain with expertise in CXO level stakeholder management, operational excellence, new product launches, project management, scheduling & production planning and post-acquisition planning. Instrumental in standardization of planning process to deliver 200+ SKUs across 50+ market with >92% monthly compliance in Glenmark Pharmaceuticals Ltd, Goa



## Industry / DomainE-Commerce

- Number of years of Experience
  - 5.5 yrs

#### Summary

5.5 years of experience in Auto sector & Ecommerce. In E-commerce improvement of customerâ€<sup>™</sup>s experience through data segmentation & analysis. In Automotive Industry worked on New Product Development, Supplier Quality management, vendor-development, Cost optimization. Developed components through Mahindra Product Development Process. Production planning & Control with Zero-Obsolescence under SCM.



- Industry / Domain
- Number of years of Experience
- = 3.6 yrs

#### Summary

3.6 years of experience as a database analyst in Accenture. Specialising in Project management, automation, customization and performance tuning. Significant expertise in deployments, agile methodologies and client management



#### Industry / Domain

Marketing Research & Event Management

#### Number of years of Experience

7.3 yrs

#### Summary

7.3 years of experience in Marketing, Sales & Service in automobile & engineering sector with expertise in qualitative marketing research, service support, dealer development & plant maintenance. Organised market survey for new & existing products through questionnaire development & Focus group interviews. Handled 15 dealers (20Cr INR) in sales business.

# Shubhangi Bhardwaj

- Industry / Domain
- Risk Management
- Number of years of Experience
- 4.5 yrs

### Summary

 4.5 years of working experience in "Big 4" company with expertise in Risk & Compliance (GRC), process reviews, standard operating procedures & Sarbanes- Oxley (SOX) 404 assessments, lead a team of 4 members, handled multiple clients across industries, analyzed evidentiary data as a basis for an informed, objective opinion on the adequacy and effectiveness of the system of controls, exercised critical thinking in remediation test plans and improvements in operations.



#### Industry / Domain

- IT
- Number of years of Experience
  - 5.3 yrs

#### Summary

5+ years of experience in product development life cycle (IT) including requirement Gathering, Design, Development, and Deployment. Demonstrated capability in accomplishing project life cycle management in Agile Methodology with technical proficiency in the Data Warehousing across business.



- Industry / Domain
  - International Development/Food Industry
- Number of years of Experience
- = 5.3 yrs

#### Summary

5+ years of experience across FMCG, Government consulting, International Development and Entrepreneurship. Worked with International NGO and Government of India managing scale-up of a national level project on food fortification in social safety net programs (PDS, MDM, ICDS) worth Rs. 3000 crores annually. Supported regulatory affairs activities for 15+ projects at HUL. Won a national award for entrepreneurial venture in the food sector.



## Industry / DomainComputer Software

#### Number of years of Experience

4.8 yrs

#### Summary

4.8 years of experience in manufacturing and SCM consulting, with expertise in production planning, digitalization, salesman route planning, and distribution network design. Implemented optimization projects across Steel manufacturing, Lubricants, FMCG & Pharmaceutical industries for clients spanning India and Southeast Asia.

# Vageesan V

- Industry / Domain
   Retail
- Number of years of Experience 3.7 yrs

#### Summary

 3.7 years of work experience as a Senior Executive in Quality Assurance & Manufacturing in Retail Industry with expertise in Vendor Management – 20+ vendor partners & Project Management which comprises of lead time reduction and quality enhancements, responsible for managing the premium brand in the jewellery division – 200 Cr business.



## Industry / DomainE-Commerce

#### Number of years of Experience

5.8 yrs

#### Summary

5.8 years of work experience in the E-Commerce industry as a Risk Management professional. Expertise in performing counterfeit investigations, examining sourcing practices, and identifying risk trends in order to eliminate risky Sellers from the platform, with an objective of achieving maximum Customer Satisfaction.

# Venkata Satya Srivamsi Chillarige

- Industry / Domain
- Oil/Energy/Petroleum
- Number of years of Experience
- = 3.3 yrs

#### Summary

 3.3 years of experience as an operations engineer on merchant vessels. Expertise in fuel oil bunkering, Cost reduction drives, Efficiency Improvement, Inventory management, risk analysis, and safety management systems. Additionally, optimized the last-mile delivery costs of Retail LPG in a family-owned LPG distribution business as an operations executive.



## Industry / Domain Defence

#### Number of years of Experience

= 13.0 yrs

#### Summary

13 years of experience as an officer in the Indian Navy, specialist in Logistics Mgt, Inventory control, ration mgt, medical informatics and op logistics including HADR



- Industry / Domain
   Defence
- Number of years of Experience
- 14.0 yrs

#### Summary

 14 years of experience as an officer in the Indian Navy. Expertise in Supply Chain Management, Procurement Strategies, Inventory Control, Budget Management, Cost Reduction Strategies, Administration and Vendor Management in Central Supply Chain Agency (Material Organisation) of Indian Navy. Planning, budgeting and monitoring of Major Infrastructure Projects in the Indian Navy.



#### Industry / Domain

Defence

#### Number of years of Experience

= 13.0 yrs

#### Summary

<sup>a</sup> 13 Years of commissioned service in Indian Navy handling logistics and supply chain functionality of Navy. Served onboard various Logistics Establishments, Warships, Material Organisation, Headquarters, Units handling aspects such as Planning and Provisioning of inventory, Human resource for diverse background of sailors, Budget management, Contract Management, Catering, Policy for a varied range of inventory. Proficiency in supply chain functions of spares which included planning, reviewing and procurement of spares.

#### IIMU Corporate Relations Team

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